



# **MGM HOLDINGS INC.**

**For the year ended December 31, 2019**

**Delaware**

**(State or other jurisdiction of incorporation or organization)**

**245 North Beverly Drive  
Beverly Hills, California 90210  
(Address of corporate headquarters)**

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## Forward-Looking Statements and Risk Factors

This report contains forward-looking statements. In some cases you can identify these statements by forward-looking words such as “anticipates,” “believes,” “continues,” “could,” “estimates,” “expects,” “future,” “goal,” “intends,” “may,” “objective,” “plans,” “predicts,” “projects,” “seeks,” “should,” “will,” “would” and variations of these words and similar expressions. These forward-looking statements include, but are not limited to, statements concerning the following:

- our ability to predict the performance of our film and television content, or predict consumer tastes;
- our ability to maintain and renew affiliation agreements and content licensing agreements for EPIX and our other channels;
- our ability to realize the anticipated benefit from acquisitions, business combinations, joint ventures and other similar transactions. No assurance can be given that such transactions will be successfully integrated and/or operated by us to the extent required, or that we will realize potential revenue enhancements, cost savings, operational efficiencies or other benefits. Additionally, there can be no assurance that such transactions will not adversely affect our results of operations, cash flows or financial condition, and any such transaction could result in an impairment of goodwill and/or other intangible assets;
- our ability to exploit emerging and evolving technologies, including alternative forms of content and delivery, and the storage of content;
- our ability to finance and produce film and television content, and to do so in accordance with the anticipated schedule or budget, or with the creative talent anticipated to be included in the projects;
- our ability to complete and release or deliver, as applicable, feature film and television content in accordance with our anticipated release schedule;
- increasing costs for producing and marketing feature films and television content;
- our ability to acquire film and television content on favorable terms;
- our ability to exploit our library of film and television content;
- our financial position, sources of revenue and results of operations;
- our liquidity, access to capital and capital expenditures;
- our ability to attract, retain and successfully replace senior management personnel and other key employees;
- uncertainty from the expected discontinuance of LIBOR and transition to another interest rate benchmark;
- inflation, deflation, and volatility in interest rates, foreign exchange rates, or other rates or prices;
- trends in the entertainment industry; and
- the impact of anticipated and unanticipated global events, geopolitical situations and entertainment-industry specific events.

You should not rely upon forward-looking statements as predictions of future events. Although we believe that the expectations reflected in the forward-looking statements are reasonable, such forward-looking statements are subject to risks and uncertainties, and we cannot assure you that the future results, levels of activity, performance or events and circumstances reflected in the forward-looking statements will be achieved or occur.

You should read this report with the understanding that our actual future results, levels of activity, performance and events and circumstances may be materially different from what we expect. We do not intend, and undertake no obligation, to update any forward-looking information to reflect actual results or future events or circumstances, except as required by law. Moreover, we operate in a very competitive and changing environment. New risks emerge from time to time. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual future results, levels of activity, performance and events and circumstances to differ materially and adversely from those anticipated or implied in the forward-looking statements.

## Company Background and Business Overview

### Overview

MGM Holdings Inc. (“MGM Holdings,” “MGM,” the “Company,” “we,” “us,” or “our”) is a leading entertainment company focused on the production and global distribution of film and television content across all platforms. We have one of the most well-known brands in the industry with globally recognized film franchises and television content, a broad collection of valuable intellectual property and commercially successful and critically acclaimed content.

We have historically generated revenue from the exploitation of our content through traditional distribution platforms, including theatrical, home entertainment and television, with an increasing contribution from digital distribution platforms in existing and emerging markets. We also generate revenue from the licensing of our content and intellectual property rights for use in consumer products and interactive games, as well as various other licensing activities. Our operations include the development, production and financing of feature films and television content and the worldwide distribution of entertainment content primarily through television and digital distribution.

In May 2017, we acquired EPIX Entertainment LLC which operates EPIX, a premium pay television network delivering a lineup of original programming and blockbuster movies. EPIX is available through cable, satellite, telecommunications and streaming TV providers as a linear television, video-on-demand, 'TV Everywhere' and over-the-top (OTT) service and is currently available in the United States (“U.S.”) and Puerto Rico. EPIX also licenses content to subscription video-on-demand operators. In addition, we currently own or hold interests in MGM-branded channels in the U.S., as well as interests in pay television networks in the U.S. and Brazil.

We control one of the world’s deepest libraries of premium film and television content. Our film content library includes approximately 4,000 titles, including the *James Bond*, *The Hobbit*, *Rocky/Creed*, *RoboCop* and *Pink Panther* franchises, as well as *The Silence of the Lambs*, *The Magnificent Seven*, *Four Weddings and a Funeral* and many other highly recognizable titles. Our film content library also includes rights to films that have received more than 180 Academy Awards, including 12 Best Picture Awards. Our television content library includes approximately 17,000 episodes of programming, including *Stargate SG-1*, which was one of the longest running science fiction series in U.S. television history, *Stargate Atlantis*, *Stargate Universe*, *Vikings*, *Fargo*, *The Handmaid’s Tale*, *Get Shorty*, *Condor*, *Fame*, *American Gladiators*, *Teen Wolf* and *In the Heat of the Night*, as well as our rights to or income from prominent unscripted shows including *The Voice*, *Survivor*, *Shark Tank*, *Live PD*, *Eco-Challenge*, *Are You Smarter Than a 5<sup>th</sup> Grader*, *Beat Shazam*, *The Real Housewives of Beverly Hills*, *The Hills*, and other titles.

### Business

#### *Production of film and television content*

***Film Content.*** We are involved in the development, production and acquisition of film content, and for certain films, we participate with third parties through co-production arrangements to produce, co-finance and distribute our content, as well as content developed by our partners. We have several feature films in various stages of development, production and post-production, including, but not limited to, the 25<sup>th</sup> installment of the *James Bond* franchise *No Time to Die*, the Aretha Franklin biopic *Respect*, *Bill and Ted Face the Music*, *Candyman*, *Casa*, *Creed III*, *Dark Harvest*, *Dog*, the third installment in the *G.I. Joe* franchise *Snake Eyes*, *I Am Pilgrim*, *Legally Blonde 3*, *RoboCop*, *Samaritan*, *Sesame Street*, *Thomas Crown Affair* and *Tomb Raider 2*.

In March 2020, we announced our decision to delay the worldwide theatrical release of *No Time To Die*, the 25th installment in the James Bond franchise. We moved the release date from April 2020 to November 2020 after careful consideration and thorough evaluation of the global theatrical marketplace and the significant downturn of business in key markets including China, Korea, Japan and Italy. We believe that this move will best position the film and the James Bond franchise for success worldwide, although we will likely incur higher marketing costs as a result of the move.

**Television Content.** We have numerous successful scripted television series and unscripted television shows that we are producing and/or distributing, as well as a deep pipeline of new scripted and unscripted content. We are focused on continuing to make strategic investments in our creative and production capabilities to meaningfully grow our television content pipeline. As a result, we have successfully increased the aggregate number scripted and unscripted shows delivered in the past several years from 21 shows in 2017, to 31 shows in 2018 and 42 shows in 2019. This reflects a substantial increase in the total number of episodes delivered in each year, from 496 episodes in 2017, to 792 episodes in 2018 and 993 episodes in 2019. In addition, we currently expect additional growth in the total number of television shows and episodic deliveries for 2020 and 2021.

**Scripted series.** We control distribution rights on a worldwide basis (excluding Canada) to the award-winning television series *Vikings*. The first half of the 20-episode sixth season of *Vikings* premiered on History in December 2019. We also recently announced the creation of a new *Vikings* series, entitled *Valhalla*, which we will produce for Netflix.

*The Handmaid's Tale* continues to be a huge success, having received an incredible 14 Emmy Awards including Outstanding Drama Series, two Golden Globe awards including Best Television Series Drama, plus the Peabody Award, a BAFTA award and many other distinguished awards. Season 4 of *The Handmaid's Tale* is currently anticipated to premiere on Hulu in the second half of 2020.

*Fargo* has completed three seasons on FX and has received a total of 54 Emmy nominations (winning six) and eleven Golden Globe nominations (winning three). The fourth season of *Fargo* is anticipated to premiere on FX later in 2020.

We recently produced *Perpetual Grace, LTD* and season 3 of *Get Shorty* for EPIX, as well as season 2 of *Condor* for AT&T's Audience Network and season 1 of *Four Weddings and a Funeral* for Hulu. Additionally, MGM Television was involved in an executive producer capacity on season 1 of *Messiah* for Netflix. We are also producing season 2 of *Luis Miguel: La Serie* for Netflix. We have several other internally-developed scripted television series in advanced stages of development and production, including *Clarice* for CBS and *Thirtysomething(else)* for ABC, that we expect to deliver in future periods.

**Unscripted shows.** We have numerous successful and enduring unscripted television shows that we are currently producing. *The Voice* premiered its 18<sup>th</sup> season on NBC in February 2020. *The Voice* won the Emmy Award for Outstanding Reality Competition Program for three consecutive years from 2015 through 2017 and was nominated for seven Emmy Awards in 2019, including Outstanding Reality Competition Program. *Survivor* season 40 premiered on CBS in February 2020. *Shark Tank* recently completed its 11<sup>th</sup> season on ABC and was nominated for three Emmy Awards in 2019. We also produce many other unscripted television shows, including *Beat Shazam* for FOX, the endurance race *World's Toughest Race: Eco-Challenge* with Bear Grylls for Amazon, and *Are You Smarter Than a 5<sup>th</sup> Grader* for Nickelodeon. In addition, we produced several nationally syndicated daytime courtroom shows, *Couples Court with The Cutlers*, *Personal Injury Court*, and *Lauren Lake's Paternity Court*, which won the 2019 Daytime Emmy Award for Outstanding Legal/Courtroom Program.

In July 2017, we acquired the assets of Evolution Film & Tape, Inc. ("Evolution"), which includes successful unscripted shows such as *The Real Housewives of Orange County*, which recently completed its 14<sup>th</sup> season, *The Real Housewives of Beverly Hills*, which recently premiered its 10<sup>th</sup> season, and *Vanderpump Rules*, which recently premiered its 8<sup>th</sup> season. In addition, we also produce *Botched* for the E! network and *The Hills: New Beginnings* for MTV.

In June 2018, we acquired Big Fish Entertainment LLC ("Big Fish") further augmenting our television content segment with a slate of successful unscripted shows led by the live reality franchise show, *Live PD*, which is currently airing its third season on A&E, with a fourth season expected to air in the fall of 2020. In addition, we produce *Live Rescue* for A&E; *Animal ER Live* for National Geographic; *Black Ink Crew New York*, *Black Ink Crew Chicago* and *Girls Cruise* for VH1; and *Hustle & Soul* for WE tv.

We also have a robust slate of unscripted television content in various stages of development and production that we expect to deliver in future periods, including the recently announced *The Big Shot With Bethany*, starring Bethany Frankel, to premiere on HBO Max in 2020.

**EPIX.** We are developing, producing and acquiring original programming for EPIX, including targeted scripted series, unscripted shows and docuseries. We are focused on investing in compelling content to create a consistent presence of original programming for EPIX that augments the strong pipeline of theatrical releases and library content that currently exist on the platform. During 2019, EPIX premiered several new original series, including: *Perpetual Grace, LTD* starring Sir Ben Kingsley and produced by MGM Television; *Pennyworth*, a dark telling of the superhero origins of Batman’s legendary butler, Alfred Pennyworth, from Warner Bros. and DC Comics; *NFL: The Grind*, produced by NFL Films; and *Godfather of Harlem*, a 10-episode gangster crime drama starring Forest Whitaker. In addition, we have a robust pipeline of original programming in 2020, including our scripted series *Belgravia*, *War of the Worlds*, *Chapelwaite*, and season 2 of *Pennyworth*, as well as season 2 of *NFL: The Grind* and our new shows, *Helter Skelter*, *Slow Burn* and *Laurel Canyon*, among several other shows.

**Digital Content.** We have an in-house digital studio that produces premium original content sourced from MGM’s significant library of IP and original IP for distribution across digital platforms. As audiences migrate their viewing towards web, mobile first and OTT environments, our digital studio is focused on delivering content to these viewers through the production of short-form, mid-form and traditional length content. We are particularly focused on producing premium content for brands, cost-effective programming solutions for emerging platforms and leveraging a pool of diverse and exciting new talent to deliver next-generation IP for our partners. We have a development pipeline with several projects currently in development or production. We produced *Stargate Origins*, originally comprised of 10 mid-form episodes and later re-formatted into a feature length program available on all major EST and TVOD platforms; *The Baxters*, which includes 36 half-hour episodes for our future LightWorkers Media faith and family content platform; and we co-developed the interactive digital series entitled *#WarGames*, which was produced with Eko. We also have a programming agreement with Vudu, Walmart’s streaming video platform, in which MGM is creating original series based on original ideas and franchises from our extensive library and television catalogue including *Mr. Mom* which debuted on the Vudu platform in September 2019.

**2020 Release Schedule**

The following tables summarize the tentative 2020 release schedules for our film and television content by actual or estimated U.S. theatrical release date for film content and by actual or estimated U.S. initial broadcast date for television content. In addition, we have numerous film and television projects currently in various stages of development, pre-production and production that we expect to include in the release schedule for 2021 and beyond. We also expect certain unscripted television projects currently in development and not included in the schedule below to be completed and released in 2020.

**Film Content:**

<b>Title</b>	<b>U.S. Theatrical Releasing Company</b>	<b>Actual or Estimated U.S. Release Date</b>
<i>Gretel &amp; Hansel</i>	Orion	January 31, 2020
<i>Bad Trip</i>	Orion	TBD 2020
<i>Candyman</i>	Universal	June 12, 2020
<i>Bill &amp; Ted Face the Music</i>	Orion	August 21, 2020
<i>Respect</i>	MGM	October 9, 2020
<i>Snake Eyes</i>	Paramount	October 16, 2020
<i>No Time to Die</i>	MGM	November 25, 2020
<i>Samaritan</i>	MGM	December 11, 2020

**Scripted Television Content:**

<b>Title</b>	<b>Network / Platform</b>	<b>Actual or Estimated Initial Broadcast Date</b>
<i>Fargo, Season 4</i>	FX	TBD 2020
<i>The Handmaid's Tale, Season 4</i>	Hulu	TBD 2020
<i>Vikings, Season 6b</i>	History	TBD 2020
<i>Chapelwaite, Season 1</i>	EPIX	TBD 2020
<i>Condor, Season 2</i>	TBD	TBD 2020
<i>Luis Miguel, Season 2</i>	Netflix	TBD 2020

**Unscripted Television Content:**

<b>Title</b>	<b>Network / Platform</b>	<b>Actual or Estimated Initial Broadcast Date</b>
<i>America's Top Dog, Season 1</i>	A&E	January 2020
<i>Live PD: Body Cam, Season 4</i>	A&E	January 2020
<i>Live PD: Police Patrol, Season 5</i>	A&E	January 2020
<i>Love and Hip Hop: Miami, Season 3</i>	VH1	January 2020
<i>Meet The Frasers, Season 1</i>	E!	January 2020
<i>Vanderpump Rules, Season 8</i>	Bravo	January 2020
<i>Survivor, Season 40</i>	CBS	February 2020
<i>The Voice, Season 18</i>	NBC	February 2020
<i>Live PD Wanted, Season 2</i>	A&E	February 2020
<i>Driven, Season 1</i>	Snapchat	February 2020
<i>Love and Hip Hop: Atlanta, Season 9</i>	VH1	March 2020
<i>Live Rescue: Emergency Response, Season 2</i>	A&E	March 2020
<i>Real Housewives of Beverly Hills, Season 10</i>	Bravo	April 2020
<i>Live Rescue: Season 3</i>	A&E	TBD 2020
<i>Kitchen Crash Cookoff, Season 1</i>	Food Network	TBD 2020
<i>Beat Shazam, Season 4</i>	FOX	TBD 2020
<i>Live PD: Season 4</i>	A&E	TBD 2020
<i>Girls Cruise, Season 2</i>	VH1	TBD 2020
<i>The Hills: New Beginnings, Season 2</i>	MTV	TBD 2020
<i>Black Ink Crew: Compton, Season 2</i>	VH1	TBD 2020
<i>Sex Life, Season 2</i>	EPIX	TBD 2020
<i>Love and Hip Hop: Hollywood, Season 7</i>	VH1	TBD 2020
<i>Real Housewives of Orange County, Season 15</i>	Bravo	TBD 2020
<i>Black Ink Crew: New York, Season 9</i>	VH1	TBD 2020
<i>Shark Tank, Season 12</i>	ABC	TBD 2020
<i>Survivor, Season 41</i>	CBS	TBD 2020
<i>The Voice, Season 19</i>	NBC	TBD 2020
<i>How Far Is Tattoo Far, Season 3</i>	MTV	TBD 2020
<i>Botched, Season 7</i>	E!	TBD 2020
<i>World's Toughest Race: Eco-Challenge Fiji</i>	Amazon	TBD 2020
<i>Generation Gap, Season 1</i>	ABC	TBD 2020

Estimated theatrical release and initial broadcast dates are tentative and subject to change. Additionally, there can be no assurance that any of the film and television content scheduled for release or broadcast will be completed, that completion will occur in accordance with the anticipated schedule or budget, or that the anticipated creative talent will be included in the projects.

## ***Distribution of film and television content***

### ***Theatrical Distribution***

In October 2017, together with Annapurna Releasing, LLC (“Annapurna”), we formed a joint venture that controls and finances the U.S. theatrical marketing and distribution of certain MGM and Annapurna films. Beginning in March 2019, films from MGM, Orion Pictures and Annapurna are being distributed under each partner’s respective banner and the “United Artists Releasing” banner. Refer to *Joint Ventures* below for further discussion. During 2018, the joint venture released three MGM films, including *Death Wish*, *Operation Finale*, and our successful franchise film, *Creed II*, which achieved the highest ever opening U.S. box office for a live-action film released during Thanksgiving. During 2019, the joint venture released three MGM films; *Fighting with My Family*, which opened in U.S. theaters on February 14, 2019; *The Hustle*, which opened in U.S. theaters on May 10, 2019; and *The Addams Family*, which opened in U.S. theaters on October 11, 2019. In addition, the joint venture released one film from Orion Pictures, *Child’s Play*, which opened in U.S. theaters on June 21, 2019. To date, the joint venture has released one film in 2020, Orion Pictures’ supernatural horror film *Gretel & Hansel*, which opened in U.S. theaters on January 31, 2020.

Orion Pictures is our in-house creative team focused on a targeted slate of modestly budgeted internally produced and acquired films. Orion Classics is our in-house distribution company focused on multiplatform and specialized releases, as well as acquisitions.

For films that are theatrically distributed in the U.S. under the MGM, United Artists Releasing, Orion Pictures or Orion Classics banners, we will utilize the services of other distributors to theatrically release our films outside of the U.S. These arrangements allow us to distribute new releases by utilizing third parties to book theaters and execute marketing campaigns and promotions in certain international markets in return for distribution fees. While third parties provide theatrical distribution services in such territories on a film-by-film basis, we often have significant involvement in the decision process regarding key elements of distribution, such as the creation of marketing campaigns and the timing of the film release schedule, allowing our experienced management team to provide key input in the critical marketing and distribution strategies while avoiding the high fixed-cost infrastructure required for physical distribution. For our co-produced films, our co-production partner generally provides worldwide theatrical distribution services for the applicable film, though for certain films in certain territories (including the U.S.) we may distribute the film under the MGM banner and/or utilize the services of other distributors. We released five co-produced films theatrically during 2018. We released *Tomb Raider* in March 2018 with our co-production partner Warner Bros. Pictures; *Sherlock Gnomes* in March 2018 with our co-production partner Paramount; *Overboard* in May 2018 with our co-production partner Pantelion Films; *A Star is Born* in October 2018 with our co-production partner Warner Bros. Pictures; and *The Girl in the Spider’s Web* in November 2018 with our co-production partner Sony Pictures. In May 2019, we released *The Sun is Also a Star* with our co-production partner Warner Bros. Pictures.

In addition, we have a multi-year, multi-picture co-financing arrangement with BRON Studios (“BRON”), whereby BRON will co-finance certain films from MGM and Orion Pictures, including titles from our 2019 (*Child’s Play* and *The Addams Family*) and our 2020 (*Gretel & Hansel*, *Bad Trip*, *Candyman* and *Respect*) theatrical film slates, as well as certain other films that may be released in future years. For all films co-financed by BRON, MGM controls worldwide distribution rights in all markets.

### ***Television Distribution***

MGM has an in-house television licensing and distribution organization. Our feature film (recently theatrically released and library) and television content are licensed globally on an individual basis and through output agreements. Output agreements require the licensee to license the Company’s recently released film content for a defined period of time with license fees that are typically based on U.S. or international theatrical box office performance metrics. We license our film and television content to premium pay, basic cable and free television channels, as well as digitally to (i) subscription-on-demand (“SVOD”) platforms such as Amazon, Hulu and Netflix, (ii) advertiser-supported video-on-demand (“AVOD”) services such as YouTube and Roku, and (iii) transactional video-on-demand (“TVOD”) providers such as iTunes that allow consumers to rent our content on a per exhibition basis. We believe that increased broadband penetration, shifting consumer preferences to viewing content on-

demand (targeted content at no scheduled time) and on the go (via mobile devices) as well as the continued global expansion of on-demand platforms will provide continued revenue growth for MGM in this sector.

To support MGM's global distribution business and the content needs of its licensees, MGM has an in-house feature film and television content acquisition team that opportunistically acquires distribution rights from third party production companies. In addition, we have an international co-production team that selectively partners with third party production companies to co-produce and finance certain film and television content and retain key distribution rights. These complementary businesses provide us with strategic distribution rights to new content that further bolsters our global film and television content distribution activity.

### ***Home Entertainment Distribution***

Home entertainment distribution includes the sales, marketing and promotion of content for physical distribution (DVD, Blu-ray and 4K Blu-ray discs) and marketing and promotion in connection with electronic sell-through ("EST"). Twentieth Century Fox Home Entertainment ("Fox"), a subsidiary of The Walt Disney Company ("Disney"), provides our physical home entertainment distribution on a worldwide basis (excluding certain territories) for a substantial number of our feature films and television series, including *Spectre*, *Skyfall*, *Death Wish*, *RoboCop*, *Child's Play*, *The Prodigy*, *Vikings*, *The Handmaid's Tale*, *Teen Wolf* and other titles, and Fox performed certain EST distribution functions for our feature films through June 30, 2019. Our physical home entertainment distribution agreement with Fox expires on June 30, 2020, and we expect to have a replacement distributor in place immediately thereafter. Universal Home Entertainment ("Universal") provides our physical home entertainment distribution on a worldwide basis (excluding certain territories) on certain recently released films, including *Operation Finale*, *Fighting With My Family*, *The Hustle* and *The Addams Family*. In addition, for certain films, our co-production partners control physical home entertainment distribution rights. For example, Sony Pictures Entertainment, Inc. ("Sony") is the physical home entertainment distributor for films in the *21 Jump Street* franchise, *The Magnificent Seven* and *The Girl in the Spider's Web*; Lions Gate Entertainment Corp ("Lionsgate") is the physical home entertainment distributor for *Overboard*; Warner Bros. Entertainment Inc. is the physical home entertainment distributor for *A Star is Born*, *Barbershop: The Next Cut*, *The Hobbit* trilogy, the *Creed* franchise, *Everything, Everything*, *How to be Single*, *Max*, *Me Before You*, *The Sun is Also a Star* and *Tomb Raider*; Twentieth Century Fox, a subsidiary of Disney, is the physical home entertainment distributor for *Poltergeist*; and Paramount Pictures Corporation ("Paramount") is the physical home entertainment distributor for *Hercules*, *Sherlock Gnomes* and *Ben-Hur*. EST distribution rights for these and other co-financed films may be controlled by us or our partners depending on the terms of the applicable co-financing and distribution agreement.

As with theatrical distribution controlled by third parties, while we use the physical distribution services of third parties, we often have significant involvement in the decision-making process regarding key elements of distribution, including the creation and execution of marketing campaigns, sku configuration, pricing levels and the timing of releases, allowing our experienced management team to provide key input in the critical marketing and distribution strategies while avoiding the high fixed-cost infrastructure required for physical home entertainment distribution.

