

**Gulmay Limited**  
**Annual Report and Financial Statements**  
**For the year ended 31 March 2021**



Company Registration No. 01264416 (England and Wales)

# Gulmay Limited

## Company Information

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|                          |  |
|--------------------------|--|
| <b>Directors</b>         | M. Jewell<br>I. Wilson   |
| <b>Secretary</b>         | J K Duncan   |
| <b>Company number</b>    | 01264416   |
| <b>Registered office</b> | Cyan House<br>1 Canada Road<br>Byfleet<br>Surrey<br>KT14 7JL   |
| <b>Auditor</b>           | THP Limited Chartered Accountants and Statutory Auditors<br>34 - 40 High Street<br>Wanstead<br>London<br>E11 2RJ |
| <b>Bankers</b>           | National Westminster Bank plc<br>25 King Street<br>Twickenham<br>Middlesex<br>TW1 3SU                            |

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# Gulmay Limited

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# Gulmay Limited

## Strategic Report

For the year ended 31 March 2021

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The directors present the strategic report for the year ended 31 March 2021.

### **Fair review of the business**

The directors consider the performance in the year to be satisfactory.

### **Principal risks and uncertainties**

The company aims to minimise all reasonable business risks through the control mechanisms operated within the company.

The company and its employees work hard to comply with the required standards imposed by Governments, Regulatory Authorities and relevant international and local codes. They are committed to minimising such business risks through internal controls and staff training and make use of training external to the company where necessary.

The directors consider the company's main commercial and financial risks to be:

- Exchange rate fluctuations

The company maintains bank accounts in foreign currencies to minimise exposure to exchange rate risks.

- Global slow down in demand

The company mitigates the risk by supplying a variety of markets whereby often if one sector is slowing, another is growing.

### **Impact of the Coronavirus pandemic**

During the financial year the pandemic continued to represent a risk. Although the company and wider group has experienced some disruption to production and demand, the nature of the group's products and global customer base has resulted in continued significant demand for the group's products. The directors believe that this demand and the strong balance sheet ensures the company is well placed to continue trading successfully.

### **Future developments**

The directors are optimistic of continued growth in the various global group subsidiaries, based in USA, China and Germany, which will continue to drive further growth for Gulmay Limited.

On 31 March 2021 the company acquired the trade and assets of its wholly owned subsidiary West Tek Limited which were transferred to the company at book value.

### **Key performance indicators**

The directors consider that the key financial performance indicators are turnover and gross profit margin.

### **Research and development**

The company continues to invest significantly in research and development, relating to the continuing manufacture and development of our product ranges.

On behalf of the board



I. Wilson

**Director**

23/09/2021

# Gulmay Limited

## Directors' Report

For the year ended 31 March 2021

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The directors present their annual report and financial statements for the year ended 31 March 2021.

### Principal activities

The principal activities of the company throughout the year were those of designers and manufacturers of high power electronic engineering, particularly in the field of X-ray electronics.

### Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

M. Jewell  
I. Wilson

### Results and dividends

The results for the year are set out in the Profit and Loss Account.

The directors do not suggest the payment of a dividend for the year (2020: £1,000,000).

### Auditor

THP Accountants were appointed as auditors during the year and are deemed to be reappointed under section 487(2) of the Companies Act 2006

### Statement of directors' responsibilities

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

# Gulmay Limited

## Directors' Report (Continued)

For the year ended 31 March 2021

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### **Inclusion in the strategic report**

The company has chosen in accordance with the Companies Act 2006, s. 414C(11) to set out in the company's Strategic Report information required by Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008, Sch. 7 to be contained in the Director's Report. It has done so in respect of research and development and future developments.

On behalf of the board



.....  
I. Wilson

**Director**

Date: 23/09/2021.....

# Gulmay Limited

## Independent Auditor's Report

### To the Members of Gulmay Limited

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#### **Opinion**

We have audited the financial statements of Gulmay Ltd (the 'company') for the year ended 31 March 2021 which comprise the Statement of Comprehensive Income, Balance Sheet, Statement of Changes in Equity, Cash Flow Statement and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Conclusions relating to going concern**

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Gulmay Limited

## Independent Auditor's Report (Continued)

### To the Members of Gulmay Limited

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#### **Other information**

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### **Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

#### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report and the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### **Responsibilities of directors**

As explained more fully in the Directors' Responsibilities Statement on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

# Gulmay Limited

## Independent Auditor's Report (Continued)

### To the Members of Gulmay Limited

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#### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities including fraud is detailed below,

Our approach to identifying and assessing the risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, was as follows:

- the engagement partner ensured that the engagement team collectively had the appropriate competence, capabilities and skills to identify or recognise non-compliance with applicable laws and regulations;
- we identified the laws and regulations applicable to the company through discussions with directors and other management, and from our commercial knowledge and experience of the sector in which the company operates;
- we focused on specific laws and regulations which we considered may have a direct material effect on the financial statements or the operations of the company, including the Companies Act 2006, taxation legislation and data protection, anti-bribery, employment, environmental, trading standards and health and safety legislation;
- we assessed the extent of compliance with the laws and regulations identified above through making enquiries of management and inspecting legal correspondence; and
- identified laws and regulations were communicated within the audit team regularly and the team remained alert to instances of non-compliance throughout the audit.

