

Route 101 Limited

previously trading as Unify Communications Limited
Annual Report and Unaudited Financial Statements
for the Year Ended 31 August 2020

Route 101 Limited

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Route 101 Limited

(Registration number: 08325675) Balance Sheet as at 31 August 2020

	Note	2020 £	2019 £
Fixed assets			
Intangible assets	<u>4</u>	25,875	-
Tangible assets	<u>5</u>	26,146	38,533
		52,021	38,533
Current assets			
Debtors	<u>6</u>	2,648,027	2,772,094
Cash at bank and in hand		2,286,277	1,531,106
		4,934,304	4,303,200
Creditors: Amounts falling due within one year	<u>7</u>	(3,200,359)	(3,077,853)
Net current assets		1,733,945	1,225,347
Total assets less current liabilities		1,785,966	1,263,880
Provisions for liabilities		-	(657)
Net assets		1,785,966	1,263,223
Capital and reserves			
Called up share capital		8,000	8,000
Share premium reserve		979,600	979,600
Profit and loss account		798,366	275,623
Shareholders' funds		1,785,966	1,263,223

For the financial year ending 31 August 2020 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

Directors' responsibilities:

- The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476; and
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

Route 101 Limited

**(Registration number: 08325675)
Balance Sheet as at 31 August 2020**

These financial statements have been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

These financial statements have been delivered in accordance with the provisions applicable to companies subject to the small companies regime and the option not to file the Profit and Loss Account has been taken.

Approved and authorised by the Board on 15 December 2020 and signed on its behalf by:

.....

R Attwood
Director

Route 101 Limited

Notes to the Unaudited Financial Statements for the Year Ended 31 August 2020

1 General information

The company is a private company limited by share capital, incorporated in England and Wales.

The company was formerly known as Unify Communications Limited.

The address of its registered office is:

The Conifers Filton Road

Hambrook

Bristol

BS16 1QG

England

These financial statements were authorised for issue by the Board on 15 December 2020.

2 Accounting policies

Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Statement of compliance

These financial statements have been prepared in accordance with Financial Reporting Standard 102 Section 1A - 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006.

Basis of preparation

These financial statements have been prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

Going concern

In light of the rapid global spread of the Coronavirus "COVID-19" in early 2020, the directors have reviewed and stress tested projections and budgets for the next twelve months. Following this review, the directors consider there to be little impact on the Company's ability to act as a going concern.

The directors have reviewed the supply chains, key customers and the capital resources available and consider that the company has adequate resources in place to continue trading for the next twelve months.

Revenue recognition

Turnover comprises the fair value of the consideration received or receivable for the sale of goods and provision of services in the ordinary course of the company's activities. Turnover is shown net of sales/value added tax, returns, rebates and discounts.

The company recognises revenue when:

The amount of revenue can be reliably measured;

it is probable that future economic benefits will flow to the entity;

and specific criteria have been met for each of the company's activities.

Route 101 Limited

Notes to the Unaudited Financial Statements for the Year Ended 31 August 2020

Government grants

Government grants comprise the fair value of consideration received or receivable in respect to government provided funding to the entity.

Government grants have been recognised in line with the Accruals model where grants relating to revenue have been recognised as other income on a systematic basis over the periods in which the entity has recognised related costs for which the grant is intended to compensate.

Foreign currency transactions and balances

Transactions in foreign currencies are initially recorded at the functional currency rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated into the respective functional currency of the entity at the rates prevailing on the reporting period date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rate on the date when the fair value is re-measured.

Non-monetary items measured in terms of historical cost in a foreign currency are not retranslated.

Tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except that a change attributable to an item of income or expense recognised as other comprehensive income is also recognised directly in other comprehensive income.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the company operates and generates taxable income.

Deferred tax is recognised in respect of all timing differences between taxable profits and profits reported in the financial statements.

Unrelieved tax losses and other deferred tax assets are recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date and that are expected to apply to the reversal of the timing difference.

Tangible assets

Tangible assets are stated in the balance sheet at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

Depreciation

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

Asset class	Depreciation method and rate
Furniture, fittings and equipment	33.33% Straight line

Route 101 Limited

Notes to the Unaudited Financial Statements for the Year Ended 31 August 2020

Intangible assets

Separately acquired trademarks and licences are shown at historical cost.