Industry revenue from the physical home entertainment market continues to decline due to changes in consumer preferences and behavior, increased competition and pricing pressure. However, consumers are increasingly viewing content on an on-demand or time-delayed basis on televisions (via smart televisions, set-top boxes, Blu-ray players, gaming consoles and other media devices), personal computers, and handheld and mobile devices. As a result, we continue to see growth in SVOD, TVOD, EST and other forms of electronic delivery and streaming services (see *Television Distribution* above) across a broad range of platforms. These digital formats typically have a higher margin than physical formats, largely due to the expense associated with the production, packaging and delivery of physical media relative to digital distribution.

### ***Ancillary Businesses***

We license film and television content and other intellectual property rights for use in interactive games and consumer products. Prominent properties that we license in this regard include *James Bond*, *Pink Panther*, *Stargate*, *Rocky/Creed*, and *RoboCop*.

We also control music publishing rights to various compositions featured in our film and television content, as well as the soundtrack, master use and synchronization licensing rights to many properties. We exploit these rights through third-party licensing of publishing, soundtrack, master use and synchronization rights. Beginning March 31, 2019, we have an agreement with Universal Music Publishing Group (“UMPG”) under which UMPG administers much of this licensing.

We license film clips, still images, and other elements from our film and television content for use in advertisements, feature films and other forms of media. We also license rights to certain properties for use in on-stage productions.

### ***Media Networks***

We distribute feature films and television content to audiences in the U.S. and certain international territories through our wholly-owned and joint venture television channels. Currently, we own and operate EPIX, a premium pay television network delivering a lineup of original programming and blockbuster movies. EPIX is available through cable, satellite, telecommunications and streaming TV providers as a linear television, video-on-demand and 'TV Everywhere' service and is currently available in the U.S. and Puerto Rico. EPIX also licenses content to SVOD operators.

We also own and operate an MGM-branded channel in the U.S., MGM HD, as well as certain multicast and digital networks including ThisTV, LightTV and MGM Sci-Fi. ThisTV is a top performing free multicast movie and general entertainment network cleared in 68% of the U.S. and reaching approximately 60 million households. LightTV is a multicast network focused on faith and family-oriented content that is cleared in 68% of the country and reaches approximately 65 million households. MGM Sci-Fi is a newly launched digital network currently distributed on ROKU. In addition, we also operate several leading international SVOD services in Germany, France, the United Kingdom, Mexico and Canada. We continue to seek and evaluate additional opportunities to create new channels or expand our existing channels.

*EPIX Entertainment LLC (EPIX).* In May 2017, we acquired EPIX Entertainment LLC (formerly Studio 3 Partners, LLC), which was previously a joint venture with Viacom Inc., Paramount and Lionsgate. Prior to May 2017, we had a 19.09% equity investment in EPIX Entertainment LLC. EPIX Entertainment LLC operates EPIX, a premium pay television channel that licenses first-run films, select library features and television content from these studios as well as other content providers, as well as premium original content. As part of the acquisition transaction, Paramount and Lionsgate agreed to provide their first-run theatrical releases to EPIX under multi-year agreements.

For financial reporting purposes, beginning May 11, 2017 we consolidated 100% of the revenue, expenses and net assets of EPIX. During the period from January 1 through May 10, 2017 we recorded our 19.09% share of the net income of EPIX using the equity method of accounting, which totaled \$7.1 million. Dividends received from EPIX during the period from January 1 through May 10, 2017 totaled \$14.3 million and were recorded against investments in affiliates in the consolidated balance sheet and included in undistributed earnings of affiliates in cash flow from operating activities in the consolidated statement of cash flow.

### ***Joint Ventures***

*U.S. Theatrical Distribution Joint Venture.* In October 2017, together with Annapurna, we formed a joint venture that controls and finances the U.S. theatrical marketing and distribution of certain MGM and Annapurna films. Beginning in March 2019, films from MGM, Orion Pictures and Annapurna are being distributed under each partner’s respective banner and the “United Artists Releasing” banner. Based on the underlying terms of the joint venture arrangement, we account for our share of certain profits and losses of the joint venture using the equity method of accounting and account for the U.S. theatrical marketing and distribution results for MGM and Orion Pictures films distributed by the joint venture on a net basis similar to our accounting for co-produced film content (refer to *Critical Accounting Policies and Estimates – Revenue Recognition* below for further discussion). We also make monthly capital contributions to the joint venture to fund our equitable share of overhead and other operating expenses. For the years ended December 31, 2019 and 2018, our total capital contributions including accruals amounted to \$9.7 million and \$7.8 million, respectively.

*Telecine Programacao de Filmes Ltda.* We have an equity investment in Telecine Programacao de Filmes Ltda. (“Telecine”), a joint venture with Globo Comunicacao e Participacoes S.A. (“Globo”), Paramount, 20<sup>th</sup> Century Fox and NBC Universal, Inc. that operates a pay television network in Brazil. Telecine is not consolidated in our financial statements and we do not record our share of the net income of Telecine in our financial statements since our investment is less than 20% and we do not exercise significant influence over Telecine’s operating or financial policies. As there is no readily determinable fair value, our investment is accounted for at cost less impairment, if any, and adjusted for any observable price changes. We recognize income from our investment in Telecine when we receive dividends. In addition, we recognize television licensing revenue from first-run and library films that we license to Telecine under a multi-year licensing agreement.

*Non-Equity Method Investments.* Equity in net earnings (losses) of affiliates in our consolidated statements of income for the years ended December 31, 2019 and 2018 included \$2.8 million and \$5.5 million, respectively, of dividend income from non-equity method investments.

## **Corporate Information**

MGM Holdings is a Delaware corporation and is the ultimate parent company of the MGM family of companies, including its subsidiary Metro-Goldwyn-Mayer Inc. (“MGM Inc.”).

Our corporate headquarters is located at 245 North Beverly Drive, Beverly Hills, California 90210 and our telephone number at that address is (310) 449-3000. Our website address is [www.mgm.com](http://www.mgm.com).

At December 31, 2019, our consolidated balance sheet reflected 43,195,048 shares of Class A common stock, par value \$0.01 per share (or 44,895,048 of outstanding shares less 1,700,000 shares subject to repurchase commitments). The transfer agent and registrar for our common stock is Continental Stock Transfer & Trust, located at 1 State Street, 30<sup>th</sup> Floor, New York, New York 10004-1561. Contact and additional information regarding Continental Stock Transfer & Trust can be found at [www.continentalstock.com](http://www.continentalstock.com).

## **Facilities**

We lease approximately 151,000 square feet of office space, plus related parking and storage facilities, for our corporate headquarters in Beverly Hills, California under a lease that expires in 2026. We also lease approximately 50,500 square feet of office space in New York, New York that is primarily used for EPIX; 63,632 square feet of office space in New York, New York that is used for Big Fish; 25,883 square feet of office space in West Hollywood, California that is licensed to our U.S. theatrical distribution joint venture; 26,000 square feet of office space in Burbank, California that is used for Evolution; and additional office space in Beverly Hills and Culver City, California. In addition, we have television distribution offices in Miami, London, Sydney and Toronto. On occasion, we may lease studio facilities, stages and other space from unaffiliated parties. Such leases are generally on an as-needed basis in connection with the production of various film, television and other projects.

## **Board of Directors and Office of the CEO**

The members of the Board of Directors of MGM Holdings (the “Board”) are Kevin Ulrich (Chairman), James Dondero, David Krane, Amy Pascal, Fredric Reynolds and Nancy Tellem. As of December 31, 2019, Anchorage Capital Partners and Highland Capital Partners each individually, or together with their respective affiliated entities, owned more than 10% of the issued and outstanding shares of common stock of MGM Holdings. Anchorage Capital Partners and Highland Capital Partners each have a representative on the Board, Kevin Ulrich and James Dondero, respectively. Effective March 19, 2018 and following the exit of our former Chief Executive Officer (“CEO”), the Board established an Office of the CEO, comprised of a group of the Company’s senior leaders and division heads.

## **Affiliation with a Broker-Dealer**

MGM Holdings is not affiliated, directly or indirectly, with any broker-dealer or any associated person of a broker-dealer.

## Management's Discussion and Analysis of Financial Condition and Results of Operations

*The following discussion and analysis should be read in conjunction with our consolidated financial statements and the related notes thereto and other information contained elsewhere in this report. This discussion and analysis also contains forward-looking statements regarding the industry outlook and our expectations regarding the performance of our business. These forward-looking statements are subject to numerous risks and uncertainties, including, but not limited to, the risks and uncertainties described in the section entitled "Forward-Looking Statements." Our actual results may differ materially from those contained in or implied by any forward-looking statements.*

### Sources of Revenue

Our principal sources of revenue include the exploitation of film and television content through traditional distribution platforms, including theatrical, home entertainment and television, with an increasing contribution from digital distribution platforms in existing and emerging markets. In addition, we recognize significant affiliate and SVOD distribution revenue from our distribution of EPIX.

#### *Film and Television Content*

Our film content is exploited through a series of domestic and international distribution platforms for periods of time, or windows, during which such exploitation is frequently exclusive against other distribution platforms for negotiated time periods. Typically, a film's release begins with its theatrical exhibition window, which may run for a period of one to three months. Theatrical marketing costs are incurred prior to and during the theatrical window in an effort to create public awareness of a film and to help generate consumer interest in the film's subsequent home entertainment and television windows. Following the theatrical window, a film is generally first made available (i) for physical (DVD and Blu-ray discs) home entertainment and EST, and in some cases transactional VOD, approximately three to six months after initial theatrical release; (ii) for the first pay television window, including SVOD platforms, approximately nine to twelve months after initial theatrical release; and (iii) for basic cable and syndication, approximately 24 to 36 months after initial theatrical release, depending on the territory. We generally recognize an increase in revenue with respect to a film when it initially enters each of these windows. The foregoing release pattern may not be applicable to every film, and continues to change based on consumer preferences and the emergence of digital distribution platforms.

In addition, we produce television content for initial broadcast on television networks, cable networks, premium subscription services and digital platforms. Following its initial airing, television content is typically licensed for further television exploitation internationally, and, in some cases, made available for EST and home entertainment distribution worldwide. Successful scripted television series, which typically include individual series with four or more seasons, may be licensed for off-network exhibition in the U.S. (including in syndication and to SVOD services, such as Amazon, Hulu and Netflix). We generally recognize an increase in revenue with respect to television content when (and if) it is initially distributed in each of these windows. Revenue for unscripted content may include executive producer and other production services fees, as well as rankings/ratings bonuses, product integration and revenue from tape or format sales. Revenue from executive producer and other production services fees, as well as product integration, are recognized upon delivery, and revenue for rankings/ratings bonuses and our share of tape or format sales is typically recognized when such amounts are estimable.

We generally recognize a substantial portion of the revenue generated by film and television content as a result of its initial passage through the abovementioned windows. We continue to recognize revenue for our content after initial passage through the various windows. During this subsequent time period, we may earn revenue simultaneously from multiple distribution methods including new and emerging digital distribution platforms.

Our film and television content is distributed worldwide. For the year ended December 31, 2019, we derived approximately 37% of our total consolidated revenue from international sources. Excluding our Media Networks segment, which is substantially comprised of EPIX, we derived approximately 53% of our total film and television content revenue from international sources. Revenue from international sources fluctuates year-to-year and is dependent upon several variables including our release schedule, the timing of international theatrical and home entertainment release dates, the timing of television availabilities, the relative performance of individual feature films and television content and foreign exchange rates.

Other sources of revenue for our film and television content include various ancillary revenue, primarily consisting of the licensing of intellectual property rights for use in interactive games and consumer products, as well as music revenue from the licensing of publishing, soundtrack, master use and synchronization rights to various compositions featured in our film and television content.

### ***Media Networks***

Our Media Networks segment consists of EPIX, our MGM-branded channel in the U.S., MGM HD, and certain multicast and digital networks including ThisTV, LightTV and MGM Sci-Fi. In addition, we also operate several leading international SVOD services in Germany, France, the United Kingdom, Mexico and Canada.

Revenue for EPIX is derived from affiliation agreements with U.S. multichannel video programming distributors (“MVPDs”), virtual MVPDs and OTT distribution through apps and online platforms, as well as fees associated with SVOD distribution arrangements. Affiliate revenue from cable television and satellite operators, telecommunication companies and online video distributors is recognized in the period during which the channel services are provided. Fees associated with SVOD distribution are recognized upon the availability of programming to the distributor.

Other sources of revenue for our Media Networks include cable subscriber fees and advertising sales associated with our broadcast and cable networks.

### **Cost Structure**

Within our results of operations our expenses primarily include operating, distribution and marketing, and general and administrative (“G&A”) expenses.

#### ***Operating Expenses***

Operating expenses primarily consist of film and television cost amortization expenses, accruals of talent participations, residuals and co-production share obligations (collectively, “P&R”) for film and television content, and programming cost amortization expenses for our Media Networks.

Film and television cost amortization expense includes the amortization of content production and acquisition costs, plus certain fair value adjustments, including step-up amortization expense and purchase accounting adjustments (both of which are defined and discussed below).

Talent participation costs represent contingent compensation that may be payable to producers, directors, writers and principal cast based on the performance of feature film and television content. Residual costs represent compensation that may be payable to various unions or guilds, such as the Directors Guild of America, Screen Actors Guild-American Federation of Television and Radio Artists, and Writers Guild of America, and are typically based on the performance of feature film and television content in certain markets. Co-production share expenses represent profit sharing costs that may be payable to our co-production partners and other intellectual property rights holders based on the performance of feature film and television content.

Programming cost amortization expense includes the amortization of production, acquisition and licensing costs for programming on our Media Networks, as well as certain fair value adjustments, including intercompany programming cost amortization expense (which is defined and discussed below).

In addition, we include in operating expenses the cost of duplicating physical prints, creating digital cinema packages, and replicating DVDs and Blu-ray discs, as well as personnel costs that are directly related to the operation of our Media Networks.

***Film and Television Costs.*** Film and television costs include the costs of acquiring rights to content, the costs associated with producers, directors, writers and actors, and the costs involved in producing the content, such as studio rental, principal photography, sound and editing. Like film studios, we generally fund our film and television costs with cash flow from operating activities, and/or bank borrowings and other financing methods.

From time to time, production overhead and related financing costs may be capitalized as part of film and television production costs.

We amortize film and television costs, including production costs, capitalized interest and overhead, and any related fair value adjustments, and we accrue P&R, using the individual-film-forecast method (“IFF method”). Under the IFF method such costs are charged against earnings, and included in operating expenses, in the ratio that the current period’s gross revenue bears to management’s estimate of total remaining “ultimate” gross revenue as of the beginning of the current period. “Ultimates” represent estimates of revenue and expenses expected to be recognized over a period not to exceed ten years from the initial release or broadcast date, or for a period not to exceed 20 years for acquired film and television libraries.

*Step-up Amortization Expense.* A significant portion of the carrying value of our film and television inventory consists of non-cash fair value adjustments. These fair value adjustments do not reflect a cash investment to produce or acquire content, but rather, fair value accounting adjustments recorded at the time of various company transactions and events. As such, our film and television inventory carrying value contains (a) unamortized cash investments to produce or acquire content and (b) unamortized non-cash fair value adjustments. We amortize our aggregate film and television inventory costs in accordance with the applicable accounting standards, and our aggregate amortization expense is higher than it otherwise would be had we not recorded non-cash fair value adjustments to “step-up” the carrying value of our film and television inventory costs. Unamortized fair value adjustments were approximately \$439 million at December 31, 2019 and are expected to be amortized using the IFF method over an average amortization period of 6.1 years. We refer to the amortization of these fair value adjustments as “Step-up Amortization Expense” and disclose it separately to help the users of our financial statements better understand the components of our operating expenses.

*Purchase Accounting Adjustments.* The accounting for business combinations required us to record fair value accounting adjustments to initially state the content assets of UAMG, LLC (“United Artists Media Group” or “UAMG”), Evolution and Big Fish at fair value as of January 2016, July 2017 and June 2018, respectively. As a result, the carrying value of our film and television inventory include fair value adjustments to the content assets of UAMG, Evolution and Big Fish that result in non-operational amortization expense that will temporarily cause higher film and television amortization expense than we would otherwise record. We separately record this non-operational amortization expense and include it within “Purchase Accounting Adjustments,” which is added back in our calculation of Adjusted EBITDA to help the users of our financial statements better understand the fundamental operating performance of the Company. A substantial portion of the Purchase Accounting Adjustments for UAMG and Evolution had been expensed as of December 31, 2018, and amounts for years thereafter are primarily related to fair value accounting adjustments for Big Fish, which were substantially amortized as of December 31, 2019.

*Intercompany Programming Cost Amortization.* Prior to MGM’s acquisition of EPIX in May 2017, MGM recorded film cost amortization expense related to its revenue from licensing content to EPIX. Due to the accounting requirements for business combinations, on May 11, 2017 we recorded intercompany programming assets on the balance sheet of EPIX related to these same licensed rights even though these represent intercompany assets for which amortization expense was already recorded through the pre-acquisition income statement of MGM. As a result, our operating results for periods occurring subsequent to the acquisition include higher programming cost amortization expense related to these intercompany programming assets, which would not otherwise be recorded if such licenses occurred subsequent to the acquisition and consolidation of EPIX. We separately record this programming cost amortization expense and include it within “Intercompany Programming Cost Amortization,” which is added back in our calculation of Adjusted EBITDA to help the users of our financial statements better understand the consolidated operating performance of the Company excluding the impact of intercompany expenses.

### ***Distribution and Marketing Expenses***

Distribution and marketing expenses generally consist of theatrical advertising costs, marketing costs for other distribution windows and our Media Networks, third party distribution services fees for various distribution activities (where applicable), distribution expenses such as delivery costs, and other exploitation costs. Advertising costs associated with a theatrical feature film release are significant and typically involve large scale media campaigns, the cost of developing and producing marketing materials, as well as various publicity activities to promote the film. These costs are largely incurred and expensed prior to and during the initial theatrical release of a feature film. As a result, we will often recognize a significant amount of expenses with respect to a particular film before we recognize most of the revenue to be produced by that film. For films distributed by our U.S. theatrical distribution joint venture, theatrical distribution and marketing expenses will be included in the net income (loss) of the joint venture, and we will account for our share of such expenses (and related revenues) using the equity method of accounting.

Marketing expenses for our Media Networks substantially consist of advertising costs for original content on EPIX and marketing spend to promote the EPIX service. Marketing expenses may fluctuate from period to period based on the timing and number of original content premiering on EPIX, as well as the timing of marketing campaigns to promote EPIX and drive additional awareness. Marketing expenses are typically higher during periods in which original content initially premieres or EPIX launches on new platforms. For marketing costs that are contractually required to be spent on a customer's service or platform and primarily target that customer's subscribers, we record such costs as contra-revenue against the revenue from the respective customer.

In addition, we typically incur fees for distribution services provided by our co-production and distribution partners, which are expensed as incurred and included in distribution and marketing expenses. These fees are generally variable costs that fluctuate depending on the amount of revenue generated by our film and television content and are primarily incurred during the exploitation of our content in the theatrical and home entertainment windows.

Distribution and marketing expenses also include marketing and other promotional costs associated with home entertainment and television distribution, allowances for doubtful accounts receivable, and realized foreign exchange gains and losses. In addition, we consider delivery costs such as shipping prints and physical home entertainment units to be distribution expenses and categorize such costs within distribution and marketing expenses.

### ***General and Administrative Expenses***

G&A expenses primarily include salaries and other employee-related expenses (including non-cash stock-based compensation expense), facility costs including rent and utilities, professional fees, consulting and temporary help, insurance premiums and travel expenses.

### **Foreign Currency Transactions**

We earn certain revenue and incur certain operating, distribution and marketing, and G&A expenses in currencies other than the U.S. dollar, principally the Euro and the British Pound. As a result, fluctuations in foreign currency exchange rates can adversely affect our business, results of operations and cash flows. In certain instances, we enter into foreign currency exchange forward contracts in order to reduce exposure to fluctuations in foreign currency exchange rates that affect certain anticipated foreign currency cash flows. While we intend to continue to enter into such contracts in order to mitigate our exposure to certain foreign currency exchange rate risks, it is difficult to predict the impact that these hedging activities will have on our results of operations.

### **Library**

We classify film and television content as library content at the beginning of the quarter of a title's second anniversary following its initial theatrical release or broadcast date. Library content is primarily exploited through television licensing, including pay and free television, SVOD, TVOD and AVOD windows, as well as home entertainment, including both physical distribution and EST. Our definition of library excludes revenue generated by our Media Networks and ancillary businesses, such as our interactive gaming, consumer products and music performance revenue, even though the majority of our ancillary revenue is generated from the licensing or other exploitation of library content and the underlying intellectual property rights.

## Critical Accounting Policies and Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the U.S. (“GAAP”) requires us to make estimates, judgments and assumptions that affect the reported amounts and classifications of assets and liabilities, revenue and expenses, and the related disclosures of contingent liabilities in our financial statements and accompanying notes. We have identified the following critical accounting policies and estimates as the ones that are most important to the portrayal of our financial condition and results of operations and which require us to make our most subjective judgments, often as a result of the need to make estimates of matters that are inherently uncertain. To the extent there are material differences between our estimates and actual results, our financial condition or results of operations will be affected. We base our estimates on past experience and other assumptions and judgments that we believe are reasonable under the circumstances, and we evaluate these estimates on an ongoing basis. Actual results may differ significantly from these estimates under different assumptions, judgments or conditions.

### Revenue Recognition

#### *Film and Television Content*

We recognize revenue in each market once all applicable recognition requirements are met. Revenue for film and television content is primarily comprised of the following distribution markets.

*Theatrical:* Revenue from theatrical distribution of film content is recognized on the dates of exhibition and typically represents a percentage of theatrical box office receipts collected by the exhibitors.

*Television licensing:* Revenue from television licensing is typically recognized when the film or television content is initially available to the licensee for telecast. Revenue from transactional video-on-demand distribution is recognized in the period in which the sales transaction occurs. Payments received in advance of initial availability are classified as deferred revenue until all revenue recognition requirements have been met. For scripted and unscripted television content, we typically recognize television licensing revenue ratably upon delivery of each episode to the licensee, even though the licensee may elect to delay the initial airing of each episode until a future date during the license period. Television licensing revenue for unscripted content may also include executive producer and other production services fees, as well as rankings/ratings bonuses, product integration revenue and revenue from tape or format sales. Revenue from executive producer and other production services fees, as well as product integration, are recognized upon delivery, and revenue for rankings/ratings bonuses and our share of tape or format sales is typically recognized when such amounts are estimable.

*Home entertainment:* Revenue from physical home entertainment distribution is recognized, net of reserves for estimated returns and doubtful accounts receivable, and together with related costs, in the period in which the product is shipped and is available for sale to the public. Revenue from transactional electronic sell-through distribution is recognized in the period in which the sales transaction occurs or is reported to us.

*Ancillary:* Ancillary revenue primarily includes the licensing of film and television content and other intellectual property rights for use in interactive games and consumer products, as well as music revenue from the licensing of publishing, soundtrack, master use and synchronization rights to various compositions featured in our film and television content. Revenue from the licensing of intellectual property rights for use in interactive games and consumer products is typically recognized ratably over the license period to the extent that the license grants the licensee use of the underlying intellectual property during the term. Separately, we account for the licensing of the interactive gaming, consumer products and music rights to our film and television content, as well as any profit sharing amounts, at the beginning of the license period or when such amounts become due and are reported to us by our licensees.

*Other revenue:* Other revenue primarily includes net revenue for our share of the distribution proceeds earned by our co-production partners for co-produced film and television content for which our partners control the distribution rights in various distribution windows, including theatrical, home entertainment, television licensing and ancillary businesses. Net revenue from co-produced film and television content is impacted by the timing of when a title’s cumulative aggregate revenue exceeds its cumulative aggregate distribution fees and expenses.

Accounting for revenue and expenses from co-produced feature films and television content in accordance with GAAP and the applicable accounting guidance is complex and requires significant judgment based on an evaluation of the specific terms and conditions of each agreement. Co-production agreements usually stipulate which of the partners will be responsible for exploiting the content in specified distribution windows and/or territories. For example, one partner might distribute a feature film in the theatrical and home entertainment windows, while the other partner might be responsible for distribution in television windows and over various digital platforms. Generally, for each distribution window, the partner controlling the distribution rights will record revenue and distribution expenses on a gross basis, while the other party will record its share of that window on a net basis. In such instances, the company recording revenue on a net basis will typically recognize net revenue in the first period in which an individual film's cumulative aggregate revenues exceed its cumulative aggregate distribution fees and expenses across all markets and territories controlled by its co-production partner, which may be several quarters after the film's initial release.