We assessed the susceptibility of the company's financial statements to material misstatement, including obtaining an understanding of how fraud might occur, by:

- making enquiries of management as to where they considered there was susceptibility to fraud, their knowledge of actual, suspected and alleged fraud; and
- considering the internal controls in place to mitigate risks of fraud and non-compliance with laws and regulations.

To address the risk of fraud through management bias and override of controls, we:

- performed analytical procedures to identify any unusual or unexpected relationships;
- tested journal entries to identify unusual transactions;
- assessed whether judgements and assumptions made in determining the accounting estimates set out in note 1 were indicative of potential bias; and
- investigated the rationale behind significant or unusual transactions.

In response to the risk of irregularities and non-compliance with laws and regulations, we designed procedures which included, but were not limited to:

- agreeing financial statement disclosures to underlying supporting documentation;
- enquiring of management as to actual and potential litigation and claims; and
- reviewing correspondence with HMRC and any other relevant regulators as required.

# Gulmay Limited

## Independent Auditor's Report (Continued)

### To the Members of Gulmay Limited

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There are inherent limitations in our audit procedures described above. The more removed that laws and regulations are from financial transactions, the less likely it is that we would become aware of non-compliance. Auditing standards also limit the audit procedures required to identify non-compliance with laws and regulations to enquiry of the directors and other management and the inspection of regulatory and legal correspondence, if any.

Material misstatements that arise due to fraud can be harder to detect than those that arise from error as they may involve deliberate concealment or collusion.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Auditors.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken for no purpose other than to draw to the attention of the company's members those matters we are required to include in an auditor's report addressed to them. To the fullest extent permitted by law, we do not accept or assume responsibility to any party other than the company and the company's members as a body, for our work, for this report, or for the opinions we have formed.



**Andrew Green LLB FCA (Senior Statutory Auditor)**  
for and on behalf of THP Chartered Accountants

23/9/21  
.....

**Chartered Accountants**  
**Statutory Auditor**

34 - 40 High Street  
Wanstead  
London  
E11 2RJ

# Gulmay Limited

## Statement of Comprehensive Income

For the year ended 31 March 2021

|  | Notes | 2021<br>£        | 2020<br>£        |
|--|-------|------------------|------------------|
| Turnover                               | 3     | 9,078,451        | 11,374,826       |
| Cost of sales                          |       | (6,278,352)      | (7,136,259)      |
| <b>Gross profit</b>                    |       | <b>2,800,099</b> | <b>4,238,567</b> |
| Administrative expenses                |       | (3,100,957)      | (3,042,503)      |
| Other operating income                 |       | 209,171          | -                |
| <b>Operating (loss)/profit</b>         | 4     | <b>(91,687)</b>  | <b>1,196,064</b> |
| Interest receivable and similar income | 6     | 401              | 1,523            |
| Amounts written off investments        | 7     | (15,750)         | -                |
| <b>(Loss)/profit before taxation</b>   |       | <b>(107,036)</b> | <b>1,197,587</b> |
| Taxation                               | 8     | 175,000          | (42,545)         |
| <b>Profit for the financial year</b>   |       | <b>67,964</b>    | <b>1,155,042</b> |

The Profit and Loss Account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the Profit and Loss Account.

