

(Unit: Millions of yen)

FY2019	1st Quarter	2nd Quarter	1st half	3rd quarter	4th quarter	2nd Half	Full Year
	Apr. 2018 to Jun. 2018	Jul. 2018 to Sep. 2018	Apr. 2018 to Sep. 2018	Oct. 2018 to Dec. 2018	Jan. 2019 to Mar. 2019	Oct. 2018 to Mar. 2019	Apr. 2018 to Mar. 2019
Net Sales	709,227	777,583	1,486,810	890,603	783,101	1,673,704	3,160,514
Operating Income	57,576	(2,536)	55,040	98,629	41,860	140,489	195,529
Ordinary Income	60,097	(87)	60,010	97,032	39,197	136,229	196,239
Net Income	45,463	(1,151)	44,312	73,908	29,592	103,500	147,812

\* Net income is "Net income attributable to owners of parent".

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	FY2019						
	1st Quarter Apr. 2018 to Jun. 2018	2nd Quarter Jul. 2018 to Sep. 2018	1st half Apr. 2018 to Sep. 2018	3rd quarter Oct. 2018 to Dec. 2018	4th quarter Jan. 2019 to Mar. 2019	2nd Half Oct. 2018 to Mar. 2019	Full Year Apr. 2018 to Mar. 2019
<b>Net sales</b>	<b>709,227</b>	<b>777,583</b>	<b>1,486,810</b>	<b>890,603</b>	<b>783,101</b>	<b>1,673,704</b>	<b>3,160,514</b>
Cost of sales	549,676	678,442	1,228,118	691,616	642,019	1,333,635	2,561,753
Gross profit	159,551	99,141	258,692	198,987	141,082	340,069	598,761
Selling, general and administrative expenses	101,975	101,677	203,652	100,358	99,222	199,580	403,232
<b>Operating income</b>	<b>57,576</b>	<b>(2,536)</b>	<b>55,040</b>	<b>98,629</b>	<b>41,860</b>	<b>140,489</b>	<b>195,529</b>
<b>Non-operating income</b>	<b>14,395</b>	<b>4,382</b>	<b>18,777</b>	<b>(5,704)</b>	<b>4,507</b>	<b>(1,197)</b>	<b>17,580</b>
Interest income	2,310	3,252	5,562	3,283	3,505	6,788	12,350
Dividends income	277	123	400	357	487	844	1,244
Equity in earnings of affiliates	-	-	-	142	235	377	377
Foreign exchange gains	9,961	294	10,255	(10,255)	-	(10,255)	-
Other	1,847	713	2,560	769	280	1,049	3,609
<b>Non-operating expenses</b>	<b>11,874</b>	<b>1,933</b>	<b>13,807</b>	<b>(4,107)</b>	<b>7,170</b>	<b>3,063</b>	<b>16,870</b>
Interest expenses	224	162	386	158	188	346	732
Foreign exchange losses	-	-	-	4,277	(4,078)	199	199
Share of loss of entities accounted for using equity method	59	119	178	(178)	-	(178)	-
Loss on valuation of derivatives	10,674	343	11,017	(9,462)	5,438	(4,024)	6,993
Depreciation	-	-	-	-	1,287	1,287	1,287
Plant shutdown related costs	-	-	-	-	2,532	2,532	2,532
Other	917	1,309	2,226	1,098	1,803	2,901	5,127
<b>Ordinary income</b>	<b>60,097</b>	<b>(87)</b>	<b>60,010</b>	<b>97,032</b>	<b>39,197</b>	<b>136,229</b>	<b>196,239</b>
<b>Extraordinary income</b>	<b>3,238</b>	<b>3,076</b>	<b>6,314</b>	<b>182</b>	<b>457</b>	<b>639</b>	<b>6,953</b>
Gain on sales of noncurrent assets	755	293	1,048	102	124	226	1,274
Gain on sales of investment securities	2,115	1,456	3,571	26	62	88	3,659
Gain on sales of business	-	-	-	-	1,294	1,294	1,294
Other	368	1,327	1,695	54	(1,023)	(969)	726
<b>Extraordinary loss</b>	<b>1,773</b>	<b>1,554</b>	<b>3,327</b>	<b>2,194</b>	<b>1,833</b>	<b>4,027</b>	<b>7,354</b>
Loss on sales and retirement of noncurrent assets	1,277	1,194	2,471	1,581	1,558	3,139	5,610
Other	496	360	856	613	275	888	1,744
<b>Income before income taxes</b>	<b>61,562</b>	<b>1,435</b>	<b>62,997</b>	<b>95,020</b>	<b>37,821</b>	<b>132,841</b>	<b>195,838</b>
Total Income taxes	16,821	2,399	19,220	21,606	7,673	29,279	48,499
Net Income	44,741	(964)	43,777	73,414	30,148	103,562	147,339
Net income (loss) attributable to non-controlling interests	(722)	187	(535)	(494)	556	62	(473)
<b>Net income attributable to owners of parent</b>	<b>45,463</b>	<b>(1,151)</b>	<b>44,312</b>	<b>73,908</b>	<b>29,592</b>	<b>103,500</b>	<b>147,812</b>