The accounting for our profit share from the distribution rights controlled by our co-production partner and our co-production partner's profit share from our distribution rights may differ from title to title. Typically, we classify our projected co-production partner's ultimate profit share from our distribution rights as P&R expense included within operating expenses and record it over the life of the film or television content using the IFF method. Separately, we account for our profit share from the distribution rights controlled by our co-production partner on a net basis in one of two ways: (i) if our projected ultimate profit share is expected to result in amounts due to us from our co-production partner, we classify this amount as revenue (net) and record it in each period in which an individual film's cumulative aggregate revenues exceed its cumulative aggregate distribution fees and expenses across all markets and territories controlled by our co-production partner; or (ii) if our projected ultimate profit share is expected to result in amounts due from us to our co-production partner, we either (a) classify this amount as a distribution expense included within distribution and marketing expenses and recognize it as incurred to the extent that there is a contractual true-up requirement, or (b) include this amount in our projected co-production partner's ultimate profit share from our distribution rights and record it as P&R expense over the life of the film or television content using the IFF method.

Our determination of the accounting for our co-production and distribution arrangements has a significant impact on the reported amount of our assets and liabilities, revenue and expenses, and the related disclosures.

### ***Media Networks***

Revenue for Media Networks is primarily comprised of the following:

***EPIX:*** Revenue for EPIX is derived from affiliation agreements with U.S. MVPDs, virtual MVPDs and OTT distribution through apps and online platforms, as well as fees associated with SVOD distribution arrangements. Affiliate revenue from cable television and satellite operators, telecommunication companies and online video distributors is recognized in the period during which the channel services are provided. Fees associated with SVOD distribution are recognized upon the availability of programming to the distributor. To the extent that we maintain an on-going performance commitment over a contractual term, revenue may be recognized as such obligations are satisfied, or deferred until such obligations are satisfied or the term has concluded.

***Other channels:*** We generate revenue from our wholly-owned and joint venture broadcast and cable networks, which currently include an MGM-branded channel in the U.S., MGM HD and certain multicast and digital networks including ThisTV, LightTV and MGM Sci-Fi. Revenue for these broadcast and cable networks is primarily comprised of cable subscriber fees and advertising sales, which are recorded as revenue in the period during which the channel services are provided. In addition, we also operate several leading international SVOD services in Germany, France, the United Kingdom, Mexico and Canada.

### **Intercompany Eliminations**

In the ordinary course of business, our business segments enter into various types of transactions with one another, including, but not limited to, the licensing of content from our Film Content segment and/or our Television Content segment to our Media Networks segment. All intercompany transactions are eliminated in consolidation.

For financial reporting purposes, intercompany licensing revenue, intercompany programming cost amortization expense and the corresponding assets and liabilities recognized by the segments that are counterparties to these transactions, are eliminated in consolidation. As such, licensing revenue that was previously recognized by MGM on the availability date of the content licensed to EPIX is no longer recognized in our consolidated statements of income beginning May 11, 2017. In addition, the corresponding programming cost amortization expense that was previously recognized by EPIX over the license term for content licensed from MGM is no longer recognized in our consolidated statements of income beginning May 11, 2017. Amortization expense related to content licensed by MGM to EPIX prior to May 11, 2017 will be included in our consolidated statements of income but added back in our calculation of Adjusted EBITDA (refer to *Intercompany Programming Cost Amortization* above for further discussion).

### **Amortization of Film and Television Costs**

We amortize film and television inventory costs, including production costs, capitalized interest and overhead (if any), and fair value and purchase accounting adjustments, and we accrue P&R, using the IFF method, as described above under *Cost Structure – Operating Expenses*. However, the carrying cost of any individual feature film or television content, or film or television content library, for which an ultimate loss is projected is immediately written down (through increased amortization expense) to its estimated fair value.

We regularly review, and revise when necessary, our ultimates for our film and television content, which may result in a prospective increase or decrease in the rate of amortization and/or a write-down to the carrying cost of the feature film or television content to its estimated fair value. As noted above, ultimates represent estimates of revenue and expenses expected to be recognized over a period not to exceed ten years from the initial release or broadcast date, or for a period not to exceed 20 years for acquired film and television libraries. We determine the estimated fair value of our film and television content based on estimated future cash flows using the discounted cash flow method of the income approach. Any revisions to ultimates can result in significant quarter-to-quarter and year-to-year fluctuations in film and television cost amortization expense. Ultimates by their nature contain inherent uncertainties since they are comprised of estimates over long periods of time, and, to a certain extent, will likely differ from actual results.

The commercial potential of feature film or television content varies dramatically and is not directly correlated with the cost to produce or acquire the content. Therefore, it can be difficult to predict or project a trend of our income or loss. However, the likelihood that we will report losses for the quarter or year in which we release a feature film is increased by the industry's accounting standards that require theatrical advertising and other releasing costs to be expensed in the period in which they are incurred while revenue for the feature film is recognized over a much longer period of time. We may report such losses even for periods in which we release films that will ultimately be profitable for us.

### **Amortization of Programming Costs**

Programming costs for content licensed, produced or acquired by our Media Networks are generally amortized on a title-by-title or episode-by-episode basis over the estimated future utilization, which is based on the number of anticipated exhibitions. In certain circumstances our Media Networks may control multiple distribution rights or control rights to more than one distribution window. For content with multiple distribution rights, we allocate the programming costs based on the estimated fair value of each distribution right. For content with multiple distribution windows, we allocate the programming costs based on the estimated fair value of each distribution window, which will generally result in the majority of the cost being allocated to the first window. Certain other programming costs may be amortized on a straight-line basis over the respective contractual license period.

Programming costs for original film and television content produced by MGM are allocated between pay television (EPIX) and other distribution markets, such as digital distribution, home entertainment and international television licensing, based on the estimated relative fair value. Programming costs allocated to the pay television market are amortized over the estimated future utilization of each title based on the anticipated number of exhibitions on EPIX, while programming costs associated with other distribution markets are amortized using an ultimate model. Programming costs for original film and television content produced by MGM are included in film and television costs in our consolidated balance sheets and related footnotes.

Estimates regarding the utilization of content for our Media Networks and the allocation of programming costs between pay television and other distribution markets will require us to make judgments that involve uncertainty. Any revisions to our estimates or ultimate revenue could result in significant quarter-to-quarter and year-to-year fluctuations in programming cost amortization expense, and may lead to the write down (through increased amortization expense) of programming costs to their estimated fair value.

### **Distribution and Marketing Costs**

Exploitation costs, including advertising and marketing costs, third party distribution services fees for various distribution activities (where applicable), distribution expenses and other releasing costs, are expensed as incurred. As such, our results of operations, particularly for the quarter or year in which we release a feature film or original content on EPIX, may be negatively impacted by the incurrence of the related advertising costs, which are typically significant amounts. As discussed above under *Revenue Recognition*, in some instances, we account for theatrical advertising and other distribution costs on a net basis and may not expense any portion of such costs. In addition, from time to time, our co-production partners and distributors may advance our share of theatrical advertising and other distribution costs on our behalf and require that distribution proceeds first go to the co-production partner or distributor until such advanced amounts have been recouped, and we repay advanced amounts at a later date to the extent not recouped. In the event that such advanced amounts are not recouped from distribution proceeds, we typically remain contractually liable to our co-production partners and may repay such amounts using cash on hand, cash flow from the exploitation of our other film and television content, and, if necessary, funds available under our revolving credit facility.

As discussed above under *Revenue Recognition*, when we account for our profit share from the distribution rights controlled by our co-production partner on a net basis: (i) if our projected ultimate profit share is expected to result in amounts due to us from our co-production partner, we classify this amount as revenue (net) and record it as such amounts become due and are reported to us by our co-production partner; or (ii) if our projected ultimate profit share is expected to result in amounts due from us to our co-production partner, and there is a contractual true-up requirement, we classify this amount as a distribution expense included within distribution and marketing expenses and record the corresponding liability in accounts payable and accrued liabilities in our consolidated balance sheets when incurred and reported to us by our co-production partner. Instead of a contractual true-up requirement, our co-production partner may participate in additional distribution proceeds from the title, in which case we will include this amount in our projected co-production partner's ultimate profit share from our distribution rights and record it as P&R expense over the life of the film or television content using the IFF method.

### **Stock-Based Compensation**

We have granted restricted stock to members of our board of directors and stock options to certain employees. Our restricted stock awards to our directors generally vest over a service period of one to three years from the date of grant and are subject to accelerated vesting provisions in certain circumstances. Stock options are generally granted in separate tranches, with each tranche containing a different exercise price. Each option tranche vests over a five-year service period from the date of grant and is subject to accelerated vesting provisions in certain circumstances.

We calculate compensation expense for awards of restricted stock and stock options using the fair value recognition provisions of the applicable accounting standards and recognize this amount on a straight-line basis over the requisite service period for each separately vesting portion of each award. We estimate the fair value of restricted stock based on the market value of the underlying shares on the grant date. We estimate the fair value of stock options using the Black-Scholes option pricing model, which requires inputs to be estimated as of each stock option grant date, such as the expected term, expected volatility, risk-free interest rate, and expected dividend yield and forfeiture rate. These inputs are subjective and are developed using analyses and judgment, which, if modified, could have a significant impact on the amount of compensation expense recorded by us in our results of operations.

Specifically, we estimate the expected term for stock option awards based on the estimated time to reach the exercise price of each tranche. The expected volatility is determined based on a study of historical and implied volatilities of publicly traded peer companies in our industry. The risk-free interest rate is based on the yield available to U.S. Treasury zero-coupon bonds. The expected dividend yield is based on our history of not paying

dividends and our expectation about changes in dividends as of the stock option grant date. Estimated forfeiture rates were determined based on historical and expected departures for identified employees and are subject to adjustment based on actual experience.

Refer to Note 12 to the consolidated financial statements as of December 31, 2019 for further discussion.

### **Income Taxes**

We are subject to international and U.S. federal, state and local tax laws and regulations that affect our business, which are extremely complex and require us to exercise significant judgment in our interpretation and application of these laws and regulations. Accordingly, the tax positions we take are subject to change and may be challenged by tax authorities. Our interpretation and application of applicable tax laws and regulations has a significant impact on the reported amount of our deferred tax assets, including our federal and state net operating loss carryforwards, and the related valuation allowances, as applicable, as well as the reported amounts of our deferred tax liabilities and provision for income taxes. Our recognition of the tax benefits of taxable temporary differences and net operating loss carryforwards is subject to many factors, including the existence of sufficient taxable income in future years, and whether we believe it is more likely than not that the tax positions we have taken will be upheld if challenged by tax authorities. Changes to our interpretation and application of applicable tax laws and regulations could have a significant impact on our financial condition and results of operations.

### ***Use of Non-GAAP Financial Measures***

We utilize adjusted earnings before interest, taxes and depreciation and non-content amortization (“Adjusted EBITDA”) and adjusted diluted earnings per share (“Adjusted Diluted EPS”) to evaluate the operating performance of our business.

Adjusted EBITDA reflects net income attributable to MGM Holdings Inc. (inclusive of equity in net earnings of affiliates) before interest expense, interest and other income (expense), income tax provision, depreciation of fixed assets, amortization of non-content intangible assets and non-recurring gains and losses, and excludes the impact of the following items: (i) Step-up Amortization Expense (refer to *Cost Structure –Operating Expenses* above for further discussion), (ii) Purchase Accounting Adjustments (refer to *Cost Structure –Operating Expenses* above for further discussion), (iii) Intercompany Programming Cost Amortization (refer to *Cost Structure –Operating Expenses* above for further discussion), (iv) stock-based compensation expense, (v) non-recurring costs and other expenses related to mergers, acquisitions, capital market transactions, restructurings and certain unusual and non-operational items, to the extent that such amounts are expensed, and (vi) impairment of goodwill and other non-content intangible assets, if any.

Adjusted Diluted EPS reflects our earnings per share, using an adjusted net income that reflects net income attributable to MGM Holdings Inc., plus (i) Step-up Amortization Expense (refer to *Cost Structure –Operating Expenses* above for further discussion), (ii) Purchase Accounting Adjustments (refer to *Cost Structure –Operating Expenses* above for further discussion), (iii) Intercompany Programming Cost Amortization (refer to *Cost Structure –Operating Expenses* above for further discussion), (iv) stock-based compensation expense, (v) non-recurring costs and other expenses related to mergers, acquisitions, capital market transactions, restructurings and certain unusual and non-operational items, to the extent that such amounts are expensed, and (vi) impairment of goodwill and other non-content intangible assets, if any, each on an after-tax basis using the respective annual combined effective tax rate for U.S. federal and state income tax purposes.

We consider Adjusted EBITDA and Adjusted Diluted EPS to be important measures of comparative operating performance because they exclude the impact of certain non-cash and non-recurring items that do not reflect the fundamental performance of our business and allow investors, equity analysts and others to evaluate the impact of these items separately from the fundamental operations of the business.

Adjusted EBITDA and Adjusted Diluted EPS are non-GAAP financial measures and should be considered in addition to, but not as a substitute for, operating income, net income, earnings per share and other measures of financial performance prepared in accordance with GAAP. Among other limitations, Adjusted EBITDA and Adjusted Diluted EPS do not reflect certain expenses that affect the operating results of our business, as reported in accordance with GAAP, and involve judgment as to whether the excluded items affect the fundamental operating performance of our business. In addition, our calculation of Adjusted EBITDA and Adjusted Diluted EPS may be different from the calculations used by other companies and, therefore, comparability may be limited.

## Results of Operations

The discussion and analysis of our results of operations set forth below are based on our consolidated financial statements and are presented in thousands, unless otherwise stated. This information should be read in conjunction with our consolidated financial statements and the related notes thereto contained in this report.

### Overview of Financial Results

	Year Ended December 31,		Change	
	2019	2018	Amount	Percent
<b>Revenue:</b>				
Film content.....	612,403	678,953	(66,550)	(10%)
Television content.....	471,528	406,312	65,216	16%
Media Networks.....	459,417	489,094	(29,677)	(6%)
Total revenue.....	1,543,348	1,574,359	(31,011)	(2%)
<b>Contribution:</b>				
Film content.....	178,445	182,391	(3,946)	(2%)
Television content.....	146,213	130,242	15,971	12%
Media Networks.....	16,030	88,962	(72,932)	(82%)
Total contribution.....	340,688	401,595	(60,907)	(15%)
General and administrative.....	239,303	211,931	27,372	13%
Depreciation and non-content amortization.....	67,585	65,154	2,431	4%
Impairment of goodwill and non-content intangible assets.....	482,720	-	482,720	NA
Operating income (loss).....	(448,920)	124,510	(573,430)	NM
Equity in net losses of affiliates.....	(8,296)	(6,181)	(2,115)	(34%)
Loss on extinguishment of debt.....	-	(433)	433	100%
Interest expense.....	(92,063)	(66,100)	(25,963)	(39%)
Interest and other income, net.....	5,936	3,897	2,039	52%
Income (loss) before income taxes.....	(543,343)	55,693	(599,036)	NM
Income tax benefit.....	114,667	64,958	49,709	77%
Net income (loss).....	(428,676)	120,651	(549,327)	NM
Less: Net income (loss) attributable to noncontrolling interests.....	(576)	459	(1,035)	(225%)
Net income (loss) attributable to MGM Holdings Inc.....	\$ (428,100)	\$ 120,192	\$ (548,292)	(456%)

### Adjusted EBITDA

	Year Ended December 31,		Change	
	2019	2018	Amount	Percent
Net income (loss) attributable to MGM Holdings Inc.....	\$ (428,100)	\$ 120,192	\$ (548,292)	(456%)
Interest expense.....	92,063	66,100	25,963	39%
Interest income.....	(5,579)	(4,137)	(1,442)	(35%)
Other (income) expense, net.....	(357)	240	(597)	(249%)
Loss on extinguishment of debt.....	-	433	(433)	(100%)
Income tax benefit.....	(114,667)	(64,958)	(49,709)	(77%)
Depreciation and non-content amortization.....	67,585	65,154	2,431	4%
Impairment of goodwill and non-content intangible assets.....	482,720	-	482,720	NA
EBITDA.....	93,665	183,024	(89,359)	(49%)
Step-up Amortization Expense (1).....	62,761	70,806	(8,045)	(11%)
Purchase Accounting Adjustments (2).....	19,415	15,434	3,981	26%
Intercompany Programming Cost Amortization (3).....	9,018	23,593	(14,575)	(62%)
Stock-based compensation expense.....	14,210	14,702	(492)	(3%)
Non-recurring costs and expenses (4).....	8,053	23,152	(15,099)	(65%)
Adjusted EBITDA.....	\$ 207,122	\$ 330,711	\$ (123,589)	(37%)

NA – Percentage is not applicable

NM – Percentage is not meaningful

(1) Step-up Amortization Expense represents incremental amortization expense resulting from non-cash fair value adjustments to the carrying value of our film and television inventory. These fair value adjustments do not reflect a cash investment to produce or acquire content, but rather, fair value accounting adjustments recorded at the time of various Company transactions and events. Our amortization expense is higher than it otherwise would be had we not recorded non-cash fair value adjustments to “step-up” the carrying value of our film and television inventory costs. Refer to *Cost Structure – Operating Expenses* for additional information.

(2) Purchase Accounting Adjustments represent incremental amortization expense resulting from fair value accounting adjustments to the carrying value of the film and television inventory of United Artists Media Group, Evolution and Big Fish. These adjustments result in non-operational amortization expense that will temporarily cause higher film and television amortization expense than we would otherwise record. Refer to *Cost Structure – Operating Expenses* for additional information.

(3) Intercompany Programming Cost Amortization represents programming cost amortization expense related to content that MGM licensed to EPIX prior to its acquisition and consolidation of EPIX in May 2017. Prior to the acquisition, MGM recorded film cost amortization expense related to its revenue from licensing content to EPIX. Due to the accounting requirements for business combinations, on May 11, 2017 we recorded intercompany programming assets on the balance sheet of EPIX related to these same licensed rights even though these represent intercompany assets for which amortization expense was already recorded through the income statement of MGM. As a result, these intercompany programming assets cause higher programming cost amortization expense than we would otherwise record if such licenses occurred subsequent to the acquisition.

(4) Non-recurring costs and expenses for the year ended December 31, 2019 primarily consisted of severance expenses. Non-recurring costs and expenses for the year ended December 31, 2018 primarily consisted of expenses related to the exit of our former CEO and costs associated with our strategic acquisition of Big Fish.

### ***Adjusted EBITDA versus the Year Ended December 31, 2018***

For the year ended December 31, 2019, Adjusted EBITDA of \$207.1 million was \$123.6 million lower than Adjusted EBITDA of \$330.7 million for the year ended December 31, 2018. As anticipated, lower Adjusted EBITDA for the current year reflected our planned investment spending on growth initiatives. In particular, EPIX Adjusted EBITDA (pre-overhead) declined \$85.0 million in 2019 due to higher programming amortization and marketing expenses associated with new original content, primarily our scripted series, *Pennyworth*, *Godfather of Harlem* and *Perpetual Grace, LTD*, plus our unscripted show *NFL: The Grind*. In addition, overhead excluding non-recurring expenses, stock-based compensation and minority interests' share of G&A expenses for consolidated subsidiaries increased \$42.3 million, consistent with our expectations and reflecting our targeted investments in personnel to drive future revenue growth in our core film and television content businesses, as well as to support increased distribution and original content volume for EPIX. This was partially offset by the continued strong performance of our Television Content segment which drove a 17% increase in Adjusted EBITDA (pre-overhead) with deliveries of new scripted television content, including *The Handmaid's Tale* (season 3), *Vikings* (season 6), *Condor* (season 2) and our new series, *Four Weddings and a Funeral* (season 1). In addition, we delivered a high volume of unscripted content during the year, including *Are You Smarter Than a 5<sup>th</sup> Grader*, *Live PD*, *The Voice* (seasons 16 and 17), *Survivor* (seasons 38 and 39), *Live Rescue* (season 1), *The Real Housewives of Beverly Hills* (season 9), *The Real Housewives of Orange County* (season 14), *Shark Tank* (seasons 10 and 11), *Beat Shazam* (season 3), *Vanderpump Rules* (season 7), our syndicated courtroom shows and many other shows, including new shows such as *The Hills* (season 1) and *Girl's Cruise* (season 1).

## Adjusted Diluted EPS

The following table reconciles net income attributable to MGM Holdings Inc. to adjusted net income for the purpose of reconciling diluted earnings per share to Adjusted Diluted EPS using a fully diluted share count of 44,882,479 and 46,528,848 for the years ended December 31, 2019 and 2018, respectively (in thousands, except per share amounts):

	Year Ended		Change	
	December 31,		Amount	Percent
	2019	2018		
Net income (loss) attributable to MGM Holdings Inc.....	\$ (428,100)	\$ 120,192	\$ (548,292)	(456%)
Step-up Amortization Expense (1).....	62,761	70,806	(8,045)	(11%)
Purchase Accounting Adjustments (2).....	19,415	15,434	3,981	26%
Intercompany Programming Cost Amortization (3).....	9,018	23,593	(14,575)	(62%)
Stock-based compensation expense.....	14,210	14,702	(492)	(3%)
Non-recurring costs and expenses (4).....	8,053	23,152	(15,099)	(65%)
Impairment of goodwill and non-content intangible assets.....	482,720	-	482,720	NA
Less: Income tax effect.....	(111,779)	(32,491)	(79,288)	(244%)
Adjusted net income.....	\$ 56,298	\$ 235,388	(179,090)	(76%)
Loss on extinguishment of debt.....	-	433	(433)	(100%)
Less: Income tax effect.....	-	(95)	95	100%
Less: Non-recurring income tax benefit (5).....	(15,622)	(86,748)	71,126	82%
Adjusted net income, excluding non-recurring items.....	\$ 40,676	\$ 148,978	(108,302)	(73%)
Diluted earnings (loss) per share.....	\$ (9.54)	\$ 2.58	\$ (12.12)	(470%)
Step-up Amortization Expense (1).....	1.40	1.52	(0.12)	(8%)
Purchase Accounting Adjustments (2).....	0.43	0.33	0.10	30%
Intercompany Programming Cost Amortization (3).....	0.20	0.51	(0.31)	(61%)
Stock-based compensation expense.....	0.32	0.32	-	0%
Non-recurring costs and expenses (4).....	0.18	0.50	(0.32)	(64%)
Impairment of goodwill and non-content intangible assets.....	10.76	-	10.76	NA
Less: Income tax effect.....	(2.49)	(0.70)	(1.79)	(256%)
Adjusted Diluted EPS.....	\$ 1.26	\$ 5.06	\$ (3.80)	(75%)
Loss on extinguishment of debt.....	-	0.01	(0.01)	100%
Less: Non-recurring income tax benefit (5).....	(0.35)	(1.86)	1.51	81%
Adjusted Diluted EPS, excluding non-recurring items.....	\$ 0.91	\$ 3.21	\$ (2.30)	(72%)

NA – Percentage is not applicable

(1) Step-up Amortization Expense represents incremental amortization expense resulting from non-cash fair value adjustments to the carrying value of our film and television inventory. These fair value adjustments do not reflect a cash investment to produce or acquire content, but rather, fair value accounting adjustments recorded at the time of various company transactions and events. Our amortization expense is higher than it otherwise would be had we not recorded non-cash fair value adjustments to “step-up” the carrying value of our film and television inventory costs. Refer to *Cost Structure – Operating Expenses* for additional information.

(2) Purchase Accounting Adjustments represent incremental amortization expense resulting from fair value accounting adjustments to the carrying value of the film and television inventory of United Artists Media Group, Evolution and Big Fish. These adjustments result in non-operational amortization expense that will temporarily cause higher film and television amortization expense than we would otherwise record. Refer to *Cost Structure – Operating Expenses* for additional information.

(3) Intercompany Programming Cost Amortization represents programming cost amortization expense related to content that MGM licensed to EPIX prior to its acquisition and consolidation of EPIX in May 2017. Prior to the acquisition, MGM recorded film cost amortization expense related to its revenue from licensing content to EPIX. Due to the accounting requirements for business combinations, on May 11, 2017 we recorded intercompany programming assets on the balance sheet of EPIX related to these same licensed rights even though these represent intercompany assets for which amortization expense was already recorded through the income statement of MGM. As a result, these intercompany programming assets cause higher programming cost amortization expense than we would otherwise record if such licenses occurred subsequent to the acquisition.