# Gulmay Limited


## Balance Sheet

As at 31 March 2021

|  | Notes | 2021               |                  | 2020               |                  |
|--|-------|--------------------|------------------|--------------------|------------------|
|  |       | £                  | £                | £                  | £                |
| <b>Fixed assets</b>  |       |                    |                  |                    |                  |
| Tangible assets  | 10    |                    | 1,146,889        |                    | 892,231          |
| Investments  | 11    |                    | 30,000           |                    | 45,750           |
|  |       |                    | <u>1,176,889</u> |                    | <u>937,981</u>   |
| <b>Current assets</b>  |       |                    |                  |                    |                  |
| Stock  | 13    | 1,020,984          |                  | 976,400            |                  |
| Debtors  | 15    | 4,290,512          |                  | 4,218,266          |                  |
| Cash at bank and in hand                                       |       | 1,738,399          |                  | 2,115,246          |                  |
|  |       | <u>7,049,895</u>   |                  | <u>7,309,912</u>   |                  |
| <b>Creditors: amounts falling due within one year</b>          | 16    | <u>(1,977,259)</u> |                  | <u>(2,096,969)</u> |                  |
| <b>Net current assets</b>                                      |       |                    | <u>5,072,636</u> |                    | <u>5,212,943</u> |
| <b>Total assets less current liabilities</b>                   |       |                    | <u>6,249,525</u> |                    | <u>6,150,924</u> |
| <b>Creditors: amounts falling due after more than one year</b> | 17    |                    | (7,782)          |                    |                  |
| <b>Provisions for liabilities</b>                              | 19    |                    | <u>(303,612)</u> |                    | <u>(280,757)</u> |
| <b>Net assets</b>  |       |                    | <u>5,938,131</u> |                    | <u>5,870,167</u> |
| <b>Capital and reserves</b>                                    |       |                    |                  |                    |                  |
| Called up share capital  | 24    |                    | 10,000           |                    | 10,000           |
| Profit and loss reserves                                       |       |                    | 5,928,131        |                    | 5,860,167        |
| <b>Total equity</b>  |       |                    | <u>5,938,131</u> |                    | <u>5,870,167</u> |

The financial statements were approved by the board of directors and authorised for issue on 23/09/2021..... and are signed on its behalf by:

  
M. Jewell  
Director

  
I. Wilson  
Director

Company Registration No. 01264416

# Gulmay Limited

## Statement of Cash Flows

For the year ended 31 March 2021

|   | Notes | 2021<br>£ | £                       | 2020<br>£   | £                       |
|---|-------|-----------|-------------------------|-------------|-------------------------|
| <b>Cash flows from operating activities</b>                   |       |           |                         |             |                         |
| Cash generated from operations                                | 29    |           | 35,598                  |             | 1,671,341               |
| Income taxes refunded   |       |           | 22,855                  |             | 3,503                   |
| <b>Net cash inflow from operating activities</b>              |       |           | <u>58,453</u>           |             | <u>1,674,844</u>        |
| <b>Investing activities</b>                                   |       |           |                         |             |                         |
| Purchase of tangible fixed assets                             |       | (460,152) |                         | (511,069)   |                         |
| Proceeds on disposal of tangible fixed assets                 |       | 12,000    |                         | -           |                         |
| Interest received   |       | 401       |                         | 1,523       |                         |
| <b>Net cash used in investing activities</b>                  |       |           | <u>(447,751)</u>        |             | <u>(509,546)</u>        |
| <b>Financing activities</b>                                   |       |           |                         |             |                         |
| Payment of finance leases obligations                         |       | 12,451    |                         | (939)       |                         |
| Dividends paid  |       | -         |                         | (1,000,000) |                         |
| <b>Net cash generated from/(used in) financing activities</b> |       |           | <u>12,451</u>           |             | <u>(1,000,939)</u>      |
| <b>Net (decrease)/increase in cash and cash equivalents</b>   |       |           | <u>(376,847)</u>        |             | <u>164,359</u>          |
| Cash and cash equivalents at beginning of year                |       |           | <u>2,115,246</u>        |             | <u>1,950,887</u>        |
| <b>Cash and cash equivalents at end of year</b>               |       |           | <u><u>1,738,399</u></u> |             | <u><u>2,115,246</u></u> |

# Gulmay Limited

## Notes to the Financial Statements

For the year ended 31 March 2021

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### 1 Accounting policies

#### Company information

Gulmay Limited is a private company limited by shares, domiciled and incorporated in England and Wales. The registered office is Cyan House, 1 Canada Road, Byfleet, Surrey, KT14 7JL.

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006. Accounting standards have been applied consistently, unless otherwise stated.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest pound.

The financial statements have been prepared on the historical cost convention. The principal accounting policies adopted are set out below.

#### 1.2 Going concern

At the balance sheet date, the company made a profit after tax for the year of £67,964, and had net assets at that date of £5,938,131. The directors have considered the impact of coronavirus and the measures taken both in the UK and overseas, which has resulted in some disruption to demand and production. Due to the strong balance sheet, cash position and continuing demand for the group's products, the directors believe the group and company is well placed despite the global uncertainty.

As a result the directors believe that the company will be able to continue in business and meet its liabilities as they fall due for a period of at least twelve months from the date of approval of the financial statements. Therefore, the financial statements have been prepared on a going concern basis.

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on despatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue is recognised for service repairs in line with their completion and subsequent dispatch to the customer.