(Unit: Millions of yen)

	FY2019			
	As of Jun.30, 2018	As of Sep.30, 2018	As of Dec.31, 2018	As of Mar.31, 2019
<b>(Assets)</b>				
<b>Current assets</b>	<b>1,729,571</b>	<b>1,780,999</b>	<b>1,737,893</b>	<b>1,826,219</b>
Cash and deposits	800,943	785,214	766,327	831,700
Notes and accounts receivable-trade	138,420	151,495	136,512	148,832
Lease investment assets	16,527	15,896	14,236	14,731
Short-term investment securities	140,810	146,250	106,258	119,963
Merchandise and finished goods	216,913	255,002	252,238	249,558
Work in process	67,540	71,344	75,039	74,711
Raw materials and supplies	53,264	57,722	60,957	66,431
Short-term loans receivable	186,287	185,559	194,868	198,737
Other	109,210	112,882	131,804	121,903
Allowance for doubtful accounts	(343)	(365)	(346)	(347)
<b>Noncurrent assets</b>	<b>1,131,054</b>	<b>1,154,071</b>	<b>1,132,178</b>	<b>1,156,506</b>
<b>Property, plant and equipment</b>	<b>733,461</b>	<b>737,185</b>	<b>715,092</b>	<b>717,394</b>
Buildings and structures, net	211,511	212,656	216,837	218,664
Machinery, equipment and vehicles, net	192,541	197,857	194,327	193,624
Land	183,848	183,304	186,037	187,052
Vehicles and equipment on operating leases, net	38,350	33,600	15,737	15,809
Construction in progress	26,672	29,128	27,022	31,334
Other, net	80,539	80,640	75,132	70,911
<b>Intangible assets</b>	<b>27,445</b>	<b>27,759</b>	<b>30,712</b>	<b>33,754</b>
Other	27,445	27,759	30,712	33,754
<b>Investments and other assets</b>	<b>370,148</b>	<b>389,127</b>	<b>386,374</b>	<b>405,358</b>
Investment securities	115,690	121,449	117,024	122,453
Net defined benefit asset	424	108	1,654	-
Deferred tax assets	137,232	138,800	138,756	151,019
Other	120,196	132,099	132,283	135,132
Allowance for doubtful accounts	(3,394)	(3,329)	(3,343)	(3,246)
<b>Total assets</b>	<b>2,860,625</b>	<b>2,935,070</b>	<b>2,870,071</b>	<b>2,982,725</b>
<b>(Liabilities)</b>				
<b>Current liabilities</b>	<b>1,017,601</b>	<b>1,066,898</b>	<b>996,587</b>	<b>1,012,171</b>
Notes and accounts payable-trade	312,401	335,936	309,616	315,026
Electronically recorded obligations-operating	66,494	63,643	75,515	63,772
Short-term loans payable	12,196	5,025	4,686	4,352
Current portion of long-term loans payable	17,313	15,566	13,943	7,592
Income taxes payable	13,849	13,031	3,319	5,367
Accrued expenses	232,955	300,400	338,862	161,661
Provision for bonuses	36,318	24,328	12,231	22,650
Provision for product warranties	38,318	40,139	40,578	256,814
Provision for loss on construction contracts	92	87	339	666
Provision for loss on business liquidation	2,959	2,984	2,768	1,575
Provision for loss related to airbags	64,711	64,711	21,626	-
Other	219,995	201,048	173,104	172,696
<b>Noncurrent liabilities</b>	<b>278,395</b>	<b>291,167</b>	<b>293,450</b>	<b>357,729</b>
Long-term loans payable	27,155	29,198	33,406	88,452
Deferred tax liabilities	2,605	2,822	4,162	5,040
Provision for product warranties	36,994	36,854	36,081	43,934
Provision for directors' retirement benefits	403	445	482	488
Net defined benefit liability	21,094	21,277	21,200	22,900
Long-term unearned revenue	-	-	-	157,446
Other	190,144	200,571	198,119	39,469
<b>Total liabilities</b>	<b>1,295,996</b>	<b>1,358,065</b>	<b>1,290,037</b>	<b>1,369,900</b>
<b>(Net Assets)</b>				
<b>Shareholders' equity</b>	<b>1,580,708</b>	<b>1,579,698</b>	<b>1,598,368</b>	<b>1,627,254</b>
Capital stock	153,795	153,795	153,795	153,795
Capital surplus	160,197	160,192	160,192	160,192
Retained earnings	1,273,770	1,272,619	1,291,291	1,320,177
Treasury stock	(7,054)	(6,908)	(6,910)	(6,910)
<b>Accumulated other comprehensive income</b>	<b>(23,457)</b>	<b>(10,182)</b>	<b>(25,211)</b>	<b>(21,963)</b>
Valuation difference on available-for-sale securities	5,896	5,901	3,098	6,131
Foreign currency translation adjustment	(21,473)	(8,787)	(21,504)	(20,687)
Remeasurements of defined benefit plans	(9,604)	(9,068)	(8,535)	(10,631)
Remeasurements of other postretirement benefits of foreign consolidated subsidiaries	1,724	1,772	1,730	3,224
<b>Non-controlling interests</b>	<b>7,378</b>	<b>7,489</b>	<b>6,877</b>	<b>7,534</b>
<b>Total net assets</b>	<b>1,564,629</b>	<b>1,577,005</b>	<b>1,580,034</b>	<b>1,612,825</b>
<b>Total liabilities and net assets</b>	<b>2,860,625</b>	<b>2,935,070</b>	<b>2,870,071</b>	<b>2,982,725</b>