(4) Non-recurring costs and expenses for the year ended December 31, 2019 primarily consisted of severance expenses. Non-recurring costs and expenses for the year ended December 31, 2018 primarily consisted of expenses related to the exit of our former CEO and costs associated with our strategic acquisition of Big Fish.

(5) Non-recurring income tax benefit for the year ended December 31, 2019 primarily included the conversion of foreign remittance taxes from deductions into foreign tax credits and incremental deductions for certain types of content-related costs. Non-recurring income tax benefit for the year ended December 31, 2018 primarily included excess tax benefits from share-based payments and additional benefits for extra-territorial income exclusions.

**Year Ended December 31, 2019 Compared to the Year Ended December 31, 2018**

**Film Content**

	Year Ended December 31,		Change	
	2019	2018	Amount	Percent
Revenue:				
Theatrical.....	21,754	29,508	(7,754)	(26%)
Television licensing.....	413,973	475,725	(61,752)	(13%)
Home entertainment.....	87,204	104,555	(17,351)	(17%)
Other revenue.....	54,145	43,686	10,459	24%
Ancillary.....	35,327	25,479	9,848	39%
Total revenue.....	612,403	678,953	(66,550)	(10%)
Expenses:				
Operating (6).....	386,779	441,820	(55,041)	(12%)
Distribution and marketing.....	47,179	54,742	(7,563)	(14%)
Total expenses.....	433,958	496,562	(62,604)	(13%)
Contribution.....	\$ 178,445	\$ 182,391	\$ (3,946)	(2%)
Step-up Amortization Expense (6).....	49,435	63,664	(14,229)	(22%)
Adjusted EBITDA (pre-G&A).....	\$ 227,880	\$ 246,055	\$ (18,175)	(7%)

(6) Operating expenses for film content for the years ended December 31, 2019 and 2018 included \$49.4 million and \$63.7 million, respectively, of Step-up Amortization Expense. Refer to *Cost Structure – Operating Expenses* for additional information.

**Film Content – Revenue**

**Theatrical.** Worldwide theatrical revenue for film content was \$21.8 million for the year ended December 31, 2019, a decrease of \$7.7 million as compared to \$29.5 million for the year ended December 31, 2018. Theatrical revenue for the current year primarily included U.S. theatrical revenue from the release of the Orion Pictures’ film, *The Prodigy*, in February 2019, plus international revenue from *Child’s Play*, *The Addams Family* and acquired distribution rights to third party titles in certain territories. We did not recognize a substantial portion of the worldwide theatrical revenue for *The Addams Family*, *Fighting with My Family*, *The Hustle*, *Child’s Play* or *The Sun is Also a Star*, which are primarily accounted for on a net basis after deduction of theatrical advertising and other related distribution costs. In comparison, theatrical revenue for the prior year primarily included international revenue for *Death Wish*, *Overboard*, *Sherlock Gnomes*, *Creed II*, and *Tomb Raider* in certain territories and U.S. theatrical revenue for the Orion Picture’s film, *Every Day* and *Anna and the Apocalypse*.

**Television Licensing.** Worldwide television licensing revenue for film content was \$414.0 million for the year ended December 31, 2019, a decrease of \$61.7 million as compared to \$475.7 million for the year ended December 31, 2018. Television licensing revenue for the current year primarily included worldwide VOD, international SVOD and pay television revenue for *Creed II*, *The Hustle* and *Fighting with My Family*, plus initial free television availabilities for *Creed*, *The Magnificent Seven* and *Barbershop 3*, and first cycle television windows for several other recently released films, including *Sherlock Gnomes*, *Tomb Raider*, *Overboard*, *Child’s Play* and *Death Wish*. In comparison, television licensing revenue for the prior year primarily included the free television availabilities for *Spectre*, *Creed* and *Me Before You*, worldwide transactional VOD, SVOD and pay television revenue for *Tomb Raider*, international SVOD licensing of *Operation Finale*, as well as ongoing licensing revenue for previous film releases and library content.

**Home Entertainment.** Worldwide home entertainment revenue for film content was \$87.2 million for the year ended December 31, 2019, a decrease of \$17.4 million as compared to \$104.6 million for the year ended December 31, 2018. Home entertainment revenue for the current year primarily included strong EST revenue for our franchise film, *Creed II*, EST revenue for *The Hustle*, *Child’s Play* and *Fighting With My Family*, plus our continued distribution of library film content. In comparison, home entertainment revenue for the prior year primarily included the domestic home entertainment release of *Death Wish*, worldwide EST revenue for *Tomb Raider* and our continued distribution of library content.

**Other Revenue.** Other revenue for film content was \$54.1 million for the year ended December 31, 2019, an increase of \$10.4 million, or 24%, as compared to \$43.7 million for the year ended December 31, 2018. Net

revenue from co-produced films for the current year was primarily comprised of net revenue from our franchise film, *Creed II*, plus ongoing net revenue from the successful performance of *A Star is Born* and the initial net revenue from *The Hustle*. In comparison, net revenue from co-produced films for the prior year was primarily comprised of the initial net revenue recognition for *Overboard*, *Tomb Raider* and *A Star is Born*.

Ancillary. Ancillary revenue for film content, which includes consumer products, interactive gaming, music performance and other revenue, was \$35.3 million for the year ended December 31, 2019, an increase of \$9.8 million as compared to \$25.5 million for the year ended December 31, 2018. The increase primarily reflected upfront revenue recognition related to a new, long-term music licensing agreement, plus higher licensing revenue from consumer products and interactive gaming.

## Film Content – Expenses

Operating Expenses. Operating expenses for film content were \$386.8 million for the year ended December 31, 2019, a decrease of \$55.0 million as compared to \$441.8 million for the year ended December 31, 2018. The decrease in operating expenses was largely due to \$63.2 million of lower aggregate film cost and P&R amortization expenses. Aggregate amortization expenses for the current year primarily included *Creed II*, *The Hustle*, *Fighting With My Family*, *The Addams Family*, *Child’s Play*, *Overboard* and library content, plus \$20.6 million of unanticipated film impairment charges. In comparison, aggregate amortization expenses for the prior year primarily included *Tomb Raider*, *Death Wish*, *Spectre*, *Overboard*, *Operation Finale*, *Creed*, and library content, plus \$36.3 million of film impairment charges.

Distribution and Marketing Expenses. Distribution and marketing expenses for film content were \$47.2 million for the year ended December 31, 2019, a decrease of \$7.5 million as compared to \$54.7 million for the year ended December 31, 2018. The decrease was primarily due to lower physical home entertainment distribution fees and expenses, which were partially offset by higher theatrical marketing expenses, primarily our share of the theatrical marketing costs for *The Sun is Also a Star*, which was released in partnership with Warner Bros. Pictures in May 2019. Marketing expenses associated with theatrical films released through our U.S. theatrical distribution joint venture, United Artists Releasing, are accounted for on an equity method basis through our equity in the net earnings (losses) of affiliates.

## Television Content

	Year Ended December 31,		Change	
	2019	2018	Amount	Percent
Revenue:				
Television licensing.....	443,065	368,741	74,324	20%
Home entertainment and other.....	28,463	37,571	(9,108)	(24%)
Total revenue.....	471,528	406,312	65,216	16%
Expenses:				
Operating (7).....	313,276	263,810	49,466	19%
Distribution and marketing.....	12,039	12,260	(221)	(2%)
Total expenses.....	325,315	276,070	49,245	18%
Contribution.....	\$ 146,213	\$ 130,242	\$ 15,971	12%
Purchase Accounting Adjustments (7).....	19,415	15,434	3,981	26%
Step-up Amortization Expense (7).....	13,326	7,142	6,184	87%
Net income attributable to noncontrolling interests.....	(496)	(836)	340	41%
<b>Adjusted EBITDA (pre-G&amp;A).....</b>	<b>\$ 178,458</b>	<b>\$ 151,982</b>	<b>\$ 26,476</b>	<b>17%</b>

(7) Operating expenses for television content for the year ended December 31, 2019 included \$19.4 million of Purchase Accounting Adjustments and \$13.3 million of Step-up Amortization Expense. Operating expenses for television content for the year ended December 31, 2018 included \$15.4 million of Purchase Accounting Adjustments and \$7.1 million of Step-up Amortization Expense. Refer to *Cost Structure – Operating Expenses* for additional information.

## Television Content – Revenue

Television Licensing. Television licensing revenue for television content was \$443.1 million for the year ended December 31, 2019, an increase of \$74.4 million, or 20%, as compared to \$368.7 million for the year ended December 31, 2018. Revenue for the current year primarily reflected the strong performance of our premium

scripted television content, including deliveries of *The Handmaid's Tale* (season 3), *Vikings* (season 6), *Condor* (season 2) and our new series, *Four Weddings and a Funeral* (season 1). In addition, we continue to deliver a high volume of unscripted content including *Are You Smarter Than a 5<sup>th</sup> Grader*, *Live PD*, *The Voice* (seasons 16 and 17), *Survivor* (seasons 38 and 39), *Live Rescue* (season 1), *The Real Housewives of Beverly Hills* (season 9), *The Real Housewives of Orange County* (season 14), *Shark Tank* (seasons 10 and 11), *Beat Shazam* (season 3), *Vanderpump Rules* (season 7), our syndicated courtroom shows and many other shows, including new shows such as *The Hills* (season 1) and *Girl's Cruise* (season 1). In comparison, the prior year primarily included deliveries of *The Handmaid's Tale* (season 2), *Vikings* (season 6), *Condor* (season 1), *Luis Miguel: La Serie* (season 1) and significant revenue for all five prior seasons of our successful series *Vikings*. In addition, we delivered several unscripted shows in the prior year, including *TKO: Total Knock Out*, *Live PD*, *The Voice* (seasons 14 and 15), *Survivor* (seasons 36 and 37), *Beat Shazam* (season 2), *The Real Housewives of Beverly Hills* (season 8), *Botched* (season 5), *Vanderpump Rules* (season 6), *The Real Housewives of Orange County* (season 13), and many other shows.

Home Entertainment and Other. Home entertainment and other revenue for television content was \$28.5 million for the year ended December 31, 2019, a decrease of \$9.1 million as compared to \$37.6 million for the year ended December 31, 2018. This decrease was primarily driven by lower home entertainment revenue for *Vikings* and *The Handmaid's Tale*.

### Television Content – Expenses

Operating Expenses. Operating expenses for television content were \$313.3 million for the year ended December 31, 2019, an increase of \$49.5 million as compared to \$263.8 million for the year ended December 31, 2018. The increase in operating expenses was primarily due to higher aggregate television content cost and P&R amortization expenses, which was driven by more deliveries of scripted content, as discussed above, plus the delivery of *Are You Smarter Than a 5<sup>th</sup> Grader* during the current year. In addition, higher operating expenses for the current year included the accrual of contractual earnout obligations related to recent acquisitions. We do not record amortization expense for unscripted content that is recorded on a net basis.

Distribution and Marketing Expenses. Distribution and marketing expenses for television content were \$12.0 million and \$12.3 million for the years ended December 31, 2019 and 2018, respectively.

### Media Networks

	Year Ended December 31,		Change	
	2019	2018	Amount	Percent
Revenue				
EPIX.....	423,642	449,434	(25,792)	(6%)
Other Channels.....	35,775	39,660	(3,885)	(10%)
Total revenue.....	459,417	489,094	(29,677)	(6%)
Expenses:				
Operating (8).....	373,566	349,616	23,950	7%
Distribution and marketing.....	69,821	50,516	19,305	38%
Total expenses.....	443,387	400,132	43,255	11%
Contribution.....	\$ 16,030	\$ 88,962	\$ (72,932)	(82%)
Intercompany Programming Cost Amortization (8).....	9,018	23,593	(14,575)	(62%)
<b>Adjusted EBITDA (pre-G&amp;A).....</b>	<b>\$ 25,048</b>	<b>\$ 112,555</b>	<b>\$ (87,507)</b>	<b>(78%)</b>

(8) Operating expenses for Media Networks for the year ended December 31, 2019 included \$9.0 million of Intercompany Programming Cost Amortization. Operating expenses for Media Networks for the year ended December 31, 2018 included \$23.6 million of Intercompany Programming Cost Amortization. Refer to *Cost Structure – Operating Expenses* for additional information.

### Media Networks – Revenue

Total revenue from our Media Networks segment, which includes EPIX and our other wholly-owned and joint venture broadcast and cable networks, was \$459.4 million for the year ended December 31, 2019, a decrease of \$29.7 million as compared to \$489.1 million for the year ended December 31, 2018. This decrease was largely due to the accelerated revenue recognition in the prior year associated with the delivery of first-run films and library

content under EPIX's digital distribution agreements, which were renewed with improved terms during the latter part of 2018.

### **Media Networks – Expenses**

Operating Expenses. Operating expenses for our Media Networks were \$373.6 million for the year ended December 31, 2019, an increase of \$24.0 million as compared to \$349.6 million for the year ended December 31, 2018. This increase primarily reflected higher programming cost amortization expenses related to EPIX's prior original content, including *Get Shorty* (seasons 1, 2 and 3), *Berlin Station* (season 3) and *The Contender* (season 1). Programming cost amortization expense for the current year only included the initial amortization expenses related to our new original series, *Perpetual Grace, LTD*, *Pennyworth* and *Godfather of Harlem*, as well as our unscripted show *NFL: The Grind*, due to the initial airing of these shows in the middle to latter part of the current year. In addition, higher operating expenses included programming amortization for EPIX's strong pipeline of theatrical film content, including *A Quiet Place*, *Mission Impossible: Fallout*, *Book Club*, *Bumblebee*, and many more titles.

Distribution and Marketing Expenses. Distribution and marketing expenses for our Media Networks segment were \$69.8 million for the year ended December 31, 2019, an increase of \$19.3 million as compared to \$50.5 million for the year ended December 31, 2018. This increase primarily reflected higher marketing costs associated with EPIX's new original content, primarily the scripted series, *Pennyworth*, *Godfather of Harlem* and *Perpetual Grace, LTD*, plus the unscripted show *NFL: The Grind*.

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## General and Administrative Expenses

	Year Ended		Change	
	December 31,		Amount	Percent
	2019	2018		
Total G&A expenses.....	\$ 239,303	\$ 211,931	\$ 27,372	13%
Less: Stock-based compensation expenses.....	(14,210)	(14,702)	492	3%
Less: Non-recurring costs and expenses.....	(8,053)	(23,152)	15,099	65%
Less: Minority interests' share of G&A expenses.....	(1,072)	(377)	(695)	(184%)
G&A expenses excluding stock-based compensation, non-recurring costs and expenses and minority interests' share of G&A expenses.....	\$ 215,968	\$ 173,700	\$ 42,268	24%

For the year ended December 31, 2019, total G&A expenses were \$239.3 million, an increase of \$27.4 million as compared to \$211.9 million for the year ended December 31, 2018. Non-recurring expenses declined \$15.1 million from the prior year, which primarily included expenses related to the exit of our former CEO and costs associated with our strategic acquisition of Big Fish. Excluding stock-based compensation, non-recurring costs and expenses and minority interests' share of G&A expenses for consolidated subsidiaries, G&A expenses increased \$42.3 million in the current year, which was consistent with our expectations. This increase primarily reflected our targeted investments in personnel to drive future revenue growth in our film and television content businesses, as well as to support increased distribution and original content volume for EPIX. In addition, the current year included a full year of G&A expenses related to our prior mid-year acquisition of Big Fish, which we began consolidating in June 2018.

### Depreciation and non-content amortization

For the year ended December 31, 2019, depreciation and non-content amortization was \$67.6 million, an increase of \$2.4 million as compared to \$65.2 million for the year ended December 31, 2018. Amortization expense for identifiable non-content intangible assets with definite lives, which is recorded on a straight-line basis over the estimated useful lives, totaled \$49.7 million and \$52.8 million for the years ended December 31, 2019 and 2018, respectively. Depreciation expense for fixed assets was \$17.9 million and \$12.4 million for the years ended December 31, 2019 and 2018, respectively.

### Impairment of goodwill and non-content intangible assets

On September 30, 2019, we performed a quantitative impairment test and recoverability analysis, as applicable, for goodwill and non-content intangible assets recognized in conjunction with our acquisition of EPIX in May 2017. Since the acquisition, the media and entertainment industry has experienced significant shifts in consumer preferences and content consumption behavior. This has led to many changes industrywide, including, but not limited to, a proliferation of direct-to-consumer platforms and structural modifications when securing renewals of existing carriage agreements and new distribution agreements. In recognition of these changes, we initiated steps to reposition EPIX with a focus on expanding its U.S. distribution through new and renewed carriage and digital distribution agreements, plus a targeted original programming slate designed to stand out in a competitive marketplace. In conjunction with this repositioning strategy, we lowered our future revenue estimates to be consistent with current market dynamics and made corresponding modifications to planned investments in programming and other costs. We believe these changes will position EPIX to be cash flow positive in 2020 and beyond, but with more moderate estimates of future operating performance as compared to the previously forecasted operating performance as of the acquisition date. As a result, we determined that the carrying amount of EPIX's net assets exceeded the fair value of such net assets, thus requiring us to record a non-cash goodwill impairment of \$367.6 million, representing 100% of the goodwill recognized upon acquisition of EPIX in May 2017. In addition, we recorded an aggregate non-cash impairment of \$115.1 million to definite and indefinite-lived non-content intangible assets, for which \$175.2 million remained on the consolidated balance sheet as of December 31, 2019.

### ***Equity in net losses of affiliates***

For the year ended December 31, 2019, equity in net losses of affiliates was \$8.3 million and was primarily comprised of our share of the net loss of our U.S. theatrical distribution joint venture, which was partially offset by a gain related to a non-core, non-equity method minority investment plus dividend income from another non-equity method investment. For the year ended December 31, 2018, equity in net losses of affiliates was \$6.2 million and was primarily comprised of our share of the net loss of our U.S. theatrical distribution joint venture, which was partially offset by dividend income from a non-equity method investment.

### ***Interest expense***

Interest expense is primarily comprised of contractual interest incurred under our \$1.8 billion revolving credit facility, \$400.0 million first lien term loan and \$400.0 million second lien term loan, as well as our prior \$850.0 million senior secured term loan (repaid in July 2018), and the amortization of related deferred financing costs (refer to *Liquidity and Capital Resources –Bank Borrowings* for further discussion).

For the year ended December 31, 2019, total interest expense was \$92.1 million, an increase of \$26.0 million as compared to \$66.1 million for the year ended December 31, 2018. For the current year, interest expense included \$85.1 million of contractual interest and \$7.0 million of other interest costs. For the prior year, interest expense included \$60.9 million of contractual interest and \$5.2 million of other interest costs. Cash paid for interest was \$85.0 million and \$60.8 million for the years ended December 31, 2019 and 2018, respectively. Our higher interest expense and cash paid for interest in the current year primarily reflected a full year of interest on our \$400.0 million first lien term loan and \$400.0 million second lien term loan, which were originally issued in July 2018, plus higher borrowings under our revolving credit facility to fund our investment spending on strategic growth initiatives, including our ramp in content investment, prior year stock repurchases and our prior mid-year acquisition of Big Fish.

### ***Interest income***

Interest income primarily includes the amortization of discounts recorded on long-term accounts and contracts receivable, as well as interest earned on short-term investments. For the years ended December 31, 2019 and 2018, the amounts recorded as interest income were immaterial.

### ***Other income (expense), net***

For the years ended December 31, 2019 and 2018, the amounts recorded as other income were immaterial.

### ***Income tax benefit***

For the year ended December 31, 2019, we recorded an income tax benefit of \$114.7 million, which represented an effective tax rate of 21%. Excluding non-recurring items and based solely on our U.S. federal and state statutory income tax rates, our effective tax rate was 23%. For the year ended December 31, 2018, we recorded an income tax benefit of \$65.0 million, which primarily reflected a non-recurring tax benefit associated with the exercise of stock options and additional benefits related to extra-territorial income exclusions for prior years. Excluding non-recurring items and based only on our U.S. federal and state statutory income tax rates, our income tax benefit for the prior year would have been \$13.0 million, which represented an effective tax rate of 24%. In addition, our cash paid for income taxes continues to benefit from significant deferred tax assets, primarily net operating loss carryforwards and foreign tax credits.

## Liquidity and Capital Resources

### *General*

Our operations are capital intensive. In recent years we have funded our operations primarily with cash flow from operating activities, bank borrowings, and through co-production arrangements. In 2020 and beyond, we expect to fund our operations with (a) cash flow from the exploitation of our film and television content, (b) cash on hand, (c) co-production arrangements, and (d) funds available under our revolving credit facility.

### *Bank Borrowings*

In July 2018, we entered into a seven-year \$400.0 million first lien term loan (the “1L Term Loan”) and an eight-year \$400.0 million second lien term loan (the “2L Term Loan”). The 1L Term Loan was issued at a discount of 50 basis points, bears interest at 2.50% over LIBOR and matures on July 3, 2025. The 2L Term Loan was issued at a discount of 100 basis points, bears interest at 4.50% over LIBOR and matures on July 3, 2026. Proceeds from the issuance of these term loans were primarily used to prepay our prior \$850.0 million senior secured term loan. In addition, we amended our senior secured revolving credit facility (the “Revolving Credit Facility”) to, among other things, increase the total commitments, lower the interest rate and modify certain covenants and components of our borrowing base. Our Revolving Credit Facility currently has \$1.8 billion of total commitments, bears interest at 1.75% over LIBOR and matures on July 3, 2023. The availability of funds under the Revolving Credit Facility is limited by a borrowing base calculation. At December 31, 2019, we had \$1.045 billion drawn against the Revolving Credit Facility and there were no outstanding letters of credit. The \$755.0 million of remaining funds were entirely available to us.

Per the New York Federal Reserve’s Alternative Reference Rates Committee, it is expected that the Secured Overnight Financing Rate (“SOFR”) will replace the London Inter-bank Offered Rate (“LIBOR”) as the primary index for USD floating rate debt at the end of 2021. As discussed above, we currently borrow under floating rate LIBOR contracts for our Revolving Credit Facility, 1L Term Loan and 2L Term Loan. Our existing credit agreements for our Revolving Credit Facility, 1L Term Loan and 2L Term Loan contain language that allow us, in consultation of the administrative agent, to transition to an alternative interest rate benchmark if and when LIBOR is discontinued and we currently anticipate transitioning to SOFR upon its full implementation. Since LIBOR and SOFR indices have historically similar rates, we do not expect a significant change in the interest we will incur following the transition.

The Revolving Credit Facility, 1L Term Loan and 2L Term Loan contain various affirmative and negative covenants and financial tests, including, as applicable, limitations on our ability to make certain expenditures, incur indebtedness, grant liens, dispose of property, merge, consolidate or undertake other fundamental changes, pay dividends and make distributions, make certain investments, enter into certain transactions, and pursue new lines of business outside of entertainment and/or media-related business activities. We were in compliance with all applicable covenants and there were no events of default at December 31, 2019.

### *Cash Provided By (Used In) Operating Activities*

Cash used in operating activities was \$286.8 million for the year ended December 31, 2019, and cash provided by operating activities was \$112.8 million for the year ended December 31, 2018. The change in operating cash flow primarily reflected \$352.3 million of higher net cash investment in content during the current year, which included the initial production costs for *No Time to Die* and investments in our premium scripted series, *The Handmaid’s Tale* (season 3), *Fargo* (season 4), *Four Weddings and a Funeral* (season 1), *Perpetual Grace, LTD* (season 1) and *Get Shorty* (season 3), plus additional programming for EPIX. In addition, cash flow from operating activities reflected higher marketing costs for *The Sun is Also a Star*, *The Prodigy* and EPIX, and increased G&A costs, as discussed above.

### *Cash Used In Investing Activities*

Cash used in investing activities was \$38.7 million and \$71.0 million for the years ended December 31, 2019 and 2018, respectively. Cash used in investing activities for the current year was primarily comprised of

capital expenditures on infrastructure and capital contributions to our U.S. theatrical distribution joint venture. Cash used in investing activities for the prior year primarily included \$46.4 million of net cash paid for our acquisition of Big Fish (\$65.0 million of cash paid net of \$18.6 million of cash acquired), plus capital expenditures mainly related to new information systems and capital contributions to our U.S. theatrical distribution joint venture.