#### 1.4 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

|                                |  |
|--------------------------------|--|
| Leasehold property             | straight line over the period of lease |
| Plant and machinery            | 15% - 25% reducing balance             |
| Fixtures, fittings & equipment | 15% - 25% reducing balance             |
| Motor vehicles                 | 25% reducing balance                   |

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

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### 1 Accounting policies

(Continued)

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

#### 1.5 Fixed asset investments

Interests in subsidiaries, associates and jointly controlled entities are initially measured at cost and subsequently measured at cost less any accumulated impairment losses. The investments are assessed for impairment at each reporting date and any impairment losses or reversals of impairment losses are recognised immediately in profit or loss.

A subsidiary is an entity controlled by the company. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

#### 1.6 Impairment of fixed assets

At each reporting end date, the company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

#### 1.7 Stock

Stock are stated at the lower of cost and net realisable value. Cost comprises of direct materials, and where applicable, direct labour costs and those overheads that have been incurred in bringing the stock to their present location and condition.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of stock over its estimated selling price less costs to complete and sell is recognised as an impairment loss in profit or loss. Reversals of impairment losses are also recognised in profit or loss.

#### 1.8 Cash at bank and in hand

Cash at bank and in hand are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

#### 1.9 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

##### **Basic financial assets**

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

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### 1 Accounting policies

(Continued)

#### **Other financial assets**

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

#### **Loans and receivables**

Trade debtors, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment.

#### **Impairment of financial assets**

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

#### **Derecognition of financial assets**

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

#### **Classification of financial liabilities**

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### **Basic financial liabilities**

Basic financial liabilities, including trade and other payables, bank loans and loans from fellow group companies are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest.

#### **Other financial liabilities**

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate, unless hedge accounting is applied and the hedge is a cash flow hedge.

Debt instruments that do not meet the conditions in FRS 102 paragraph 11.9 are subsequently measured at fair value through profit or loss. Debt instruments may be designated as being measured at fair value through profit or loss to eliminate or reduce an accounting mismatch or if the instruments are measured and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

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### 1 Accounting policies

(Continued)

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### ***Derecognition of financial liabilities***

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

#### **1.10 Equity instruments**

Equity instruments issued by the company are recorded at the proceeds received, net of direct issue costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

#### **1.11 Derivatives**

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to fair value at each reporting end date. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

A derivative with a positive fair value is recognised as a financial asset, whereas a derivative with a negative fair value is recognised as a financial liability.

#### **1.12 Taxation**

The tax expense represents the sum of the tax currently payable and deferred tax.

##### ***Current tax***

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

##### ***Deferred tax***

In accordance with FRS 102, deferred tax is recognised as a liability or asset if transactions or events that give the company the obligation to pay more tax in future or a right to pay less tax in future have occurred by the balance sheet date. The deferred tax balance has not been discounted.

#### **1.13 Provisions**

Provisions are recognised when the company has a legal or constructive present obligation as a result of a past event, it is probable that the company will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting end date, taking into account the risks and uncertainties surrounding the obligation.

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

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### 1 Accounting policies

(Continued)

#### 1.14 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

#### 1.15 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

#### 1.16 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the balance sheet as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to the profit and loss account so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Rentals payable under operating leases, including any lease incentives received, are charged to income on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the lease asset are consumed.

#### 1.17 Government grants

Government grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the grant conditions will be met and the grants will be received.

A grant that specifies performance conditions is recognised in income when the performance conditions are met. Where a grant does not specify performance conditions it is recognised in income when the proceeds are received or receivable. A grant received before the recognition criteria are satisfied is recognised as a liability.

#### 1.18 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation are included in the profit and loss account for the period.

#### 1.19 Income from investments

Investment income comprises interest receivable on bank deposits and unlisted investments.

#### 1.20 Research and development

Research and development expenditure is written off to the profit and loss account in the year in which it is incurred.

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

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### **1 Accounting policies**

**(Continued)**

#### **1.21 Consolidated financial statements**

The company is a wholly owned subsidiary of Gulmay Holdings Limited and is included in the consolidated financial statements of Gulmay Holdings Limited, which are publicly available. Gulmay Holdings Limited forms the largest and smallest group into which the entity is consolidated and for which group accounts are prepared. Gulmay Limited is therefore exempt by virtue of section 400 of the Companies Act 2006 from the requirement to prepare consolidated financial statements.

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

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### 2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

#### ***Depreciation policy of tangible fixed assets***

The annual depreciation charge for tangible fixed assets is sensitive to changes in the estimated useful economic lives and residual values of the assets. The useful economic lives and residual values are re-assessed annually. They are amended when necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and the physical condition of the assets. See note 9 for the carrying amount of tangible fixed assets and note 1.4 for the useful economic lives for each class of asset.