Trademarks, licences (including software) and customer-related intangible assets acquired in a business combination are recognised at fair value at the acquisition date.

Trademarks, licences and customer-related intangible assets have a finite useful life and are carried at cost less accumulated amortisation and any accumulated impairment losses.

Amortisation

Amortisation is provided on intangible assets so as to write off the cost, less any estimated residual value, over their useful life as follows:

Asset class	Amortisation method and rate
Trademarks	20% Straight line

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

Trade debtors

Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of the receivables.

Trade creditors

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the company does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities.

Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

Share capital

Ordinary shares are classified as equity. Equity instruments are measured at the fair value of the cash or other resources received or receivable, net of the direct costs of issuing the equity instruments. If payment is deferred and the time value of money is material, the initial measurement is on a present value basis.

Dividends

Dividend distribution to the company's shareholders is recognised as a liability in the financial statements in the reporting period in which the dividends are declared.

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Notes to the Unaudited Financial Statements for the Year Ended 31 August 2020

Defined contribution pension obligation

A defined contribution plan is a pension plan under which fixed contributions are paid into a pension fund and the company has no legal or constructive obligation to pay further contributions even if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. Contributions to defined contribution plans are recognised as employee benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as a prepayment.

3 Staff numbers

The average number of persons employed by the company (including directors) during the year was 35 (2019 - 27).

Route 101 Limited

Notes to the Unaudited Financial Statements for the Year Ended 31 August 2020

4 Intangible assets

	Trademarks, patents and licenses £	Total £
Cost or valuation		
At 1 September 2019	2,750	2,750
Additions acquired separately	25,875	25,875
	28,625	28,625
At 31 August 2020	28,625	28,625
Amortisation		
At 1 September 2019	2,750	2,750
At 31 August 2020	2,750	2,750
Carrying amount		
At 31 August 2020	25,875	25,875

5 Tangible assets

	Furniture, fittings and equipment £	Total £
Cost or valuation		
At 1 September 2019	81,229	81,229
Additions	6,331	6,331
	87,560	87,560
At 31 August 2020	87,560	87,560
Depreciation		
At 1 September 2019	42,696	42,696
Charge for the year	18,718	18,718
	61,414	61,414
At 31 August 2020	61,414	61,414
Carrying amount		
At 31 August 2020	26,146	26,146
At 31 August 2019	38,533	38,533

Route 101 Limited

Notes to the Unaudited Financial Statements for the Year Ended 31 August 2020

6 Debtors

	2020	2019
	£	£
Trade debtors	1,991,756	2,153,888
Other debtors	41,865	15,800
Prepayments and accrued income	614,406	602,406
	<u>2,648,027</u>	<u>2,772,094</u>

7 Creditors

Creditors: amounts falling due within one year

	2020	2019
	£	£
Trade creditors	231,994	156,471
Taxation and social security	916,031	573,940
Other creditors	13,336	10,041
Accruals and deferred income	2,038,998	2,337,401
	<u>3,200,359</u>	<u>3,077,853</u>

8 Dividends

	2020	2019
	£	£
Interim dividend of £100,000 (2019 - £Nil) per ordinary share	100,000	-
	<u>100,000</u>	<u>-</u>

Route 101 Limited

Notes to the Unaudited Financial Statements for the Year Ended 31 August 2020

9 Related party transactions

Summary of transactions with other related parties

The company has implemented two Enterprise Management Incentive (EMI) share schemes for certain employees dated 31 October 2016 and 16 January 2018.

At the grant date, the exercise price of the options was £125 and £150 respectively.

The options granted are exercisable based on vesting conditions relating to sale or floatation of the company.

The movements in the number of share options during the year were as follows:

At the beginning of the period, 1,650 options were outstanding. On 21 May 2020, a further 150 options were granted at an exercise price of £150, and on 3 August 2020, a further 200 options were granted, also at an exercise price of £150. On 30 August 2020, 500 options lapsed. At the balance sheet date 1,300 options were outstanding.

Loans to related parties

	Key management £	Total £
2020		
Advanced	24,445	24,445
At end of period	<u>24,445</u>	<u>24,445</u>

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.