#### *Cash Provided By Financing Activities*

Cash provided by financing activities was \$351.9 million for the year ended December 31, 2019. This primarily included \$360.0 million of net borrowings under our Revolving Credit Facility to finance our strategic investment spending on growth initiatives, including our planned increased content production activities. For the year ended December 31, 2018, cash provided by financing activities was \$51.2 million. This reflected new borrowings, including our \$400.0 million first lien term loan, \$400.0 million second lien term loan, and \$465.0 million of net borrowings under our Revolving Credit Facility. These borrowings were used to finance our investment spending on growth initiatives, \$346.6 million of aggregate stock repurchases including the repurchases from our former CEO, the prepayment of our prior \$850.0 million senior secured term loan and our strategic acquisition of Big Fish.

#### *Commitments*

Future minimum commitments under corporate debt agreements, creative talent and employment agreements, non-cancelable operating leases net of subleasing income, and other contractual obligations at December 31, 2019, were as follows (in thousands):

	Year Ended December 31,						Total
	2020	2021	2022	2023	2024	Thereafter	
Corporate debt (1) .....	\$ 4,000	\$ 4,000	\$ 4,000	\$ 1,049,000	\$ 4,000	\$ 775,000	\$ 1,840,000
Program rights (2).....	116,158	38,248	2,283	18	-	-	156,707
Creative talent and employment agreements (3)...	142,260	42,192	20,863	2,532	888	-	208,735
Lease obligations.....	21,274	22,042	20,041	15,728	14,988	32,135	126,208
Other contractual obligations (4).....	29,091	7,774	3,537	43	-	-	40,445
	<u>\$ 312,783</u>	<u>\$ 114,256</u>	<u>\$ 50,724</u>	<u>\$ 1,067,321</u>	<u>\$ 19,876</u>	<u>\$ 807,135</u>	<u>\$ 2,372,095</u>

<sup>(1)</sup> Corporate debt does not include interest costs.

<sup>(2)</sup> Program rights include contractual commitments under programming license agreements related to film and television content that is not available for exhibition until a future date.

<sup>(3)</sup> Creative talent and employment agreements include obligations to producers, directors, writers, actors and executives, as well as other creative costs involved in producing film and television content.

<sup>(4)</sup> Other contractual obligations primarily include contractual commitments related to our acquisition of film and distribution rights. Future payments under these commitments are based on anticipated delivery or availability dates of the related film or contractual due dates of the commitment.

As discussed above under *Liquidity and Capital Resources – Bank Borrowings*, we have a \$1.8 billion Revolving Credit Facility. At December 31, 2019, we had \$1.045 billion drawn against the Revolving Credit Facility and there were no outstanding letters of credit. The \$755.0 million of remaining funds were entirely available to us. Our future capital expenditure commitments are not significant.

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## Report of Independent Auditors

The Board of Directors and Stockholders of  
MGM Holdings Inc.

We have audited the accompanying consolidated financial statements of MGM Holdings Inc., which comprise the consolidated balance sheets as of December 31, 2019 and 2018, and the related consolidated statements of operations, comprehensive income (loss), equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### Management’s Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in conformity with U.S. generally accepted accounting principles; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement, whether due to fraud or error.

### Auditor’s Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of MGM Holdings Inc. at December 31, 2019 and 2018, and the consolidated results of its operations and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

### Adoption of ASU No. 2014-09, “Revenue from Contracts with Customers”

As discussed in Note 1 to the consolidated financial statements, the Company changed its method for revenue recognition as a result of the adoption of the amendments to the FASB Accounting Standards Codification resulting from Accounting Standards Update No. 2014-09, “Revenue from Contracts with Customers,” effective January 1, 2019. Our opinion is not modified with respect to this matter.

March 13, 2020

MGM Holdings Inc.

Consolidated Balance Sheets  
(In thousands, except share data)

	<u>December 31,</u> <u>2019</u>	<u>December 31,</u> <u>2018</u>
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 243,189	\$ 216,386
Accounts receivable, net	604,121	537,025
Current income taxes receivable	1,040	23,630
Other current assets and prepaid program rights	30,468	31,560
Program rights, net	<u>147,001</u>	<u>131,930</u>
Total current assets	<u>1,025,819</u>	<u>940,531</u>
Noncurrent assets:		
Accounts receivable, net	145,148	173,799
Other assets and prepaid program rights	42,683	29,249
Film and television costs and program rights, net	1,863,882	1,605,287
Investments in affiliates	64,061	58,999
Property and equipment, net	36,183	30,921
Goodwill	534,424	902,009
Other non-content intangible assets, net	<u>346,939</u>	<u>511,724</u>
Total noncurrent assets	<u>3,033,320</u>	<u>3,311,988</u>
Total assets	<u>\$ 4,059,139</u>	<u>\$ 4,252,519</u>
<b>Liabilities and equity</b>		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 344,903	\$ 185,831
Accrued participants' share	69,766	64,797
Current income taxes payable	9,892	13,217
Program obligations	61,675	63,379
Corporate debt	4,000	4,000
Advances and deferred revenue	108,702	68,403
Other current liabilities	<u>22,512</u>	<u>10,939</u>
Total current liabilities	<u>621,450</u>	<u>410,566</u>
Noncurrent liabilities:		
Accrued liabilities	142,180	125,077
Accrued participants' share	174,960	216,748
Deferred income taxes payable	32,645	173,985
Corporate debt	1,822,648	1,464,411
Advances and deferred revenue	5,485	10,884
Other liabilities and program obligations	<u>28,584</u>	<u>36,603</u>
Total noncurrent liabilities	<u>2,206,502</u>	<u>2,027,708</u>
Total liabilities	<u>2,827,952</u>	<u>2,438,274</u>
Commitments and contingencies		
Equity:		
Class A common stock, \$0.01 par value, 110,000,000 shares authorized, 79,046,798 and 78,879,116 shares issued, respectively, and 43,195,048 and 44,760,170 shares outstanding, respectively	790	789
Additional paid-in capital	2,141,650	2,124,185
Retained earnings	1,067,232	1,525,868
Accumulated other comprehensive loss	(26,540)	(11,106)
Treasury stock, at cost, 35,851,750 and 34,118,946 shares, respectively	<u>(1,953,328)</u>	<u>(1,827,450)</u>
Total MGM Holdings Inc. stockholders' equity	<u>1,229,804</u>	<u>1,814,286</u>
Noncontrolling interests	<u>1,383</u>	<u>1,959</u>
Total equity	<u>1,231,187</u>	<u>1,814,245</u>
Total liabilities and equity	<u>\$ 4,059,139</u>	<u>\$ 4,252,519</u>

The accompanying notes are an integral part of these consolidated financial statements.

MGM Holdings Inc.

Consolidated Statements of Operations  
(In thousands)

	Year Ended December 31,	
	2019	2018
Revenue	\$ 1,543,348	\$ 1,574,359
Expenses:		
Operating	1,073,621	1,055,246
Distribution and marketing	129,039	117,518
General and administrative	239,303	211,931
Depreciation and non-content amortization	67,585	65,154
Impairment of goodwill and non-content intangible assets	482,720	–
Total expenses	<u>1,992,268</u>	<u>1,449,849</u>
Operating income (loss)	(448,920)	124,510
Equity in net losses of affiliates	(8,296)	(6,181)
Loss on extinguishment of debt	–	(433)
Interest expense:		
Contractual interest expense	(85,088)	(60,947)
Amortization of deferred financing costs, original issue discount and other interest costs	(6,975)	(5,153)
Interest income	5,579	4,137
Other income (expense), net	<u>357</u>	<u>(240)</u>
Income (loss) before income taxes	(543,343)	55,693
Income tax benefit	114,667	64,958
Net income (loss)	<u>(428,676)</u>	<u>120,651</u>
Less: Net income (loss) attributable to noncontrolling interests	(576)	459
Net income (loss) attributable to MGM Holdings Inc.	<u>\$ (428,100)</u>	<u>\$ 120,192</u>

*The accompanying notes are an integral part of these consolidated financial statements.*

MGM Holdings Inc.

Consolidated Statements of Comprehensive Income (Loss)  
*(In thousands)*

	<b>Year Ended December 31,</b>	
	<b>2019</b>	<b>2018</b>
	<u>          </u>	<u>          </u>
Net income (loss)	\$ (428,676)	\$ 120,651
Other comprehensive loss, net of tax:		
Unrealized gain (loss) on securities	91	(63)
Unrealized loss on derivative instruments	(15,601)	(10,519)
Retirement plan adjustments	(276)	83
Foreign currency translation adjustments	352	(148)
Other comprehensive loss	<u>(15,434)</u>	<u>(10,647)</u>
Less: Comprehensive income (loss) attributable to noncontrolling interests	<u>(576)</u>	<u>459</u>
Comprehensive income (loss) attributable to MGM Holdings Inc.	<u><u>\$ (443,534)</u></u>	<u><u>\$ 109,545</u></u>

*The accompanying notes are an integral part of these consolidated financial statements.*

MGM Holdings Inc.

Consolidated Statements of Equity  
(In thousands, except share data)

	MGM Holdings Inc. Stockholders' Equity								
	Common Stock Class A Number of Shares	Par Value	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Treasury Stock	MGM Holdings Inc. Stockholders' Equity	Noncontrolling Interests	Total Equity
Balance, January 1, 2018	45,556,483	\$ 764	\$ 2,103,888	\$ 1,405,676	\$ (459)	\$ (1,498,825)	\$ 2,011,044	\$ 351	\$ 2,011,395
Purchase of treasury stock	(3,261,479)	—	—	—	—	(328,625)	(328,625)	—	(328,625)
Issuance of common stock	2,454,279	25	5,595	—	—	—	5,620	—	5,620
Issuance of restricted stock	10,887	—	—	—	—	—	—	—	—
Stock-based compensation expense	—	—	14,702	—	—	—	14,702	—	14,702
Contribution from noncontrolling interests	—	—	—	—	—	—	—	1,149	1,149
Net income	—	—	—	120,192	—	—	120,192	459	120,651
Other comprehensive loss	—	—	—	—	(10,647)	—	(10,647)	—	(10,647)
Balance, December 31, 2018	44,760,170	\$ 789	\$ 2,124,185	\$ 1,525,868	\$ (11,106)	\$ (1,827,450)	\$ 1,812,286	\$ 1,959	\$ 1,814,245
Cumulative effect of accounting changes	—	—	—	(30,536)	—	—	(30,536)	—	(30,536)
Purchase of treasury stock	(1,732,804)	—	—	—	—	(125,878)	(125,878)	—	(125,878)
Issuance of common stock	156,028	1	3,256	—	—	—	3,257	—	3,257
Issuance of restricted stock	12,686	—	—	—	—	—	—	—	—
Forfeiture of restricted stock	(1,032)	—	—	—	—	—	—	—	—
Stock-based compensation expense	—	—	14,209	—	—	—	14,209	—	14,209
Contribution from noncontrolling interests	—	—	—	—	—	—	—	—	—
Net loss	—	—	—	(428,100)	—	—	(428,100)	(576)	(428,676)
Other comprehensive loss	—	—	—	—	(15,434)	—	(15,434)	—	(15,434)
Balance, December 31, 2019	43,195,048	\$ 790	\$ 2,141,650	\$ 1,067,232	\$ (26,540)	\$ (1,953,328)	\$ 1,229,804	\$ 1,383	\$ 1,231,187

The accompanying notes are an integral part of these consolidated financial statements.

MGM Holdings Inc.

Consolidated Statements of Cash Flows  
(In thousands)

	Year Ended December 31,	
	2019	2018
<b>Operating activities</b>		
Net income (loss)	\$ (428,676)	\$ 120,651
Adjustments to reconcile net income to net cash provided by operating activities:		
Additions to film and television costs and program rights, net	(1,012,897)	(636,058)
Amortization of film and television costs and program rights	748,335	753,194
Depreciation and non-content amortization	67,585	65,154
Impairment of goodwill and non-content intangible assets	482,720	–
Amortization of deferred financing costs and original issue discount	6,448	5,137
Stock-based compensation expense	14,209	14,702
Provision for doubtful accounts	(393)	3,428
Change in fair value of financial instruments	(830)	–
Undistributed net losses of affiliates	10,701	11,713
Loss on extinguishment of debt	–	433
Other non-cash expenses	(185)	(151)
Changes in operating assets and liabilities:		
Accounts receivable, net	(109,745)	(155,176)
Current income taxes receivable	22,590	(23,630)
Other assets and prepaid program rights	(19,067)	(15,900)
Accounts payable, accrued and other liabilities	51,473	92,420
Accrued participants' share	(20,245)	(905)
Current and deferred income taxes payable	(127,237)	(64,134)
Program obligations	(2,846)	(22,130)
Advances and deferred revenue	31,272	(35,909)
Net cash provided by (used in) operating activities	<u>(286,788)</u>	<u>112,839</u>
<b>Investing activities</b>		
Acquisition of Big Fish (net of \$18.6 million of cash acquired)	–	(46,428)
Investments in affiliates	(16,961)	(9,562)
Sale of investment	1,423	2,251
Additions to property and equipment	(23,197)	(17,287)
Net cash used in investing activities	<u>(38,735)</u>	<u>(71,026)</u>
<b>Financing activities</b>		
Borrowings from Term Loans	–	794,000
Repayments of Term Loans	(4,000)	(851,000)
Borrowings from Revolving Credit Facility	720,000	1,300,000
Repayments of Revolving Credit Facility	(360,000)	(835,000)
Assignment of Borrowings from Existing Lender	(84,758)	–
Assumption of Borrowings by New Lender	84,758	–
Issuance of common stock	3,257	5,620
Purchase of treasury stock	(7,388)	(346,566)
Deferred financing costs	–	(16,967)
Contribution from noncontrolling interests	–	1,149
Net cash provided by financing activities	<u>351,869</u>	<u>51,236</u>
Net change in cash and cash equivalents from operating, investing and financing activities	26,346	93,049
Net change in cash due to foreign currency fluctuations	457	(183)
Net change in cash and cash equivalents	26,803	92,866
Cash and cash equivalents at beginning of year	216,386	123,520
Cash and cash equivalents at end of year	<u>\$ 243,189</u>	<u>\$ 216,386</u>

The accompanying notes are an integral part of these consolidated financial statements.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements

Years Ended December 31, 2019 and 2018

### **Note 1—Organization, Business and Summary of Significant Accounting Policies**

*Organization.* The accompanying consolidated financial statements include the accounts of MGM Holdings Inc. (“MGM”), a Delaware corporation, and its direct, indirect and controlled majority-owned subsidiaries, including Metro-Goldwyn-Mayer Inc. (“MGM Inc.”), (collectively, the “Company”).

*Business.* The Company is a leading entertainment company. The Company’s operations include the development, production and financing of feature films and television content and the worldwide distribution of entertainment content primarily through television and digital distribution. The Company also distributes film and television content produced or financed, in whole or in part, by third parties. In addition, the Company generates revenue from the licensing of content and intellectual property rights for use in consumer products and interactive games, as well as various other licensing activities.

In May 2017, the Company acquired EPIX Entertainment LLC (formerly Studio 3 Partners, LLC), which operates EPIX, a premium pay television network delivering a lineup of original programming and blockbuster movies. EPIX is available through cable, satellite, telecommunications and streaming TV providers as a linear television, video-on-demand, “TV Everywhere” and over-the-top service, and is currently available in the United States (“U.S.”) and Puerto Rico. EPIX also licenses content to subscription video-on-demand (“SVOD”) operators. The Company also owns or holds interests in MGM-branded channels in the U.S., as well as interests in pay television networks in the U. S. and Brazil. In addition, the Company also operates several leading international SVOD services in Germany, France, the United Kingdom, Mexico and Canada.

*Basis of Presentation and Principles of Consolidation.* The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (“U.S. GAAP”).

Certain immaterial reclassifications have been made to amounts reported in general and administrative expenses and other expense, net, in the consolidated statement of income for the year ended December 31, 2018 resulting from the Company’s adoption of Accounting Standards Update (“ASU”) 2017-07 *Compensation – Retirement Benefits* on January 1, 2019. See the *New Accounting Pronouncements* section below for additional information.

In the ordinary course of business, the Company enters into various types of intercompany transactions including, but not limited to, the licensing of the Company’s film and/or television content to the Company’s media networks, including EPIX. Intercompany licensing revenue, programming cost amortization expense and the corresponding assets and liabilities recognized by the counterparties to these transactions are eliminated in consolidation and, therefore, do not affect the Company’s consolidated financial statements. The Company’s investments in affiliates, over which the Company has significant influence but not control, are accounted for using the equity method of accounting (see Note 7).

*Cash and Cash Equivalents.* The Company considers all high-quality money market investments and highly liquid debt instruments, purchased with an initial maturity of three months or less, to be cash equivalents. The carrying value of cash equivalents approximated fair value at the balance sheet dates primarily due to the short maturities of these instruments.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 1—Organization, Business and Summary of Significant Accounting Policies (Continued)

*Accounts Receivable.* At December 31, 2019 and 2018, accounts receivable (before allowance for doubtful accounts) aggregated \$760.6 million and \$724.0 million, respectively. Concentration of credit and geographic risk with respect to accounts receivable exists, but is limited due to the large number and general dispersion of accounts which constitute the Company's customer base. The Company performs credit evaluations of its customers and in some instances requires collateral. Payment terms vary depending on the customer and the nature of the licensing arrangement. Payments are generally due within three months of the revenue recognition date, with the exception of certain multi-year licensing agreements, where payment may be due over a longer period. Long term, non-interest bearing receivables arising from such licensing agreements are discounted to present value. Although the Company receives a significant amount of revenue through its distribution and servicing agreements, the Company does not view its distributors or co-production partners as customers. At December 31, 2019, there were two customers that individually accounted for 18% and 11%, respectively, of the Company's total net accounts receivable. At December 31, 2018, there was one customer that individually accounted for 15% of total accounts receivable.

*Allowance for Doubtful Accounts.* The Company determines its allowance by monitoring its delinquent accounts and estimating a reserve based on contractual terms and other customer-specific issues. Additionally, the Company records a general reserve against all customer receivables not reviewed on a specific basis. The Company charges off its receivables against the allowance when the receivable is deemed uncollectible. At December 31, 2019 and 2018, allowance for doubtful accounts aggregated \$11.3 million and \$13.2 million, respectively.

*Revenue Recognition.* The Company recognizes revenue in all markets once all applicable recognition requirements are met. See Note 2 for additional information on the Company's revenue recognition policies.

*Sales Returns.* For physical home entertainment distribution, the Company calculates an estimate of future returns of product. In determining the estimate of product sales that will be returned, the Company performs an analysis that considers historical returns, changes in consumer demand and current economic trends. Based on this information, the Company records a returns reserve based on a percentage of home entertainment revenue, provided that the right of return exists.

*Film and Television Costs.* Film and television costs include development, production and acquisition costs, as well as capitalized production overhead and financing costs. These costs, as well as participations and talent residuals, are charged against earnings and included in operating expenses in the ratio that the current period's gross revenue bears to management's estimate of total remaining ultimate gross revenue as of the beginning of the current period (the "individual film forecast method"). Ultimate revenues include all revenues expected to be recognized over a period not to exceed ten years from the initial release or broadcast date, or for a period not to exceed 20 years for acquired film and television libraries. Capitalized film and television costs are stated at the lower of unamortized cost or estimated fair value. Revenue and cost forecasts are periodically reviewed by management and revised when warranted by changing conditions.

When estimates of future revenue and costs indicate that a film or television program, or a film or television content library, will result in an ultimate loss, additional amortization is recognized to the extent that capitalized costs exceed estimated fair value. During the years ended December 31, 2019 and 2018, the Company recorded \$20.6 million and \$38.4 million, respectively, of fair value adjustments to certain film and television costs which were included in operating expenses in the consolidated statements of operations. The estimated fair values were calculated using Level 3 inputs, as defined in the fair value hierarchy, including long-range projections of revenue, operating and distribution expenses, and a discounted cash flow methodology using discount rates based on a weighted-average cost of capital.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### **Note 1—Organization, Business and Summary of Significant Accounting Policies (Continued)**

*Program Rights.* The cost of program rights for film and television content exhibited on the Company's media networks, including EPIX, are amortized on a title-by-title or episode-by-episode basis over the estimated future utilization of each title. Amortization of programming costs is generally calculated based on the number of actual exhibitions during each period as a percentage of total anticipated or contractual exhibitions. Program rights may include rights to more than one exploitation window. For film and television content with multiple windows, the license fee is allocated between the windows based upon the proportionate estimated fair value of each window which generally results in the majority of the cost being allocated to the first window. Programming costs for original film and television content produced by the Company are allocated between pay television and other distribution markets, such as digital distribution, home entertainment and international television licensing, based on the estimated relative fair value. Programming costs for original film and television content produced by the Company are included in film and television costs in the consolidated balance sheets and are classified as long term. Amounts included in program rights, other than internally produced programming, that are expected to be amortized within a year from the balance sheet date are classified as current.

Exploitation costs, including advertising and marketing costs, third-party distribution service fees for various distribution activities (where applicable), distribution expenses and other releasing costs are expensed as incurred and are included in distribution and marketing expenses in the consolidated statements of operations. Advertising and marketing costs of approximately \$99.3 million and \$75.0 million were recorded during the years ended December 31, 2019 and 2018, respectively, and were primarily incurred by EPIX and included in the Company's Media Networks segment. Theatrical print costs are amortized over the periods of theatrical release in the respective territories and are included in operating expenses.

During the years ended December 31, 2019 and 2018, the Company incurred shipping and handling costs of \$4.2 million and \$5.8 million, respectively, which are included in distribution and marketing expenses in the consolidated statements of operations.

The Company also maintains physical home entertainment inventory, which primarily consists of DVD and Blu-ray product that is stated at the lower of cost or market. The Company accounts for its home entertainment inventory using the first-in, first-out method, and the total value of home entertainment inventory, net of reserves, is included in other current assets and prepaid program rights in the consolidated balance sheets.

*Property and Equipment.* Property and equipment are stated at cost. Depreciation of property and equipment is computed using the straight-line method over the expected useful lives of applicable assets, ranging from three to five years. Leasehold improvements are amortized using the straight-line method over the shorter of the estimated useful lives of the assets or the terms of the related leases. When property is sold or otherwise disposed of, the cost and related accumulated depreciation is removed from the accounts, and any resulting gain or loss is included in income. The costs of normal maintenance, repairs and minor replacements are charged to expense when incurred.

*Goodwill and Other Non-Content Intangible Assets.* The Company has goodwill of \$534.4 million and other non-content intangible assets totaling \$346.9 million, net of accumulated amortization. Other non-content intangible assets include \$298.4 million of intangible assets subject to amortization, consisting primarily of certain carriage, licensing and distribution agreements with remaining lives ranging from 1 to 22 years. Additionally, trade name-related assets, valued at \$48.5 million, have indefinite lives.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### **Note 1—Organization, Business and Summary of Significant Accounting Policies (Continued)**

Intangible assets with definite lives are amortized on a straight-line basis over their estimated useful lives, while intangible assets with indefinite lives, including goodwill, are not subject to amortization, but instead are tested for impairment annually and more frequently if events or changes in circumstances indicate that it is more likely than not the asset is impaired. Goodwill and non-content intangible assets are evaluated for impairment on an annual basis or more frequently as needed, using a qualitative and/or quantitative analysis, as appropriate in accordance with Accounting Standards Codification (“ASC”) Topic 350, *Intangibles—Goodwill and Other* after the adoption of ASU 2017-04, *Simplifying the Test for Goodwill Impairment*.

During the year ended December 31, 2019, the Company performed a quantitative impairment test and recoverability analysis, as applicable, for the goodwill and non-content intangible assets recognized upon the acquisition of EPIX in May 2017. As a result of these analyses, the Company recorded a \$367.6 million non-cash impairment of goodwill, representing 100% of the goodwill recognized upon acquisition of EPIX in May 2017. In addition, the Company recorded an aggregate non-cash impairment of \$115.1 million to definite and indefinite-lived non-content intangible assets, for which \$175.2 million remained on the Company’s consolidated balance sheet as of 12/31/19 (see Note 4). There were no such impairment charges to goodwill or other non-content intangible assets recorded during the year ended December 31, 2018.

*Income Taxes.* Deferred tax assets and liabilities are recognized with respect to the tax consequences attributable to differences between the financial statement carrying values and tax basis of assets and liabilities. Deferred tax assets and liabilities are measured using tax rates expected to apply to taxable income in the years in which these temporary differences are expected to be recovered or settled. Furthermore, the financial effect on deferred tax assets and liabilities of changes in tax rates is recognized in the period of enactment. A valuation allowance is established, when necessary, to reduce deferred tax assets if it is more likely than not that some portion or all of the deferred tax assets will not be realized. In addition, the Company recognizes a tax benefit for uncertain tax positions when the Company’s position is more likely than not to be sustained upon examination by the relevant taxing authority. The Company includes interest and penalties related to income tax matters as part of the income tax provision.