#### ***Stocks***

Stocks are valued at the lower cost and net realisable value. Net realisable value reflects, where necessary, provisions for slow moving and obsolete stocks. When determining the group's provisioning policy, management considers factors including historic demand, projected demand and the economic environment in making these judgements.

#### ***Recoverability of trade and other debtors***

The company makes an estimate of the recoverable value of trade and other debtors. When assessing impairment of trade and other debtors, management considers factors including current credit rating of the debtor, the ageing profile of debtors and historical experience.

#### ***Provisions***

Provisions have been made for dilapidations and customer warranty obligations. These provisions are estimates and the actual costs and timing of future cash flows are dependant on future events. The difference between expectations and the actual future liability will be accounted for in the period when such determination is made.

The company has an obligation to return the leasehold property to its original condition at the end of the lease term. The dilapidations provision represents management's best estimate of the future costs likely to be incurred based on business knowledge, industry averages and anticipated rates of inflation.

The warranty provision represents management's best estimate of the company's liability under warranties granted on products sold before the year end, based on past experience and industry averages for defective products.

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

### 3 Turnover and other revenue

An analysis of the company's turnover is as follows:

|                                  | 2021<br>£                   | 2020<br>£                   |
|----------------------------------|-----------------------------|-----------------------------|
| <b>Turnover</b>                  |                             |                             |
| Sale of goods                    | 9,078,451                   | 11,374,826                  |
|                                  | <u>                    </u> | <u>                    </u> |
| <b>Other significant revenue</b> |                             |                             |
| Interest income                  | 401                         | 1,523                       |
| Grants received                  | 209,171                     | -                           |
|                                  | <u>                    </u> | <u>                    </u> |

#### Turnover analysed by geographical market

|                   | 2021<br>£        | 2020<br>£         |
|-------------------|------------------|-------------------|
| United Kingdom    | 1,822,054        | 1,659,786         |
| Europe            | 3,291,076        | 4,111,580         |
| North America     | 2,071,117        | 3,721,790         |
| Africa            | 159,942          | 146,267           |
| Asia              | 1,670,462        | 1,669,560         |
| Rest of the World | 63,800           | 65,843            |
|                   | <u>9,078,451</u> | <u>11,374,826</u> |

### 4 Operating (loss)/profit

|  | 2021<br>£                   | 2020<br>£                   |
|--|-----------------------------|-----------------------------|
| Operating (loss)/profit for the year is stated after charging/(crediting):                 | £                           | £                           |
| Exchange losses/(gains)  | 222,453                     | 47,605                      |
| Research and development costs   | 884,639                     | 999,905                     |
| Government grants  | (209,171)                   | -                           |
| Fees payable to the company's auditors for the audit of the company's financial statements | 25,000                      | 25,000                      |
| Depreciation of owned tangible fixed assets  | 150,580                     | 116,487                     |
| Depreciation of tangible fixed assets held under finance leases                            | -                           | 324                         |
| Loss on disposal of tangible fixed assets  | 42,914                      | -                           |
| Cost of stock recognised as an expense   | 4,202,994                   | 5,010,582                   |
| Operating lease charges  | 251,113                     | 223,396                     |
|  | <u>                    </u> | <u>                    </u> |

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

### 5 Employees

The average monthly number of persons (including directors) employed by the company during the year was 68(2020: 67).

|                               | <b>2021</b>   | <b>2020</b>   |
|-------------------------------|---------------|---------------|
|                               | <b>Number</b> | <b>Number</b> |
| Research and development      | 15            | 13            |
| Production and sales          | 50            | 51            |
| Administration and management | 3             | 3             |
|                               | <u>68</u>     | <u>67</u>     |

Their aggregate remuneration comprised:

|                       | <b>2021</b>      | <b>2020</b>      |
|-----------------------|------------------|------------------|
|                       | <b>£</b>         | <b>£</b>         |
| Wages and salaries    | 2,885,266        | 2,716,848        |
| Social security costs | 299,190          | 288,225          |
| Pension costs         | 78,472           | 76,131           |
|                       | <u>3,262,928</u> | <u>3,081,204</u> |

### 6 Interest receivable and similar income

|                           | <b>2021</b> | <b>2020</b>  |
|---------------------------|-------------|--------------|
|                           | <b>£</b>    | <b>£</b>     |
| <b>Interest income</b>    |             |              |
| Interest on bank deposits | 401         | 1,523        |
|                           | <u>401</u>  | <u>1,523</u> |

Investment income includes the following:

|  |            |              |
|--|------------|--------------|
| Interest on financial assets not measured at fair value through profit or loss | 401        | 1,523        |
|  | <u>401</u> | <u>1,523</u> |