## 【Sales】

(Unit: Millions of yen)

FY2019	1st Quarter	2nd Quarter	1st half	3rd quarter	4th quarter	2nd Half	Full Year
	Apr. 2018 to Jun. 2018	Jul. 2018 to Sep. 2018	Apr. 2018 to Sep. 2018	Oct. 2018 to Dec. 2018	Jan. 2019 to Mar. 2019	Oct. 2018 to Mar. 2019	Apr. 2018 to Mar. 2019
Automobiles	672,949	743,457	1,416,406	855,521	742,549	1,598,070	3,014,476
Aerospace	32,984	30,062	63,046	31,297	37,326	68,623	131,669
Others	3,294	4,064	7,358	3,785	3,226	7,011	14,369
Total	709,227	777,583	1,486,810	890,603	783,101	1,673,704	3,160,514

## 【Operating Income】

FY2019	1st Quarter	2nd Quarter	1st half	3rd quarter	4th quarter	2nd Half	Full Year
	Apr. 2018 to Jun. 2018	Jul. 2018 to Sep. 2018	Apr. 2018 to Sep. 2018	Oct. 2018 to Dec. 2018	Jan. 2019 to Mar. 2019	Oct. 2018 to Mar. 2019	Apr. 2018 to Mar. 2019
Automobiles	55,236	(5,245)	49,991	95,429	39,527	134,956	184,947
Aerospace	1,550	1,432	2,982	1,883	1,182	3,065	6,047
Others	702	1,050	1,752	1,148	946	2,094	3,846
Elimination and corporate	88	227	315	169	205	374	689
Total	57,576	(2,536)	55,040	98,629	41,860	140,489	195,529

## 【Sales】

(Unit: Millions of yen)

FY2019	1st Quarter	2nd Quarter	1st half	3rd quarter	4th quarter	2nd Half	Full Year
	Apr. 2018 to Jun. 2018	Jul. 2018 to Sep. 2018	Apr. 2018 to Sep. 2018	Oct. 2018 to Dec. 2018	Jan. 2019 to Mar. 2019	Oct. 2018 to Mar. 2019	Apr. 2018 to Mar. 2019
Japan	206,952	242,608	449,560	226,813	222,607	449,420	898,980
North America	454,235	501,053	955,288	625,740	522,696	1,148,436	2,103,724
Others	48,040	33,922	81,962	38,050	37,798	75,848	157,810
Total	709,227	777,583	1,486,810	890,603	783,101	1,673,704	3,160,514

## 【Operating Income】

(Unit: Millions of yen)

FY2019	1st Quarter	2nd Quarter	1st half	3rd quarter	4th quarter	2nd Half	Full Year
	Apr. 2018 to Jun. 2018	Jul. 2018 to Sep. 2018	Apr. 2018 to Sep. 2018	Oct. 2018 to Dec. 2018	Jan. 2019 to Mar. 2019	Oct. 2018 to Mar. 2019	Apr. 2018 to Mar. 2019
Japan	45,393	(18,839)	26,554	76,573	11,548	88,121	114,675
North America	2,416	21,517	23,933	26,470	16,507	42,977	66,910
Others	(167)	1,499	1,332	(561)	2,670	2,109	3,441
Elimination and corporate	9,934	(6,713)	3,221	(3,853)	11,135	7,282	10,503
Total	57,576	(2,536)	55,040	98,629	41,860	140,489	195,529

\* North America: United States and Canada