*Foreign Currency Translation.* Foreign currency denominated transactions are recorded at the exchange rate in effect at the time of occurrence, and the gains or losses resulting from subsequent translation at current exchange rates are included in the accompanying consolidated statements of operations. Revenue and expenses of foreign subsidiaries are translated into United States dollars at the appropriate average prevailing exchange rates. Foreign currency denominated assets and liabilities are translated into United States dollars at the exchange rates in effect at the balance sheet date. The gains or losses that result from this process are included as a component of other comprehensive income (loss) in the consolidated statements of comprehensive income (loss).

*Other Comprehensive Income (Loss).* Comprehensive income (loss) includes net income (loss) and other comprehensive income (loss) items, including unrealized gains and losses on derivative instruments, changes in the funded status of benefit plan obligations and foreign currency translation adjustments. Components of other comprehensive income (loss), net of related income tax effects, are shown in the consolidated statements of comprehensive income (loss), and accumulated other comprehensive income (loss) is shown in the consolidated statements of equity.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### **Note 1—Organization, Business and Summary of Significant Accounting Policies (Continued)**

*Financial Instruments.* The Company has only limited involvement with derivative financial instruments and does not use them for trading purposes. In certain instances, the Company enters into foreign currency exchange forward contracts in order to reduce exposure to fluctuations in foreign currency exchange rates that affect certain anticipated foreign currency cash flows. Separately, the Company may enter into interest rate swaps or similar arrangements with certain counterparties to reduce its exposure to variable interest rates. The Company records its derivative financial instruments at fair value. Foreign currency exchange forward contracts are measured for effectiveness on a quarterly basis. Changes in the fair value of effective hedges are reflected in other comprehensive income (loss) in the consolidated statements of comprehensive income (loss), while changes in ineffective hedges are reflected in other income (expense), net in the consolidated statements of operations. All foreign currency exchange forward contracts and interest rate swap contracts designated for hedge accounting were deemed effective during the years ended December 31, 2019 and 2018.

*Stock-Based Compensation.* The Company recognizes compensation expense related to the grant of restricted stock and stock options on a straight-line basis over the requisite service period for each separately vesting portion of each award, taking into consideration grant date estimated fair value and the applicable estimated forfeiture rates. The Company recorded total stock-based compensation expense of \$14.2 million and \$14.7 million during the years ended December 31, 2019 and 2018, respectively. Stock-based compensation expense is included in general and administrative expenses in the consolidated statements of operations.

*Noncontrolling Interests.* Net loss and income attributable to noncontrolling interests during the years ended December 31, 2019 and 2018, primarily reflects the noncontrolling interest's 50% share of Gato Grande Productions, a joint venture between the Company and MAJ Productions LLC.

*Use of Estimates in the Preparation of Financial Statements.* The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and the related notes thereto.

Management estimates certain revenues and expenses for film and television content in accordance with the individual film forecast method. In addition, the Company is required to make estimates regarding the utilization of its program rights and the allocation of program rights between pay television and other distribution markets. All estimates require management to make judgments that involve uncertainty, and any revisions to these estimates can result in significant quarter-to-quarter and year-to-year fluctuations in amortization expense. Changes to such estimates may also lead to the write down (through increased amortization expense) of film and television costs or program rights to their estimated fair value.

Other estimates include reserves for future product returns from physical home entertainment distribution, allowances for doubtful accounts receivable and other items requiring judgment. Management bases its estimates and assumptions on historical experience, current trends and other factors believed to be relevant at the time the consolidated financial statements are prepared. Actual results may differ materially from those estimates and assumptions.

*Subsequent Events.* The Company evaluated, for potential recognition and disclosure, all activity and events that occurred through the date that these consolidated financial statements were available to be issued, March 13, 2020. Such review did not result in the identification of any subsequent events that would require recognition in the consolidated financial statements or disclosure in the notes to these consolidated financial statements except for the event described in Note 18.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 1—Organization, Business and Summary of Significant Accounting Policies (Continued)

#### *New Accounting Pronouncements*

*Revenue Recognition.* On January 1, 2019, the Company adopted, on a modified retrospective basis, ASU 2014-09, *Revenue from Contracts with Customers*, which supersedes the provisions of ASC Topic 605, *Revenue Recognition* to establish a new revenue recognition framework for all companies across all industries. The underlying principal of the new revenue framework is that companies should recognize revenue to depict the transfer of goods or services to customers at an amount that the company expects to be entitled to in exchange for those goods or services. In accordance with the modified retrospective approach, the Company started recognizing revenue under the new framework beginning January 1, 2019, but prior periods have not been adjusted. Instead, the Company recorded a \$30.5 million net transition adjustment related to all incomplete contracts as of January 1, 2019 as a decrease to the opening balance of retained earnings primarily related to revenue previously recognized in the areas discussed below.

The new revenue framework impacts the timing of revenue recognition for multiple areas of the Company's business, the most notable being revenue associated with renewals or extensions of existing content licensing agreements. Effective January 1, 2019, revenue for renewals or extensions of existing contracts for titles that are in-window when the extension is executed is recognized as revenue upon the commencement of the extension or renewal period instead of on the date the renewal or extension was agreed to (prior methodology). Sales and usage based royalties, under the new framework, are recognized in the period that the underlying sale or usage occurs using the best estimates available of the amounts due to the Company, rather than at the beginning of the license period or after a reporting statement is received from the licensee (prior methodology). In addition, certain intellectual property, such as brands, tradenames and logos, is categorized in the new guidance as symbolic. Under the new guidance, revenue from licenses of symbolic intellectual property is recognized over the corresponding license term.

Also, under the new guidance, the Company presents sales returns as refund liabilities instead of contra-assets within accounts receivable. Upon adoption of the new standard, the Company has modified applicable processes, systems, and controls accordingly to adhere to the new revenue recognition requirements.

*Equity Investments.* On January 1, 2019, the Company adopted ASU 2016-01, *Financial Instruments—Overall: Recognition and Measurement of Financial Assets and Financial Liabilities*, which requires that all equity investments in unconsolidated entities be measured at fair value through earnings. The adoption of this guidance impacts the accounting for the Company's investments in equity securities, other than consolidated subsidiaries and those accounted for under the equity method. Under the new guidance, such investments that do not have a readily determinable fair value are eligible for the measurement alternative and are measured at cost, less impairment, plus or minus subsequent adjustments for observable price changes. During the year ended December 31, 2019, the Company recognized a gain of \$7.7 million related to one of its non-equity method investments, which was included in equity in net losses of affiliates in the consolidated statements of operations.

*Lease Accounting.* In February 2016, the FASB issued ASU 2016-02, *Leases*, which requires lessees to recognize a right-of-use asset and a lease liability for all leases with a lease term greater than 12 months. At lease inception, companies will be required to measure and record a lease liability equal to the present value of future lease payments. A corresponding right-of-use asset will be recorded based on the liability, subject to certain adjustments. ASU 2016-02 will be effective for the Company for the annual period ended December 31, 2021 and for interim and annual periods thereafter, with early adoption permitted. The Company has elected to early adopt ASU 2016-02 as of January 1, 2020.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### **Note 1—Organization, Business and Summary of Significant Accounting Policies (Continued)**

The Company has evaluated the effects of the new standard and concluded it will increase assets and liabilities on the Company's balance sheet for the recognition of right-of-use assets and lease liabilities for its operating and finance leases. The Company has elected the “modified retrospective” approach as its method of adoption and modified applicable processes, systems and controls accordingly to address the new provisions. Upon adoption, the Company expects to recognize operating and finance lease right-of-use liabilities of \$116.1 million and \$2.7 million, respectively, and corresponding operating and finance lease right-of-use assets of \$94.9 million and \$2.7 million, respectively. The difference in right-of-use operating assets and liabilities was due primarily to existing deferred rent. In addition, the Company reassessed lease classification and utilized certain practical expedients available to reassess the least term for existing leases as of the adoption date. As a result, certain leases changed classification and lease term for which the Company anticipates a transition adjustment of \$5.0 million, net of tax, to retained earnings at January 1, 2020. Adoption of this new standard is not expected to have a material impact on the Company’s consolidated statement of income.

*Credit Losses.* In June 2016, the FASB issued ASU 2016-13, *Financial Instruments - Credit Losses*, which is intended to improve reporting of expected credit losses on financial instruments and other commitments to extend credit. ASU 2016-13 replaces the incurred loss impairment methodology in current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of information to inform such credit loss estimates. The guidance also requires that an entity measure and recognize expected credit losses for financial assets held at amortized cost. ASU 2016-13 will be effective for the Company for the annual period ended December 31, 2023 and for interim periods therein, with early adoption permitted. The Company is in the process of evaluating the impact the new standard will have, however, it does not expect the adoption of this guidance to have a material impact on its consolidated financial statements.

*Intangibles—Goodwill and Other.* On July 1, 2019, the Company elected to early adopt, on a prospective basis, ASU 2017-04, *Simplifying the Test for Goodwill Impairment*, which eliminates the requirement to calculate the implied fair value of goodwill to measure a goodwill impairment charge. Under the current guidance, companies perform a two-step impairment test for goodwill: if the fair value of a reporting unit is less than the carrying amount (Step 1), the impairment charge is calculated by comparing the implied fair value of goodwill with the carrying amount (Step 2). The new guidance eliminates Step 2 from the goodwill impairment test. Under the new guidance, if a reporting unit’s carrying amount exceeds its fair value, an entity will record an impairment charge based on that difference, not to exceed the total value of goodwill allocated to that reporting unit. Companies are still able to perform the optional qualitative goodwill impairment assessment before determining whether to proceed to Step 1. The Company followed this guidance as part of its goodwill impairment assessment for the year ended December 31, 2019.

*Compensation – Retirement Benefits.* On January 1, 2019, the Company elected to early adopt ASU 2017-07, *Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost*, which changes how employers that sponsor defined benefit pension plans present the net periodic benefit cost in the income statement. Under the new guidance, employers present the service cost component of the net periodic benefit cost in the same income statement line item as other employee compensation costs arising from services rendered during that period. Employers present the other components of net periodic benefit cost separately from the line item that includes the service cost. The Company adopted the new guidance on a retrospective basis which resulted in the reclassification of \$0.3 million of other pension costs from general and administrative expenses to other income (expense), net in the consolidated statement of income for each of the years ended December 31, 2019 and 2018. The Company does not recognize any service costs associated with its defined benefit plan since the plan was frozen effective December 31, 2000.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 1—Organization, Business and Summary of Significant Accounting Policies (Continued)

*Derivatives and Hedging.* In August 2017, the FASB issued ASU 2017-12, *Targeted Improvements to Accounting for Hedging Activities*, which amends the current hedge accounting guidance to make more financial and nonfinancial hedging strategies eligible for hedge accounting. The new guidance also amends certain presentation and disclosure requirements and changes how companies assess effectiveness by allowing a qualitative assessment, instead of quantitative analysis, for certain hedges. For such qualifying cash flow hedges, the entire change in fair value of the hedging instrument included in the assessment of hedge effectiveness will be recorded in other comprehensive income (“OCI”), and amounts deferred in OCI will be reclassified to earnings in the same income statement line item that is used to present the earnings effect of the hedged item when the hedged item affects earnings. An initial quantitative test to establish that the hedge relationship is highly effective at inception is still required. ASU 2017-12 will be effective for the Company for the annual period ended December 31, 2021 and for interim and annual periods thereafter, with early adoption permitted. The Company is in the process of evaluating the impact that the new standard will have on its consolidated financial statements.

*Defined Benefit Plans.* In August 2018, the FASB issued ASU 2018-14, *Changes to the Disclosure Requirements for Defined Benefit Plans*, which amends the current reporting guidance to remove various disclosure requirements no longer considered to be cost beneficial, such as the requirement to disclose amounts in accumulated other comprehensive income (loss) expected to be recognized into net periodic benefit cost. The new guidance also adds new disclosure requirements including an explanation of the reasons for significant gains and losses related to changes in the benefit obligation. ASU 2018-14 will be effective for the Company on January 1, 2021 and for interim and annual periods thereafter, with early adoption permitted. The Company is in the process of evaluating the impact that the new standard will have on its consolidated financial statements.

*Cloud Computing Arrangements.* In September 2018, the FASB issued ASU 2018-15, *Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement that is a Service Contract*, which clarifies the current guidance to require customers in cloud computing arrangement that is a service contract to follow internal-use software guidance to determine which implementation costs to capitalize as assets or expense as incurred. Additionally, the guidance also specifies that any capitalized implementation costs will be amortized over the term of the hosting arrangement. ASU 2018-15 will be effective for the Company on January 1, 2021 and for interim and annual periods thereafter, with early adoption permitted. The Company is in the process of evaluating the impact that the new standard will have, however, it does not expect the adoption of this guidance to have a material impact on its consolidated financial statements.

*Production Cost Capitalization.* In March 2019, the FASB issued ASU 2019-02, *Improvements to Accounting for Costs of Films and License Agreements for Program Materials*, which amends the current guidance to allow for costs to produce episodic television series to be capitalized as incurred, as is the case for production costs for films. The new guidance also introduces various new requirements, including that an entity test a film or license agreement for impairment at the film group level when the film or license agreement is predominantly monetized with other films/license agreements. Furthermore, any changes to estimates resulting from such a test must be amortized prospectively. ASU 2019-02 will be effective for the Company on January 1, 2021, and for interim and annual periods thereafter, with early adoption permitted. The Company is in the process of evaluating the impact that the new standard will have on its consolidated financial statements.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 2—Revenue

*General.* The Company's principal sources of revenue include the exploitation of film and television content through traditional distribution platforms, including theatrical, home entertainment and television, with an increasing contribution from digital distribution platforms in existing and emerging markets. In addition, the Company recognizes significant affiliate and SVOD distribution revenue from the distribution of EPIX.

Revenue is recognized upon transfer of control of promised services or goods to customers in an amount that reflects the consideration the Company expects to receive in exchange for those services or goods. Revenues do not include taxes collected from customers on behalf of taxing authorities such as sales tax and value-added tax.

*Licensing Arrangements.* The Company's content licensing arrangements include fixed fee and minimum guarantee arrangements, and sales or usage based royalties.

*Fixed Fee or Minimum Guarantees.* The Company's fixed fee or minimum guarantee arrangements may, in some cases, include multiple titles, multiple license periods (windows) with a substantive period in between the windows, rights to exploitation in different media, or rights to exploitation in multiple territories, which may be considered distinct performance obligations. When these performance obligations are considered distinct, the fixed fee or minimum guarantee in the arrangement is allocated to the title, window, media right or territory as applicable, based on estimates of relative standalone selling prices. The amounts related to each performance obligation (i.e., title, window, media or territory) are recognized when the content has been delivered, and the window for the exploitation right in that territory has begun, which is the point in time at which the customer is able to begin to use and benefit from the content.

*Sales or Usage Based Royalties.* Sales or usage based royalties represent amounts due to the Company based on the "sale" or "usage" of the Company's content by the customer, and revenues are recognized at the later of when the subsequent sale or usage occurs, or the performance obligation to which some or all the sales or usage-based royalty has been allocated has been satisfied (or partially satisfied). Generally, when the Company licenses completed content (with standalone functionality, such as a movie, or television show), its performance obligation will be satisfied prior to the sale or usage. When the Company licenses intellectual property that does not have stand-alone functionality (e.g., brands, themes, logos, etc.), its performance obligation is generally satisfied in the same period as the sale or usage. The actual amounts due to the Company under these arrangements are generally not reported to the Company until after the close of the reporting period. The Company records revenue under these arrangements for the amounts due and not yet reported to the Company based on estimates of the sales or usage of these customers and pursuant to the terms of the contracts. Such estimates are based on information from the Company's customers, historical experience with similar titles and customers in that market or territory, the performance of the title in other markets, and/or data available to the Company.

*Co-production Arrangements.* Revenue from feature film and television content under the Company's various co-production and distribution arrangements is recorded in accordance with the accounting guidance governing gross versus net reporting and collaborative arrangements. The determination of the applicable accounting treatment involves judgment and is based on the Company's evaluation of the unique terms and conditions of each agreement. Revenue and expenses are recorded on a gross basis if the Company acts as a principal in a transaction, which it typically does for the distribution rights it controls. Revenue and expenses are recorded on a net basis if the Company acts as an agent in a transaction, which it typically does for the distribution rights controlled by its co-production partners. Net revenue represents gross revenue less distribution fees and expenses.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 2—Revenue (Continued)

Certain of the Company's co-production agreements qualify as collaborative arrangements for accounting purposes. A collaborative arrangement typically exists when two parties share equal ownership in a co-produced film or television program and jointly participate in production and distribution activities. When the Company either has a majority or minority share of distribution rights and ownership in a co-produced film or television program, the related co-production arrangement is generally not considered a collaborative arrangement for accounting purposes. In a collaborative arrangement, to the extent that ultimate net profit sharing between the Company and its co-production partner is expected to result in net profit sharing amounts due from the co-production partner, the Company classifies this amount as revenue (net) and records it over the life of the film or television program. Separately, to the extent that ultimate net profit sharing between the Company and its co-production partner is expected to result in net profit sharing amounts due to the co-production partner, the Company classifies this amount as participation expense included within operating expenses and records it over the life of the feature film or television content. The accounting guidance for collaborative arrangements is only specific to agreements that meet such criteria, whereas the accounting guidance for gross versus net reporting applies to all of the Company's co-production and distribution arrangements including the distribution rights within such agreements that qualify as collaborative arrangements. During the years ended December 31, 2019 and 2018, the Company recorded participation expense of \$0.8 million and \$1.4 million, respectively, for net profit sharing amounts due to its co-production partner under collaborative arrangements.

*Barter Transactions.* Advertising revenue is recognized when the advertising spot is broadcast and is recorded net of agency fees, commissions and any under delivery obligation. The Company accounts for advertising time spots received as full or partial consideration from the licensing of feature film and television content product in the domestic syndication market at the estimated fair value of the advertising received. The Company recognized barter revenue of \$13.0 million and \$14.3 million, respectively, and minimal expenses during the years ended December 31, 2019 and 2018.

Revenue is primarily comprised of the following: theatrical and ancillary revenues which are included in the Film Content segment; Television Licensing, Home Entertainment and Other are applicable to both the Film Content and Television Content segments; and EPIX and Other Channels which are included in the Media Networks Segment.

*Theatrical.* Revenue from theatrical distribution of film content is recognized on the dates of exhibition and typically represents a percentage of theatrical box office receipts collected by the exhibitors.

*Television licensing.* Revenue from television licensing, together with related costs, is typically recognized when the film or television content is initially available to the licensee for telecast. Revenue from transactional video-on-demand distribution is recognized in the period in which the sales transaction occurs. For scripted and unscripted television content, television licensing revenue is recognized ratably upon delivery of each episode to the licensee, even though the licensee may elect to delay the initial airing of each episode until a future date during the license period.

*Home entertainment.* Revenue from physical home entertainment distribution is recognized, net of reserves for estimated returns and doubtful accounts receivable, and together with related costs, in the period in which the product is shipped and is available for sale to the public. Revenue from transactional electronic sell-through distribution is recognized in the period in which the sales transaction occurs.

*Other revenue.* Other revenue primarily includes net revenue for the Company's share of the distribution proceeds earned by co-production partners for co-produced film and television content for which the Company's partners control the distribution rights in various distribution windows, including theatrical, home entertainment, television licensing and ancillary markets. Net revenue from co-produced film and television content is impacted by the timing of when a title's cumulative aggregate revenue exceeds its cumulative aggregate distribution fees and expenses.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### **Note 2—Revenue (Continued)**

*Ancillary.* Ancillary revenue primarily includes the licensing of film and television content and other intellectual property rights for use in interactive games and consumer products, as well as music revenue from the licensing of publishing, soundtrack, master use and synchronization rights to various compositions featured in film and television content. Revenue from the licensing of intellectual property rights for use in interactive games and consumer products is typically recognized ratably over the license period. Separately, the licensing of music rights to film and television content (with standalone functionality), is recognized at the beginning of the license period once the customer obtains and can benefit from such content.

*Media Networks.* Revenues from the Company's media networks, including EPIX, primarily include amounts earned under affiliation agreements with U.S. Multichannel Video Programming Distributors ("MVPDs"), virtual MVPDs and OTT distribution through apps and online platforms, as well as fees associated with SVOD distribution arrangements. Affiliate revenue from cable television and satellite operators, telecommunication companies and online video distributors is recognized in the period during which the channel services are provided. Fees associated with SVOD distribution are recognized upon the availability of programming to the distributor. To the extent that the Company maintains an on-going performance commitment or a requirement for a minimum number of titles over a contractual term, revenue may be recognized as such obligations are satisfied, or deferred until such obligations are satisfied or the term has concluded.

*Other channels.* Other channels primarily include the Company's wholly-owned and joint venture broadcast and cable networks, which currently include an MGM-branded channel in the U.S., MGM HD and several multicast networks. Revenue for these broadcast and cable networks is primarily comprised of cable subscriber fees and advertising sales, which are recorded as revenue in the period during which the channel services are provided.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 2—Revenue (Continued)

The following table presents revenue by segment, market, or product line for the year ended December 31, 2019 and 2018 (in thousands). The prior year information in the table below has not been adjusted under the modified retrospective method of adoption of the new revenue recognition guidance.

	Year Ended December 31,	
	2019	2018
<b>Film Content</b>		
Theatrical	\$ 21,754	\$ 29,508
Television licensing	413,973	475,725
Home entertainment		
Electronic sell-through	53,397	47,707
Physical distribution	33,807	56,848
Other	54,145	43,686
Ancillary	35,327	25,479
Total Film Content revenue	<b>\$ 612,403</b>	<b>\$ 678,953</b>
<b>Television Content</b>		
Television licensing	\$ 443,065	\$ 368,741
Home entertainment		
Electronic sell-through	13,559	18,399
Physical distribution	13,404	17,375
Other	1,500	1,797
Total Television Content revenue	<b>\$ 471,528</b>	<b>\$ 406,312</b>
<b>Media Networks</b>		
EPIX	\$ 423,642	\$ 449,434
Other Channels	35,775	39,660
Total Media Networks revenue	<b>\$ 459,417</b>	<b>\$ 489,094</b>
<b>Total Revenue</b>	<b>\$ 1,543,348</b>	<b>\$ 1,574,359</b>

#### *Accounts Receivable, Contract Assets and Deferred Revenue*

At December 31, 2019 and January 1, 2019, accounts receivable and deferred revenue were as follows (in thousands):

	December 31, 2019	January 1, 2019	Addition (Reduction)
Accounts receivable, net - current	\$ 604,121	\$ 500,242	\$ 103,879
Accounts receivable, net - non-current	145,148	138,888	6,260
Deferred revenue - current	108,702	66,054	42,648
Deferred revenue - non-current	5,485	9,605	(4,120)

Included within accounts receivable are contract assets relating to the Company's conditional right to consideration for completed performance under the contract (i.e. unbilled receivables). Amounts relate primarily to contractual payment holdbacks in cases in which the Company is generally required to deliver additional episodes or seasons of television content in order to receive payment. Contract assets were immaterial and included in current accounts receivable at December 31, 2019 and January 1, 2019.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 2—Revenue (Continued)

At December 31, 2019 and January 1, 2019, deferred revenue primarily consisted of advances related to the Company's television licensing contracts under which the related content will be available in future periods.