### 7 Amounts written off investments fixed asset investments

|                        | <b>2021</b>     | <b>2020</b> |
|------------------------|-----------------|-------------|
|                        | <b>£</b>        | <b>£</b>    |
| Other gains and losses | (15,750)        | -           |
|                        | <u>(15,750)</u> | <u>-</u>    |

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

### 8 Taxation

|  | 2021<br>£ | 2020<br>£ |
|--|-----------|-----------|
| <b>Current tax</b>                                   |           |           |
| UK corporation tax on profits for the current period | (175,000) | -         |
| <b>Deferred tax</b>                                  |           |           |
| Origination and reversal of timing differences       | -         | 37,137    |
| Changes in tax rates                                 | -         | 5,408     |
| Total deferred tax                                   | -         | 42,545    |
| Total tax (credit)/charge                            | (175,000) | 42,545    |

The actual (credit)/charge for the year can be reconciled to the expected (credit)/charge for the year based on the profit or loss and the standard rate of tax as follows:

|  | 2021<br>£ | 2020<br>£ |
|--|-----------|-----------|
| (Loss)/profit before taxation  | (107,036) | 1,197,587 |
| <i>Expected tax (credit)/charge based on the standard rate of corporation tax in the UK of 19.00% (2020: 19.00%)</i> | (20,337)  | 227,542   |
| Tax effect of expenses that are not deductible in determining taxable profit   | 3,012     | 1,378     |
| Unutilised tax losses carried forward  | 212,977   | 23,357    |
| Permanent capital allowances in excess of depreciation   | 15,553    | -         |
| Depreciation on assets not qualifying for tax allowances   | 18,536    | 3,366     |
| Research and development tax credit  | (404,741) | (218,506) |
| Other  | -         | 5,408     |
| Taxation (credit)/charge for the year  | (175,000) | 42,545    |

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

### 9 Directors' remuneration

|                                      | 2021<br>£ | 2020<br>£ |
|--------------------------------------|-----------|-----------|
| Remuneration for qualifying services | 312,585   | 222,325   |

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 1 (2020: 1).

Remuneration disclosed above include the following amounts paid to the highest paid director:

|                                      | 2021<br>£ | 2020<br>£ |
|--------------------------------------|-----------|-----------|
| Remuneration for qualifying services | 187,853   | 187,702   |

### 10 Tangible fixed assets

|                                    | Leasehold<br>property<br>£ | Plant and<br>machinery<br>£ | Fixtures,<br>fittings &<br>equipment<br>£ | Motor<br>vehicles<br>£ | Total<br>£ |
|------------------------------------|----------------------------|-----------------------------|---|------------------------|------------|
| <b>Cost</b>                        |                            |                             |   |                        |            |
| At 1 April 2020                    | 736,539                    | 869,950                     | 396,960                                   | 51,920                 | 2,055,369  |
| Additions                          | 280,382                    | 160,155                     | 19,615                                    | -                      | 460,152    |
| Disposals                          | -                          | (49,401)                    | (5,513)                                   | -                      | (54,914)   |
| At 31 March 2021                   | 1,016,921                  | 980,704                     | 411,062                                   | 51,920                 | 2,460,607  |
| <b>Depreciation and impairment</b> |                            |                             |   |                        |            |
| At 1 April 2020                    | 167,217                    | 600,696                     | 349,158                                   | 46,067                 | 1,163,138  |
| Depreciation charged in the year   | 53,023                     | 84,143                      | 11,951                                    | 1,463                  | 150,580    |
| At 31 March 2021                   | 220,240                    | 684,839                     | 361,109                                   | 47,530                 | 1,313,718  |
| <b>Carrying amount</b>             |                            |                             |   |                        |            |
| At 31 March 2021                   | 796,681                    | 295,865                     | 49,953                                    | 4,390                  | 1,146,889  |
| At 31 March 2020                   | 569,322                    | 269,254                     | 47,802                                    | 5,853                  | 892,231    |

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

### 10 Tangible fixed assets

(Continued)

|  | 2021<br>£ | 2020<br>£ |
|--|-----------|-----------|
| Depreciation charge for the year in respect of leased assets | -         | 324       |

### 11 Investments

|                             | 2021<br>£     | 2020<br>£     |
|-----------------------------|---------------|---------------|
| Investments in subsidiaries | 30,000        | 45,750        |
|                             | <u>30,000</u> | <u>45,750</u> |

#### Movements in fixed asset investments

|                                 | £      |
|---------------------------------|--------|
| <b>Cost or valuation</b>        |        |
| At 1 April 2020 & 31 March 2021 | 45,750 |
| <b>Impairment</b>               |        |
| At 31 March 2021                | -      |
| Impairment losses               | 15,750 |
| At 31 March 2021                | 15,750 |
| <b>Carrying amount</b>          |        |
| At 31 March 2021                | 30,000 |
| At 31 March 2020                | 45,750 |

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

### 12 Subsidiaries

These financial statements are separate company financial statements for Gulmay Limited.