#### *Summarized Balance Sheet and Income Statement Comparison of New and Prior Revenue Recognition Guidance*

The following tables presents the balance sheet and income statement line items impacted by the adoption of the new revenue recognition guidance, which did not result in significant changes to the Company's reported operating results for the year ended December 31, 2019 (in thousands):

	<b>December 31, 2019</b>		
	<b>As Reported</b>	<b>Removal of Impact of Adoption</b>	<b>Without Adoption of New Guidance</b>
<b>Balance Sheet Information:</b>			
<b>Assets</b>			
Accounts receivable, net - current	\$ 604,121	\$ (6,372)	\$ 597,749
Accounts receivable, net - noncurrent	145,148	2,041	147,189
Film and television costs and program rights, net - noncurrent	1,863,882	(939)	1,862,943
Investments in affiliates - noncurrent	64,061	148	64,209
<b>Liabilities</b>			
Accrued participants' share - current	69,766	(6,256)	63,510
Current income taxes payable	9,892	351	10,243
Advances and deferred revenue - current	108,702	2,358	111,060
Deferred income taxes payable - noncurrent	32,645	(372)	33,273
<b>Equity</b>			
Accumulated other comprehensive loss	(26,540)	42	(26,498)
	<b>Year Ended December 31, 2019</b>		
	<b>As Reported</b>	<b>Removal of Impact of Adoption</b>	<b>Without Adoption of New Guidance</b>
<b>Statement of Income Information:</b>			
Revenue	\$ 1,543,348	\$ (6,478)	\$ 1,536,870
Operating expense	1,073,621	(4,998)	1,068,623
Distribution and marketing expense	129,039	(66)	128,973
Operating income (loss)	(448,920)	(1,414)	(450,334)
Equity in net losses of affiliates	(8,296)	148	(8,148)
Income (loss) before income taxes	(543,343)	(1,266)	(544,609)
Income tax benefit	114,667	20	114,687
Net income (loss)	(428,676)	(1,245)	(429,921)

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 3—Acquisition of Big Fish

In June 2018, the Company acquired 100% of the issued and outstanding membership interests of Big Fish Entertainment LLC (“Big Fish”). Big Fish is a pioneering producer of “live reality” unscripted content like A&E’s hit show, *Live PD*, *Live Rescue* and *Police Patrol*, plus additional unscripted content like *Black Ink Crew* and *Love and Hip Hop* for VH1, among other shows. As part of the acquisition, the Company paid \$65.0 million in cash (or \$46.4 million net after \$18.6 million of cash acquired) and provided an earnout that is payable to the sellers at future measurement dates based on predefined EBITDA targets over a five year period. The total earnout payment may range between zero and \$145.0 million. The Company recorded a contingent liability equal to the estimated fair value of the earnout as of the acquisition date, which totaled \$78.6 million, and remeasures the carrying value of the contingent liability at each reporting date. Any changes in the fair value of the contingent liability are classified within operating income in the consolidated statements of operations. Increases in the fair value of the contingent liability totaled \$18.9 million for the period from the acquisition date through December 31, 2019.

For financial reporting purposes, beginning June 1, 2018, the Company has consolidated 100% of the revenue, expenses, and net assets of Big Fish.

Estimates of the fair value of the net assets of Big Fish were determined using a combination of methodologies, as appropriate, depending on the type of asset acquired. Cash and cash equivalents, equipment and other assets were valued at book value since their respective carrying value approximated fair value. Content-specific assets, including produced programming, were valued primarily using Level 3 inputs, as defined in the fair value hierarchy, including long-range cash flow projections and a discounted cash flow methodology using a discount rate based on a weighted-average cost of capital. In addition, the Company recognized \$23.4 million of other identifiable intangible assets, which are being amortized over their respective estimated useful lives of 1.5 to 5 years, and \$79.1 million of goodwill, none of which is expected to be deductible for income tax purposes. Goodwill primarily reflects future cash flows associated with the estimated long-term growth of Big Fish and the forecasted production of new unscripted television shows.

Transaction costs associated with the acquisition were immaterial and were expensed as incurred. The accounting purchase price was allocated as follows (in thousands):

	<u>Amount</u>
Cash and cash equivalents	\$ 18,572
Accounts receivable	1,034
Property and equipment	1,972
Prepaid expenses and other assets	214
Film and television costs	39,220
Goodwill	79,147
Other non-content intangible assets	23,400
Deferred tax asset	206
Total assets	<u>163,765</u>
Accounts payable and accrued expenses	4,227
Loan payable	200
Production obligations	13,358
Deferred revenue	2,380
Total liabilities	<u>20,165</u>
Equity value	<u>\$ 143,600</u>

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 4—Goodwill and Other Non-Content Intangible Assets

*Goodwill and Other Non-Content Intangible Assets.* Goodwill and other non-content intangible assets and the related accumulated amortization and weighted-average remaining amortization period as of December 31, 2019 were as follows (in thousands):

<b>Goodwill and Other Non-Content Intangible Assets</b>	<b>Gross Fair Value</b>	<b>Accumulated Amortization</b>	<b>Impairment</b>	<b>Balance at December 31, 2019</b>	<b>Weighted-Average Remaining Amortization Period</b>
Carriage and distribution agreements	\$ 315,400	\$ (43,423)	\$ (103,335)	\$ 168,642	15.9 years
Production and distribution agreements	251,963	(130,241)	–	121,722	16.2 years
Ancillary business assets	46,000	(44,390)	–	1,610	2.0 years
Trademarks and other assets	10,710	(4,245)	–	6,465	5.8 years
Intangible assets subject to amortization	624,073	(222,299)	(103,335)	298,439	15.5 years
Trade name-related assets	60,300	–	(11,800)	48,500	Indefinite
Goodwill	902,009	–	(367,585)	534,424	Indefinite
Total goodwill and other non-content intangible assets	\$ 1,586,382	\$ (222,299)	\$ (482,720)	\$ 881,363	N/A

Other non-content intangible assets and the related accumulated amortization and weighted-average remaining amortization period as of December 31, 2018 were as follows (in thousands):

<b>Goodwill and Other Non-Content Intangible Assets</b>	<b>Gross Fair Value</b>	<b>Accumulated Amortization</b>	<b>Balance at December 31, 2018</b>	<b>Weighted-Average Remaining Amortization Period</b>
Carriage and distribution agreements	\$ 315,400	\$ (27,978)	\$ 287,422	16.9 years
Production and distribution agreements	251,963	(97,989)	153,974	13.9 years
Ancillary business assets	46,000	(43,571)	2,429	3.0 years
Trademarks and other assets	10,710	(3,111)	7,599	6.8 years
Intangible assets subject to amortization	624,073	(172,649)	451,424	15.2 years
Trade name-related assets	60,300	–	60,300	Indefinite
Goodwill	902,009	–	902,009	Indefinite
Total goodwill and other non-content intangible assets	\$ 1,586,382	\$ (172,649)	\$ 1,413,733	N/A

The Company recorded amortization of identifiable other non-content intangible assets of \$49.6 million and \$52.8 million during the years ended December 31, 2019 and 2018, respectively. Amortization of other non-content intangible assets is included in depreciation and non-content amortization in the consolidated statements of operations. The Company expects to record amortization of \$30.4 million during the year ended December 31, 2020, \$24.1 million during the year ended December 31, 2021, \$16.4 million during the year ended December 31, 2022, \$16.3 million during the year ended December 31, 2023, and \$16.3 million during the year ended December 31, 2024.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### **Note 4—Goodwill and Other Non-Content Intangible Assets (Continued)**

*Impairment of Goodwill and Other Non-Content Intangible Assets.* During the year ended December 31, 2019, the Company performed a quantitative impairment test and recoverability analysis, as applicable, for the goodwill and non-content intangible assets recognized upon the acquisition of EPIX in May 2017. Since the acquisition, the media and entertainment industry has experienced significant shifts in consumer preferences and content consumption behavior. This has led to many changes industrywide, including, but not limited to, a proliferation of direct-to-consumer platforms and structural modifications when securing renewals of existing carriage agreements and new distribution agreements. In recognition of these changes, the Company initiated steps to reposition EPIX with a focus on expanding its U.S. distribution through new and renewed carriage and digital distribution agreements, plus a targeted original programming slate designed to stand out in a competitive marketplace. In conjunction with this repositioning strategy, the Company lowered future revenue estimates to be consistent with current market dynamics and made corresponding modifications to planned investments in programming and other costs, which the Company believes will position EPIX to be cash flow positive in 2020 and beyond, but with lower current estimates of future operating performance as compared to the previously forecasted operating performance as of the acquisition date. As a result, the applicable accounting rules indicated that a potential impairment existed and additional analyses were required.

The Company estimated the fair value of EPIX using a combination of methodologies, including a market approach and a discounted cash flow approach based on Level 3 inputs that reflect current operating cash flow assumptions, revised discount rates and expected growth rates. As a result of such analyses, the Company recorded a \$115.1 million aggregate non-cash impairment of non-content intangible assets, which are comprised of distribution agreements and a trade name. Separately, the Company recorded a \$367.6 million non-cash goodwill impairment, representing 100% of the goodwill recognized upon acquisition of EPIX in May 2017. All non-cash impairment expenses were included in impairment of goodwill and non-content intangible assets in the consolidated statements of operations for the year ended December 31, 2019. Separately, the Company evaluated the other net assets of EPIX for impairment and concluded that no additional impairments were required.

During the year ended December 31, 2019, the Company performed a qualitative assessment of its non-EPIX related goodwill and other non-content intangible assets and concluded that it was more likely than not that the fair value of such assets is greater than their respective carrying values at December 31, 2019. As such, no fair value adjustments were recorded for non-EPIX related goodwill and other non-content intangible assets for the year ended December 31, 2019.

During the year ended December 31, 2018, the Company performed a qualitative assessment over the entirety of its goodwill and other non-content intangible assets and concluded that it was more likely than not that the fair value of such assets is greater than their respective carrying values at December 31, 2018. As such, no fair value adjustments were recorded during the year ended December 31, 2018.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 5—Film and Television Costs and Program Rights

Film and television costs and program rights, net of amortization, are summarized as follows (in thousands):

	<b>December 31,</b>	
	<b>2019</b>	<b>2018</b>
Theatrical productions:		
Released	\$ 726,387	\$ 750,545
Completed not released	3,763	15,905
In production	386,100	118,972
In development	26,289	36,637
Total theatrical productions	1,142,539	922,059
Television programs:		
Released	311,600	289,667
Completed not released	11,224	—
In production	95,431	122,672
In development	25,904	9,298
Total television programs	444,159	421,637
Media networks:		
Licensed program rights	424,014	393,521
In development	171	—
Total media networks	424,185	393,521
Film and television costs and program rights, net	\$ 2,010,883	\$ 1,737,217
Less: Current portion of licensed program rights	(147,001)	(131,930)
Noncurrent portion	\$ 1,863,882	\$ 1,605,287

Based on the Company's estimates of projected gross revenue as of December 31, 2019, approximately 31% of completed film and television costs, excluding program rights for the company's media networks business, are expected to be amortized over the next 12 months, and approximately \$69.8 million of accrued participants' share is estimated to be paid in the next 12 months.

As of December 31, 2019, the Company estimated that approximately 85% of unamortized film and television costs for released titles, excluding costs accounted for as acquired film and television libraries and excluding program rights, are expected to be amortized over the next three fiscal years.

As of each of the years ended December 31, 2019 and 2018, unamortized film and television costs accounted for as acquired film and television libraries were \$0.6 billion and \$0.7 billion, respectively. The Company's film and television costs accounted for as acquired film and television libraries are being amortized under the individual film forecast method in order to properly match the expected future revenue streams and have an average remaining life of approximately six years as of December 31, 2019.

During the year ended December 31, 2019, the company capitalized \$1.3 million of interest costs. Interest costs capitalized to theatrical productions were immaterial for the year ended December 31, 2018. The Company did not capitalize any overhead to theatrical or television productions during the years ended December 31, 2019 and 2018.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 5—Film and Television Costs and Program Rights (Continued)

For the media networks business, licensed program rights include the costs to acquire or license film and television content to exhibit on EPIX.

### Note 6—Fair Value Measurements

A fair value measurement is determined based on the assumptions that a market participant would use in pricing an asset or liability. A three-tiered hierarchy draws distinctions between market participant assumptions based on: (i) observable inputs such as quoted prices in active markets for identical assets or liabilities (Level 1), (ii) inputs other than quoted prices for similar assets or liabilities in active markets that are observable either directly or indirectly (Level 2) and (iii) unobservable inputs that require the Company to use present value and other valuation techniques in the determination of fair value (Level 3). The following table presents information about the Company's financial assets and liabilities carried at fair value on a recurring basis at December 31, 2019 (in thousands):

Description	Balance	Fair Value Measurements at December 31, 2019 using		
		Level 1	Level 2	Level 3
Assets:				
Investments	\$ 837	\$ 837	\$ —	\$ —
Liabilities:				
Deferred compensation plan	(837)	(837)	—	—
Financial instruments	(19,404)	—	(19,404)	—
Total	\$ (19,404)	\$ —	\$ (19,404)	\$ —

The following table presents information about the Company's financial assets and liabilities carried at fair value on a recurring basis at December 31, 2018 (in thousands):

Description	Balance	Fair Value Measurements at December 31, 2018 using		
		Level 1	Level 2	Level 3
Assets:				
Investments	\$ 946	\$ 946	\$ —	\$ —
Financial instruments	3,237	—	3,237	—
Liabilities:				
Deferred compensation plan	(946)	(946)	—	—
Financial instruments	(8,671)	—	(8,671)	—
Total	\$ (5,434)	\$ —	\$ (5,434)	\$ —

Cash equivalents consist primarily of money market funds with original maturity dates of three months or less, for which fair value was determined based on quoted prices of identical assets that are trading in active markets.

Investments are included in other noncurrent assets in the consolidated balance sheets and are comprised of money market funds, mutual funds and other marketable securities that are held in deferred compensation plans. The related deferred compensation plan liabilities are included in accounts payable and accrued liabilities in the consolidated balance sheets. The fair value of these assets and the deferred compensation plan liabilities were determined based on quoted prices of identical assets that are trading in active markets.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 6—Fair Value Measurements (Continued)

Financial instruments at December 31, 2019 and 2018 primarily reflect the fair value of outstanding interest rate swaps or similar arrangements with certain counterparties entered into by the Company to reduce its exposure to variable interest rates. The fair value of such interest rate swaps was included in other current liabilities and other current assets in the consolidated balance sheet at December 31, 2019 and 2018, respectively, and was determined using a market-based approach.

The Company also had certain outstanding foreign currency exchange forward contracts, which were included in other current assets at December 31, 2018 in the consolidated balance sheet. The fair value of these instruments was determined using a market-based approach. No such foreign currency exchange forward contracts were outstanding at December 31, 2019.

### Note 7—Investments in Affiliates

Investments in unconsolidated affiliates are summarized as follows (in thousands):

	December 31,	
	2019	2018
Equity method investments:		
United Artists Releasing (formerly Mirror Releasing, LLC)	\$ 19,987	\$ 28,375
Non-equity method investments	44,074	30,624
	<u>\$ 64,061</u>	<u>\$ 58,999</u>

*United Artists Releasing (formerly Mirror Releasing, LLC)*. In October 2017, MGM formed a joint venture with Annapurna Pictures to control and finance the U.S. theatrical marketing and distribution of certain MGM, Annapurna and third party films. In 2018, qualifying films for MGM and Annapurna were distributed by the joint venture under the respective company banners, while third party films were distributed under the banner “Mirror Releasing.” Starting in March 2019, films were distributed under each partner’s respective banner and the “United Artists Releasing” banner, and films produced under the Orion Pictures banner were distributed by this joint venture. The Company owns less than 50% of this joint venture and its obligation to absorb potential losses of the joint venture is limited. Therefore, the Company accounts for its share of certain profits and losses of the joint venture under the equity method of accounting.

During the year ended December 31, 2019, equity in net earnings (losses) of affiliates in the consolidated statement of income included \$18.1 million of losses from the Company’s interest in the joint venture, net of intercompany eliminations. During the year ended December 31, 2018, equity in net earnings (losses) of affiliates included \$14.0 million of losses from the Company’s interest in the joint venture, net of intercompany eliminations. Capital contributions to the joint venture including accruals totaled \$9.7 million and \$7.8 million during the years ended December 31, 2019 and 2018.

*Telecine Programacao de Filmes Ltda*. MGM has an equity investment in Telecine Programacao de Filmes Ltda. (“Telecine”), a joint venture with Globo Comunicacao e Participacoes S.A., Paramount, Twentieth Century Fox and NBC Universal, Inc. that operates a pay television network in Brazil. The Company does not consolidate Telecine, but rather accounts for its investment in Telecine under the measurement alternative since there is no readily determinable fair value. Under the measurement alternative, the investment is accounted for at cost less impairment, if any, and adjusted for any observable price changes. As such, the Company’s share of the net income of Telecine is not included in the Company’s consolidated statements of operations. However, the Company recognizes income from its investment in Telecine when it receives dividends.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 7—Investments in Affiliates (Continued)

*Non-Equity Method Investments.* Non-equity method investments include investments of 20% or less, over which the Company has no significant influence, that do not have a readily determinable fair value. Such investments are recorded at cost less impairment, if any, and adjusted for any observable price changes. In accordance with ASU 2016-01 (see Note 1), during the year ended December 31, 2019, the Company recognized an unrealized gain of \$7.7 million related to one of its non-equity method investments, which was included in equity in net losses of affiliates in the consolidated statements of operations. No such gain or loss was recorded for the year ended December 31, 2018.

During the years ended December 31, 2019 and 2018, the Company received \$2.8 million and \$5.5 million, respectively, of dividend income from cost method investments. Such amounts were included in equity in net losses of affiliates in the consolidated statements of operations.

### Note 8—Property and Equipment

Property and equipment are summarized as follows (in thousands):

	December 31, 2019	December 31, 2018
Furniture, fixtures and equipment	\$ 78,213	\$ 57,672
Leasehold improvements	20,619	18,517
	98,832	76,189
Less accumulated depreciation and non-content amortization	(62,649)	(45,268)
	\$ 36,183	\$ 30,921

### Note 9—Corporate Debt

Corporate debt is summarized as follows (in thousands):

	December 31, 2019	December 31, 2018
Revolving credit facility	\$ 1,045,000	\$ 685,000
1L Term Loan, net of discount	393,471	397,166
2L Term Loan, net of discount	396,747	396,247
	(8,570)	(10,002)
Deferred financing costs	\$ 1,826,648	\$ 1,468,411
Less: Current portion	(4,000)	(4,000)
Noncurrent portion	\$ 1,822,648	\$ 1,464,411

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 9—Corporate Debt (Continued)

*Amended Credit Facility.* In July 2018, the Company entered into a seven-year \$400.0 million first lien term loan (the “1L Term Loan”) and an eight-year \$400.0 million second lien term loan (the “2L Term Loan”). The 1L Term Loan was issued at a discount of 50 basis points, bears interest at 2.50% over London Interbank Offered Rate (“LIBOR”) and matures on July 3, 2025. The 2L Term Loan was issued at a discount of 100 basis points, bears interest at 4.50% over LIBOR and matures on July 3, 2026. The face value of both the 1L and 2L Term Loans approximated fair value at December 31, 2019. In addition, the Company amended its prior senior secured revolving credit facility (the “Prior Revolving Credit Facility”) to, among other things, increase the total commitments, lower the interest rate and modify certain covenants and components of our borrowing base (“Amended Revolving Credit Facility”). The Company’s Amended Revolving Credit Facility currently has \$1.8 billion of total commitments, bears interest at 1.75% over LIBOR and matures on July 3, 2023 (all-in rate was 3.5% at December 31, 2019). Proceeds from the issuance of these term loans and the Amended Revolving Credit Facility were primarily used to prepay the Company’s prior \$850.0 million senior secured term loan (“Prior Term Loan”) and for the share repurchases described in Note 11. To reduce its exposure on variable interest rates, the Company had \$760.0 million in interest rate swap contracts outstanding at December 31, 2019 that bore interest at a fixed blended rate of 2.25%. Interest income for such swap contracts totaled \$0.4 million and \$0.8 million for the years ended December 31, 2019 and 2018, respectively, which was included in contractual interest expense in the consolidated statement of income (see Note 10).

Prepayment of the Prior Term Loan was accounted for as a partial extinguishment of debt and resulted in the write-off of \$0.4 million of deferred financing fees, which was included in interest expense in the consolidated statement of income for the year ended December 31, 2018. The Company incurred \$4.7 million and \$5.5 million in fees and other costs related to the 1L and 2L Term Loans, respectively, which were deferred and presented as a direct deduction from the related debt liabilities in the consolidated balance sheets. Aggregate deferred financing fees totaled \$5.2 million for the 1L Term Loan. Deferred financing fees and accretion of the debt discounts are being amortized over the terms of the 1L and 2L Term Loans, respectively, using the effective-interest method. During the year ended December 31, 2019, the Company recorded interest expense for the amortization of the 1L Term Loan and 2L Term Loan deferred financing costs of \$0.7 million each. Such amounts totaled \$0.4 million and \$0.3 million, respectively, for the 1L Term Loan and the 2L Term Loan during the year ended December 31, 2018. Interest expense recorded for the accretion of the respective discounts for the 1L Term Loan and 2L Term Loan totaled \$0.3 million and \$0.5 million, respectively during the year ended December 31, 2019. For the year ended December 31, 2018, such amounts totaled \$0.2 million and \$0.3 million for the 1L Term Loan and 2L Term Loan, respectively.

Separately, the Company incurred \$6.9 million in fees and other costs related to the Amended Revolving Credit Facility, which were deferred and included in other assets in the consolidated balance sheet. Aggregate deferred financing costs of \$20.6 million are being amortized over the term of the Amended Revolving Credit Facility using the straight-line method. During the years ended December 31, 2019 and 2018, the Company recorded interest expense for the amortization of deferred financing costs of \$4.2 million and \$3.4 million, respectively.

The availability of funds under the Amended Revolving Credit Facility is limited by a borrowing base calculation and reduced by outstanding letters of credit, if any. As of December 31, 2019, there was \$1.0 billion drawn against the Amended Revolving Credit Facility and there were no outstanding letters of credit. Currently, the \$0.8 billion of remaining funds under our Amended Revolving Credit Facility are entirely available to the Company. Lenders under the Amended Revolving Credit Facility have a senior security interest in substantially all the assets of MGM, with certain exceptions. At December 31, 2019, the Company was in compliance with all applicable covenants, and there were no events of default.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 9—Corporate Debt (Continued)

The Company incurs an annual commitment fee equal to 0.375% per annum. Payments are made quarterly based on the average daily amount undrawn during the period. During the year ended December 31, 2019, the Company incurred commitment fees of \$3.6 million. Such amounts totaled \$4.0 million for the year ended December 31, 2018. Separately, during the years ended December 31, 2019 and 2018, the Company recorded \$34.9 million and \$18.2 million of interest expense, respectively, for borrowings under the Prior and Amended Revolving Credit Facility. In addition, during year ended December 31, 2019, the Company recorded \$19.2 million and \$27.5 million of interest expense for the 1L Term Loan and 2L Term Loan, respectively. Interest expense for the 1L Term Loan and the 2L Term Loan totaled \$9.5 million and \$13.5 million, respectively, during the year ended December 31, 2018. Commitment fees and interest expense are included in contractual interest expense in consolidated statements of operations.

*Prior Credit Facility.* In May 2017, and in connection with the Company's acquisition of EPIX, the Company amended its prior \$1.0 billion senior secured revolving credit facility to, among other things, add a senior secured term loan (the "Prior Term Loan"). In July 2018, the Prior Revolving Credit Facility was amended and the Prior Term Loan was prepaid, as discussed above. The Company's Prior Revolving Credit Facility had \$1.0 billion of total revolving commitments and the Prior Term Loan had \$850.0 million of commitments. Both the prior senior secured revolving credit facility and Prior Term Loan had a contractual interest rate of LIBOR plus 2.00% and a maturity date of May 11, 2022. Approximately 50% of the Prior Term Loan bore interest at LIBOR plus 2.00%, while the remaining 50% bore interest at a fixed blended rate of 3.68% due to interest rate swap contracts outstanding prior to the prepayment in July 2018 (see Note 10). Under the Prior Revolving Credit Facility, the Company incurred an annual commitment fee of either 0.375% or 0.50% per annum, depending on the percentage of total commitments undrawn each day on the Prior Revolving Credit Facility. Payments were made quarterly based on the average daily amount undrawn during the period. Commitment fees and interest expense were included in contractual interest expense in the consolidated statements of operations.