Details of the company's subsidiaries at 31 March 2021 are as follows:

| Name of subsidiary undertaking                | Country of registration or incorporation | Class of shares held | Holding % |
|---|--|----------------------|-----------|
| Gulmay Electronic Equipment (Shanghai) Co Ltd | China                                    | Ordinary             | 100.00    |
| West-Tek Limited                              | England and Wales                        | Ordinary             | 100.00    |

The aggregate capital and reserves and the result for the year of the subsidiaries noted above was as follows:

| Name of subsidiary undertaking                | Nature of business                    | Profit/(Loss)<br>£ | Capital and Reserves<br>£ |
|---|---------------------------------------|--------------------|---------------------------|
| Gulmay Electronic Equipment (Shanghai) Co Ltd | Sales and distribution                | 307,903            | (1,302)                   |
| West-Tek Limited                              | Manufacturing high voltage components | (89,912)           | 40,390                    |

The results of Gulmay Electronic Equipment (Shanghai) Co., Ltd were originally reported in Chinese Yuan Renminbi.

#### Registered offices

Gulmay Electronic Equipment (Shanghai) Co. Ltd, Room 101, Building A, North Gate, 55 Chunguang Road, Minhang District, Shanghai 201108, P.R. China

West-Tek Limited, Cyan House, 1 Canada Road, Byleet, Surrey, KT14 7JL

### 13 Stock

|                                     | 2021<br>£        | 2020<br>£      |
|-------------------------------------|------------------|----------------|
| Raw materials and consumables       | 980,951          | 970,911        |
| Finished goods and goods for resale | 40,033           | 5,489          |
|                                     | <u>1,020,984</u> | <u>976,400</u> |

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

### 14 Financial instruments

|   | 2021<br>£ | 2020<br>£ |
|---|-----------|-----------|
| <b>Carrying amount of financial assets</b>      |           |           |
| Debt instruments measured at amortised cost     | 3,691,591 | 3,792,169 |
| <b>Carrying amount of financial liabilities</b> |           |           |
| Measured at amortised cost                      | 1,863,002 | 2,007,417 |

### 15 Debtors

|   | 2021<br>£ | 2020<br>£ |
|---|-----------|-----------|
| <b>Amounts falling due within one year:</b> |           |           |
| Trade debtors                               | 529,946   | 957,839   |
| Corporation tax recoverable                 | 305,767   | 130,767   |
| Amounts due from group undertakings         | 3,155,795 | 2,823,345 |
| Other debtors                               | 55,019    | 72,750    |
| Prepayments and accrued income              | 243,985   | 233,565   |
|   | 4,290,512 | 4,218,266 |

Amounts owed by group undertakings are unsecured, interest free, have no fixed date of repayment and are repayable on demand.

### 16 Creditors: amounts falling due within one year

|                                    | Notes | 2021<br>£ | 2020<br>£ |
|------------------------------------|-------|-----------|-----------|
| Obligations under finance leases   | 18    | 4,669     | -         |
| Trade creditors                    |       | 577,253   | 501,473   |
| Amounts due to group undertakings  |       | 643,498   | 968,509   |
| Other taxation and social security |       | 122,039   | 89,552    |
| Accruals and deferred income       |       | 629,800   | 537,435   |
|                                    |       | 1,977,259 | 2,096,969 |

### 17 Creditors: amounts falling due after more than one year

|                                  | Notes | 2021<br>£ | 2020<br>£ |
|----------------------------------|-------|-----------|-----------|
| Obligations under finance leases | 18    | 7,782     | -         |

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

### 18 Finance lease obligations

|   | <b>2021</b>   | <b>2020</b> |
|---|---------------|-------------|
|   | £             | £           |
| Future minimum lease payments due under finance leases: |               |             |
| Within one year   | 4,669         | -           |
| In two to five years                                    | 7,782         | -           |
|   | <u>12,451</u> | <u>-</u>    |

### 19 Provisions for liabilities

|                            | <b>Notes</b> | <b>2021</b>    | <b>2020</b>    |
|----------------------------|--------------|----------------|----------------|
|                            |              | £              | £              |
| Provision for future costs |              | 192,247        | 192,247        |
| Deferred tax liabilities   | <b>20</b>    | 111,365        | 88,510         |
|                            |              | <u>303,612</u> | <u>280,757</u> |

### 20 Deferred taxation

The following are the major deferred tax liabilities and assets recognised by the company and movements thereon:

|                                | <b>Liabilities</b> | <b>Liabilities</b> |
|--------------------------------|--------------------|--------------------|
|                                | <b>2021</b>        | <b>2020</b>        |
|                                | £                  | £                  |
| <b>Balances:</b>               |                    |                    |
| Accelerated capital allowances | 111,365            | 88,510             |
|                                | <u>111,365</u>     | <u>88,510</u>      |
| <b>Movements in the year:</b>  |                    | <b>2021</b>        |
|                                |                    | £                  |
| Liability at 1 April 2020      |                    | 88,510             |
| Other                          |                    | 22,855             |
|                                |                    | <u>111,365</u>     |
| Liability at 31 March 2021     |                    | <u>111,365</u>     |

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

### 21 Dividends

Amounts recognised as distributions to equity holders:

|                        | 2021<br>per share | 2021<br>£ | 2020<br>per share | 2020<br>£ |
|------------------------|-------------------|-----------|-------------------|-----------|
| <b>Ordinary Shares</b> |                   |           |                   |           |
| Final paid             | -                 | -         | 100.00            | 1,000,000 |

### 22 Retirement benefit schemes

|   | 2021<br>£ | 2020<br>£ |
|---|-----------|-----------|
| <b>Defined contribution schemes</b>                                 |           |           |
| Charge to profit or loss in respect of defined contribution schemes | 78,472    | 76,131    |

The company operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the company in an independently administered fund.

### 23 Operating lease commitments

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

|                            | 2021<br>£      | 2020<br>£      |
|----------------------------|----------------|----------------|
| Within one year            | 185,417        | 225,000        |
| Between two and five years | 500,000        | 112,500        |
|                            | <u>685,417</u> | <u>337,500</u> |

### 24 Share capital

|                                   | 2021<br>£ | 2020<br>£ |
|-----------------------------------|-----------|-----------|
| <b>Issued and fully paid</b>      |           |           |
| 10,000 Ordinary Shares of £1 each | 10,000    | 10,000    |

### 25 Financial commitments, guarantees and contingent liabilities

#### Guarantees

The company has provided an unlimited inter-company guarantee in respect of Gulmay Holdings Limited, in favour of the bank.

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

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### 26 Controlling party

The company is a 100% subsidiary of Gulmay Holdings Limited, a company registered in England and Wales. Consolidated accounts for Gulmay Holdings Limited and its subsidiaries are publically available from Companies House, Crown Way, Cardiff, CF14 3UZ. The ultimate controlling party is J. Duncan.

### 27 Directors' transactions

At the year end, included within debtors is a loan amount of £nil (2020: £9,000) due from I. Wilson, a director of Gulmay Limited. Interest was not chargeable in the loan.

### 28 Related party transactions

#### Remuneration of key management personnel

The remuneration of key management personnel is as follows.

|                        | 2021    | 2020    |
|------------------------|---------|---------|
|                        | £       | £       |
| Aggregate remuneration | 413,440 | 393,744 |

#### Transactions with Group Companies

The company has taken advantage of the exemption available under FRS 102 whereby it has not disclosed transactions with the ultimate parent company or any wholly owned subsidiary undertakings of the group.

#### Etsuko Wilson Limited

Etsuko Wilson Limited is a company in which director I Wilson, has a controlling shareholding. During the year, the company made purchases totalling £23,580 (2020: £24,344) from Etsuko Wilson Limited. At the year end, included in trade creditors was £3,592 (2020: £2,538) due to Etsuko Wilson Limited.

# Gulmay Limited

## Notes to the Financial Statements (Continued)

For the year ended 31 March 2021

### 29 Cash generated from operations

|  | 2021          | 2020             |
|--|---------------|------------------|
|  | £             | £                |
| Profit for the year after tax                        | 67,964        | 1,155,042        |
| <b>Adjustments for:</b>                              |               |                  |
| Taxation (credited)/charged                          | (175,000)     | 42,545           |
| Investment income                                    | (401)         | (1,523)          |
| Loss on disposal of tangible fixed assets            | 42,914        | -                |
| Depreciation and impairment of tangible fixed assets | 150,580       | 116,811          |
| Amounts written off investments                      | 15,750        | -                |
| (Decrease)/increase in provisions                    | -             | 50,000           |
| <b>Movements in working capital:</b>                 |               |                  |
| (Increase)/decrease in stock                         | (44,584)      | 31,625           |
| Decrease in debtors                                  | 102,754       | 226,906          |
| (Decrease)/increase in creditors                     | (124,379)     | 49,935           |
| <b>Cash generated from operations</b>                | <u>35,598</u> | <u>1,671,341</u> |