### Note 10—Financial Instruments

The Company transacts business globally and is subject to market risks resulting from fluctuations in foreign currency exchange rates. In certain instances, the Company enters into foreign currency exchange forward contracts in order to reduce exposure to fluctuations in foreign currency exchange rates that affect certain anticipated foreign currency cash flows. Such contracts generally have maturities between one and 16 months. As of December 31, 2019, the Company had no outstanding foreign currency exchange forward contracts relating to anticipated production and distribution-related cash flows that qualified for hedge accounting. Such contracts were carried at fair value and included in other liabilities in the consolidated balance sheet. Separately, the Company may enter into interest rate swaps or similar arrangements with certain counterparties to reduce its exposure to variable interest rates. Such contracts generally have maturities between one and five years. As of December 31, 2019, the Company had several interest rate swap contracts outstanding, which were carried at fair value and included in other liabilities in the consolidated balance sheet. All foreign currency exchange forward contracts and interest rate swap contracts designated for hedge accounting were deemed effective during the year ended December 31, 2019. As such, changes in the fair value of such contracts were included in accumulated other comprehensive loss in the consolidated balance sheet.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### **Note 10—Financial Instruments (Continued)**

During the year ended December 31, 2019, the Company recorded \$10.8 million of net unrealized losses (net of tax) relating to the change in fair value of previously outstanding foreign currency exchange forward contracts in accumulated other comprehensive loss. At December 31, 2019, \$4.4 million of net unrealized losses included in accumulated other comprehensive loss are expected to be recognized into earnings within the next 12 months. The Company made \$1.3 million of net reclassifications out of accumulated other comprehensive loss and into earnings during the year ended December 31, 2019. Such amounts were included in operating expenses with the related tax effect recorded in the income tax provision in the consolidated statement of income.

As of December 31, 2018, the Company had several outstanding foreign currency exchange forward contracts which were carried at fair value and included in other liabilities in the consolidated balance sheet. Separately, the Company had several interest rate swap contracts outstanding, which were carried at fair value and included in other assets in the consolidated balance sheet. All foreign currency exchange forward contracts and interest rate swap contracts designated for hedge accounting were deemed effective at December 31, 2018 and, as such, changes in the fair value of such contracts were included in accumulated other comprehensive loss in the consolidated balance sheet. During the year ended December 31, 2018, the Company recorded \$9.7 million of net unrealized losses (net of tax) relating to the change in fair value of such contracts in accumulated other comprehensive loss.

### **Note 11—MGM Holdings Inc. Stockholders' Equity**

*Common Stock.* The Company is authorized to issue 110,000,000 shares of Class A common stock, \$0.01 par value, and 110,000,000 shares of Class B common stock, \$0.01 par value. As of December 31, 2019, the Company reported 43,195,048 shares, which represented total issued shares net of cumulative repurchased shares, including repurchase commitments existing at December 31, 2019. All such shares of common stock were Class A common stock.

*Preferred Stock.* The Company is authorized to issue up to 10,000,000 shares of Preferred Stock, \$0.01 par value. As of December 31, 2019, no shares of Preferred Stock were issued or outstanding.

*Treasury Stock.* During the year ended December 31, 2019, the Company completed repurchases of 93,849 shares of its Class A common stock at a weighted-average price of \$78.72 per share for a total of \$7.4 million, which included 61,045 shares that the Company committed to repurchasing at December 31, 2018. In addition, the Company committed to repurchase an additional 1,700,000 shares of its Class A common stock that it paid in the first quarter of 2020. In total, during the year ended December 31, 2019, the Company repurchased or committed to repurchase 1,793,849 shares of its Class A common stock at a weighted-average price of \$72.99 per share for a total of \$130.9 million.

During the year ended December 31, 2018, the Company completed repurchases of 3,425,934 shares of its Class A common stock at a weighted-average price of \$101.16 per share for a total of \$346.6 million which included 225,500 shares that the Company committed to repurchasing at December 31, 2017. Excluding amounts committed at December 31, 2017, the Company repurchased 3,200,434 additional shares of its Class A common stock at a weighted-average price of \$101.10 per share for a total of \$323.6 million, which included, among other repurchases, 274,392 shares of common stock and 3,883,529 stock options that were equivalent to 2,302,572 shares of common stock on a net basis, previously held by our former CEO. In addition, the Company committed to repurchase an additional 61,045 shares of its Class A common stock that it paid in the first quarter of 2019. In total, during the year ended December 31, 2018, the Company repurchased or committed to repurchase 3,486,979 shares of its Class A common stock at a weighted-average price of \$100.84 per share for a total of \$351.6 million.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 11—MGM Holdings Inc. Stockholders' Equity (Continued)

All reacquired shares have been classified as treasury stock in the consolidated balance sheets and the consolidated statements of equity.

*Stock Incentive Plan.* The Company's stock incentive plan (the "Stock Incentive Plan") allows for the granting of stock awards aggregating not more than 12,988,234 shares outstanding at any time. Awards under the Stock Incentive Plan are generally not restricted to any specific form or structure and may include, without limitation, non-qualified stock options, restricted stock awards and stock appreciation rights (collectively, "Awards"). Awards may be conditioned on continued employment, have various vesting schedules and have accelerated vesting and exercisability provisions in the event of, among other things, a change in control of the Company. All outstanding stock options under the Stock Incentive Plan have been issued at or above market value and generally vest over a period of five years.

Stock option activity under the Stock Incentive Plan was as follows:

	Year Ended December 31,			
	2019		2018	
	Shares	Weighted-Average Exercise Price	Shares	Weighted-Average Exercise Price
Options outstanding at beginning of year	2,916,845	\$ 80.94	6,531,374	\$ 54.21
Granted	245,000	66.60	710,000	106.60
Exercised	(156,028)	36.80	(2,454,279)	41.55
Canceled or expired	(161,797)	67.05	(1,870,250)	49.01
Options outstanding at end of year	<u>2,844,020</u>	\$ 82.91	<u>2,916,845</u>	\$ 80.94
Options exercisable at end of year	<u>1,611,020</u>	\$ 74.31	<u>1,499,845</u>	\$ 62.45

The weighted-average remaining contractual life of all outstanding options as of December 31, 2019 was 6.2 years. As of December 31, 2019, total compensation cost related to non-vested awards not yet recognized under the Stock Incentive Plan was \$17.0 million, which is expected to be recognized over a weighted-average period of 1.3 years.

The fair value of stock options was estimated using the Black-Scholes option pricing model. The weighted-average fair value of stock options granted during the years ended December 31, 2019 and 2018 was \$24.47 and \$36.26 per share, respectively. Fair value was determined using the following assumptions: a dividend yield of 0%, an expected volatility ranging from 28% to 38%, an average expected life ranging from 6.0 years to 7.0 years, and a weighted-average assumed risk-free interest rate ranging from 1.39% to 3.11%. Expected volatility was determined based on the average of historical and implied volatilities for comparable peer companies.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 12—Income Taxes

On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act (“Tax Reform”). For the year ended December 31, 2017, the Company recorded a provisional net tax benefit of \$190.5 million related to the remeasurement of its net deferred tax liability using the new U.S. federal corporate tax rate of 21% and recorded a provisional amount for the one-time transitional tax liability for our foreign subsidiaries of approximately \$2.3 million. The provisional amounts recorded in 2017 were finalized in 2018. For the year ended December 31, 2018, the Company recorded a net tax benefit of \$5.4 million. This net tax benefit included \$1.3 million related to the remeasurement of its state deferred tax balances, \$2.3 million for the transition tax since the Company determined it owed zero transition tax liability, and \$1.8 million as the remeasurement of its net deferred tax liability was updated as a result of the 2017 U.S. federal tax return filing.

For the year ended December 31, 2019, the Company recorded an income tax benefit of \$114.7 million. The income tax benefit was primarily caused by the goodwill and non-content intangible asset impairments recorded for EPIX.

For the year ended December 31, 2018, the Company recorded an income tax benefit of \$65.0 million. The income tax benefit primarily reflected a non-recurring tax benefit associated with the exercise of stock options of approximately \$46.8 million and additional benefits related to extra-territorial income exclusions for prior years of approximately \$30.6 million.

Net domestic and foreign tax liability (receivable) balances consisted of the following (in thousands):

	December 31,	
	2019	2018
Current	\$ 8,852	\$ (10,413)
Deferred	32,645	173,985
	<u>\$ 41,497</u>	<u>\$ 163,572</u>

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 12—Income Taxes (Continued)

Deferred tax assets and liabilities were as follows (in thousands):

	<b>December 31,</b>	
	<b>2019</b>	<b>2018</b>
Deferred tax assets:		
Operating loss carryforwards	\$ 107,696	\$ 135,395
Reserves	7,210	7,220
Stock options	13,500	10,716
Accrued participants' share	473	1,462
Real estate leases	3,215	3,427
Foreign tax credit	119,459	98,621
Other tax assets	17,099	18,578
Unrealized losses on derivative instruments and investments	7,868	3,258
Property and equipment	1,105	1,361
Other non-content intangible assets	57,334	—
Investments in affiliates	2,985	4,647
	<b>337,944</b>	<b>284,685</b>
Valuation allowance	<b>(65,640)</b>	<b>(65,803)</b>
Total deferred tax assets	<b>272,304</b>	<b>218,882</b>
Deferred tax liabilities:		
Corporate debt	<b>(190,067)</b>	(190,019)
Film and television costs	<b>(66,070)</b>	(107,214)
Other non-content intangible assets	—	(36,058)
Film and television revenue	<b>(48,812)</b>	(59,576)
Total deferred tax liabilities	<b>(304,949)</b>	<b>(392,867)</b>
Net deferred tax liability	<b>\$ (32,645)</b>	<b>\$ (173,985)</b>

At December 31, 2019, the Company and its subsidiaries had net operating loss carryforwards for United States federal tax purposes of \$0.3 billion, which will be available to reduce future taxable income. The net operating loss carryforwards expire between the years ending December 31, 2029 and December 31, 2030. Net operating loss carryforwards in the amount of \$0.3 billion as of December 31, 2019 are subject to limitation on use under Section 382 of the Internal Revenue Code. In addition, the Company has net operating loss carryforwards for California state tax purposes of \$0.5 billion, which will expire between the years ending December 31, 2028 and December 31, 2030. As a result of the utilization of such net operating loss carryforwards, cash paid for income taxes was significantly lower than the Company's income tax provision.

As of December 31, 2019 and 2018, deferred tax assets in the amount of \$65.6 million and \$65.8 million, respectively, do not satisfy the criteria for realization. Accordingly, valuation allowances have been provided for these amounts.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 12—Income Taxes (Continued)

Details of the income tax (benefit) provision were as follows (in thousands):

	<b>Year Ended December 31,</b>	
	<b>2019</b>	<b>2018</b>
Current taxes:		
Federal and state taxes	\$ 702	\$ (27,921)
Foreign taxes	12,049	14,767
Deferred taxes:		
Federal taxes	(115,119)	(75,207)
State taxes	(12,156)	1,389
Change in valuation allowance	(143)	22,014
Total income tax (benefit) provision	\$ (114,667)	\$ (64,958)

The following is a summary reconciliation of the federal tax rate to the effective tax rate:

	<b>Year Ended December 31,</b>	
	<b>2019</b>	<b>2018</b>
Federal tax rate on pre-tax book income	21%	21%
State taxes, net of federal income tax benefit	2	2
Changes in uncertain tax positions	1	17
Foreign taxes, net of federal income tax benefit	—	—
Goodwill impairment	(4)	—
Tax rate change	—	23
Change in valuation allowance	—	40
Other permanent differences	1	(220)
Effective tax rate	21%	(117)%

*Changes in Uncertain Tax Positions.* The Company accrued interest for the year ended December 31, 2019 on prior year uncertain tax positions.

*Foreign Taxes, Net of Federal Income Tax Benefit.* The Company recognized an income tax benefit of \$12.0 million for the year ended December 31, 2019 resulting from filing an election for tax years beginning in 2011 to claim foreign tax credits against federal income taxes instead of recognizing a deduction for foreign taxes. At December 31, 2019, the Company had cumulative foreign tax credits of \$119.5 million, which will be available to reduce its future U.S. federal tax liability.

*Goodwill Impairment.* For the year ended December 31, 2019, the Company recorded a \$367.6 million non-cash impairment of the goodwill recognized upon acquisition of EPIX in May 2017 (see Note 4). Such impairment is not deductible for federal or state income tax purposes.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 12—Income Taxes (Continued)

*Tax Rate Change.* On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act, which reduces the U.S. federal corporate tax rate from 35% to 21% effective for the 2018 tax year. The state tax rate for the year ended December 31, 2018, increased as a result of the Company's increased business activities in new state jurisdictions. The remeasurement of the deferred taxes due to the change in the state rate resulted in additional income tax expense.

*Other Permanent Differences.* Other permanent differences for the year ended December 31, 2019 in the federal tax rate reconciliation above primarily include the recording of one-time adjustments associated with the Company's federal tax filing for 2018.

Other permanent differences for the year ended December 31, 2018 in the federal tax rate reconciliation above primarily include the recording of excess tax benefits from share-based payments and one-time adjustments associated with the Company's federal tax filing for 2017. These adjustments reflected additional benefits for extra-territorial income (ETI) exclusions for years dating back to 2001.

As of December 31, 2019 and 2018, the Company had \$17.8 million and \$18.6 million of unrecognized tax benefits, respectively. The Company has accrued interest and penalties associated with these unrecognized tax benefits of \$4.7 million and \$3.8 million as of December 31, 2019 and 2018, respectively, of which \$0.9 million and zero were recognized as a component of the income tax provision during the years ended December 31, 2019 and 2018, respectively. As of December 31, 2019, the Company had cumulative unrecognized tax benefits, including interest and penalties, of \$17.5 million, which is included in Other Liabilities (noncurrent) on the balance sheet. Of this amount, \$4.9 million, if recognized, would impact the effective tax rate. The Company believes that approximately \$1.3 million of additional unrecognized tax benefits, including interest and penalties, at December 31, 2019 are reasonably possible to reverse within the following year due to settlement of certain tax matters with tax authorities and expiration of the statute of limitations. The following is a summary reconciliation of the beginning and ending amount of unrecognized tax benefits (in thousands):

	<b>December 31,</b>	<b>2018</b>
	<b>2019</b>	<b>2018</b>
Unrecognized tax benefits at January 1	\$ 18,643	\$ 6,815
Increases based on tax positions taken during the current period	—	—
Increases based on tax positions taken during a prior period	9,431	25,141
Decreases based on tax positions taken during a prior period	(10,215)	(12,936)
Reductions as a result of settlement with tax authorities	—	—
Reductions as a result of a lapse of the statute of limitations	(60)	(377)
Foreign currency translation adjustments	—	—
Unrecognized tax benefits at December 31	<b>\$ 17,799</b>	<b>\$ 18,643</b>

The Company or one of its subsidiaries files income tax returns with federal, state, local and foreign jurisdictions. As of December 31, 2019, the tax years that remain subject to examination by significant jurisdiction are as follows:

U.S. federal	Tax year ended December 31, 2016 through the current period
New York State	Tax year ended December 31, 2013 through the current period
New York City	Tax year ended December 31, 2016 through the current period
California	Tax year ended December 31, 2011 through the current period

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 12—Income Taxes (Continued)

The California Franchise Tax Board commenced an examination of the Company’s state income tax returns for the 2011 and 2012 tax years in the first quarter of 2014 that is anticipated to be completed in 2020.

The New York State Department of Taxation and Finance commenced an examination of the Company’s state income tax returns for the 2013 through 2016 tax years in the second quarter of 2018.

### Note 13—Retirement Plans

*Defined Benefit Plan.* The Company has a noncontributory retirement plan (the “Plan”). Benefits are based on years of service and compensation. Effective December 31, 2000, the Plan was amended to cease benefit accruals and no longer allow additional employees to participate in the Plan. A summary of the activity of the Plan and the amounts included in the consolidated balance sheets are as follows (in thousands):

	<b>Year Ended December 31,</b>	
	<b>2019</b>	<b>2018</b>
Change in benefit obligation:		
Projected benefit obligation, beginning of year	\$ 16,039	\$ 17,250
Service cost	–	207
Interest cost	635	602
Actuarial (gain) loss	2,101	(1,589)
Net benefits paid	(583)	(431)
Projected benefit obligation, end of year	\$ 18,192	\$ 16,039
Accumulated benefit obligation, end of year	\$ 18,192	\$ 16,039
Change in fair value of plan assets:		
Fair value of plan assets, beginning of year	\$ 11,202	\$ 12,568
Actual return on plan assets	2,046	(935)
Net benefits paid	(583)	(431)
Fair value of plan assets, end of year	\$ 12,665	\$ 11,202
Funded status:		
Fair value of plan assets	\$ 12,665	\$ 11,202
Projected benefit obligation	18,192	16,039
Funded status, and net balance sheet liability	\$ (5,527)	\$ (4,837)

Amounts recognized in accumulated other comprehensive loss, before tax, were as follows (in thousands):

	<b>Year Ended December 31,</b>	
	<b>2019</b>	<b>2018</b>
Net actuarial loss	\$ 2,332	\$ 1,973
	\$ 2,332	\$ 1,973

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 13—Retirement Plans (Continued)

Components of net periodic pension cost were as follows (in thousands):

	<b>Year Ended December 31,</b>	
	<b>2019</b>	<b>2018</b>
Service cost on projected benefit obligation	\$ —	\$ 207
Interest cost on projected benefit obligation	<b>635</b>	602
Expected return on plan assets	<b>(343)</b>	(604)
Net actuarial loss	<b>39</b>	57
Net periodic pension expense	<b>\$ 331</b>	<b>\$ 262</b>

No settlement losses were incurred during the years ended December 31, 2019 and 2018.

The unrecognized net liability is being amortized over the estimated remaining service life of 6.1 years and 6.2 years as of December 31, 2019 and 2018, respectively. Domestic pension benefits and expense were determined under the entry age actuarial cost method.

No material amounts included in accumulated other comprehensive loss are expected to be recognized into net periodic pension cost within the next 12 months.

Weighted-average assumptions used in actuarial computations were as follows:

	<b>Year Ended December 31,</b>	
	<b>2019</b>	<b>2018</b>
Assumptions – benefit obligations		
Discount rate	<b>3.25%</b>	4.13%
Rate of increase in future compensation levels	<b>N/A</b>	N/A
Assumptions – net periodic pension cost		
Discount rate	<b>4.13%</b>	3.59%
Long-term rate of return on assets	<b>3.21%</b>	5.00%
Rate of increase in future compensation levels	<b>N/A</b>	N/A

The overall expected long-term rate of return on Plan assets was based on the performance of the Plan assets in the past three years and on the expected performance of the Plan assets over the next five years pursuant to the investment policies and strategies stated within this pension footnote. The overall expected long-term rate of return on Plan assets for pension footnote purposes was selected in coordination with the actuarial valuation interest rate for minimum funding purposes.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 13—Retirement Plans (Continued)

As of December 31, 2019, benefits expected to be paid under the Plan for the next ten years are as follows (in thousands):

Calendar Year	Amount
2020	\$ 936
2021	1,095
2022	1,576
2023	1,405
2024	2,208
2025–2029	6,287
	\$ 13,507

The following table sets forth by level, within the fair value hierarchy described in Note 5, the Plan’s assets required to be carried at fair value on a recurring basis as of December 31, 2019 (in thousands):

Description	Balance	Fair Value Measurements at December 31, 2019 using		
		Level 1	Level 2	Level 3
Pooled separate accounts	\$ 12,666	\$ –	\$ 12,666	\$ –
Total	\$ 12,666	\$ –	\$ 12,666	\$ –

The following table sets forth the Plan’s assets required to be carried at fair value on a recurring basis as of December 31, 2018 (in thousands):

Description	Balance	Fair Value Measurements at December 31, 2018 using		
		Level 1	Level 2	Level 3
Pooled separate accounts	\$ 11,202	\$ –	\$ 11,202	\$ –
Total	\$ 11,202	\$ –	\$ 11,202	\$ –

Pooled separate accounts primarily consist of investments in mutual funds that include fixed income securities. Investments in pooled separate accounts are valued by Prudential, the trustee of the Plan’s assets, based on the Plan’s share of the fair value of the assets held in the pooled separate accounts.

Investments in the guaranteed deposit account are stated at approximately fair value as reported by Prudential.

Plan assets by category were as follows:

	Year Ended December 31,	
	2019	2018
Debt securities	100%	100%
	100%	100%

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 13—Retirement Plans (Continued)

The Plan's pension investments are allocated in a manner designed to provide a long-term investment return greater than the actuarial assumption, maximize investment return commensurate with appropriate levels of risk and comply with the Employee Retirement Income Security Act of 1974 ("ERISA") by investing the funds in a manner consistent with ERISA fiduciary standards. Assets are allocated to provide adequate liquidity for the Plan's disbursements, such as benefit payments and ongoing expenses. The Plan's assets are managed such that all retirement benefit payments are met as they become due. The Plan's investment strategy focuses on long-term asset value to take into account the long-term nature of the Plan's liabilities. The asset allocation strategy is implemented with due regard for the Plan's long-term needs and in a manner designed to control volatility and with regard for the Company's risk tolerance. The risk tolerance is comprised of financial and other relevant characteristics of the Company, as well as the Company's risk philosophy for pension assets. Certain business characteristics may reduce the Company's tolerance for volatility of investment returns and potential swings in contribution levels.

The Company's current investment strategy is to stabilize Plan assets and the Plan's funded status. Due to the Company's risk tolerance, 100% of Plan assets are allocated to fixed income securities at December 31, 2019. No contributions were made to the Plan during the years ended December 31, 2019 and 2018. The Company does not expect to make any required or discretionary contributions to the Plan during the year ending December 31, 2020.

*MGM Savings Plan.* The Company also provides each of its employees, including its officers, the opportunity to participate in the MGM Savings Plan (the "Savings Plan"), a defined contribution plan. The Company makes matching contributions, on a monthly basis, up to 100% of the first 5% of the participant's basic earnings on a pre- and after-tax basis up to a maximum of \$5,000 per participant per plan year. Contributions to the Savings Plan totaled \$2.5 million and \$2.0 million during the years ended December 31, 2019 and 2018, respectively.

*Multi-Employer Pension Plans.* The Company contributes to various multi-employer defined benefit pension plans under the terms of collective-bargaining agreements that cover certain of its union-represented production employees. The risks of participating in these multi-employer pension plans are different from single-employer pension plans such that: (a) contributions made by the Company to the multi-employer pension plans may be used to provide benefits to employees of other participating employers; (b) if the Company chooses to stop participating in certain of these multi-employer pension plans, it may be required to pay those plans an amount based on the underfunded status of the plan, which is referred to as its withdrawal liability; and (c) actions taken by a participating employer that lead to a deterioration of the financial health of a multi-employer pension plan may result in the unfunded obligations of the multi-employer pension plan to be borne by its remaining participating employers. None of the multi-employer pension plans contributed to by the Company are individually significant to the Company, nor was the Company listed in the Form 5500 of any plan as providing more than 5% of total contributions based on the current information available. As of the most recent available funded status, one of the plans in which the Company contributes is at least 80% funded, two are between 65% to 80% funded and one is less than 65% funded. Aggregate contributions to these plans totaled \$11.8 million and \$8.3 million during the years ended December 31, 2019 and 2018, respectively.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 14—Other Comprehensive Income (Loss)

Components of accumulated other comprehensive income (loss) were as follows (in thousands):

	<b>Unrealized Gain (Loss) on Securities</b>	<b>Unrealized Gain (Loss) on Derivative Instruments</b>	<b>Retirement Plan Adjustments</b>	<b>Foreign Currency Translation Adjustments</b>	<b>Accumulated Other Comprehensive Income (Loss)</b>
Balance, January 1, 2018	\$ 30	\$ 4,346	\$ (1,331)	\$ (3,504)	\$ (459)
Current period comprehensive income (loss)	(81)	(15,146)	106	(190)	(15,311)
Income tax effect	18	4,627	(23)	42	4,664
Balance, December 31, 2018	(33)	(6,173)	(1,248)	(3,652)	(11,106)
Current period comprehensive income (loss)	<b>118</b>	<b>(20,260)</b>	<b>(359)</b>	<b>457</b>	<b>(20,044)</b>
Income tax effect	<b>(27)</b>	<b>4,659</b>	<b>83</b>	<b>(105)</b>	<b>4,610</b>
Balance, December 31, 2019	<b>\$ 58</b>	<b>\$ (21,774)</b>	<b>\$ (1,524)</b>	<b>\$ (3,300)</b>	<b>\$ (26,540)</b>

### Note 15—Related-Party Transactions

The Company has equity interests in certain television ventures located in the United States and various international territories to which the Company licenses feature films and television content produced or distributed by the Company. Aggregate license fees under these agreements of \$33.4 million and \$34.5 million were recognized as revenue during the years ended December 31, 2019 and 2018, respectively. Additionally, accounts receivable due from the Company's equity interests totaled \$5.3 million and \$22.4 million during the years ended December 31, 2019 and 2018, respectively. All revenue recognized from content licensed to EPIX is considered an intercompany transaction and thus is eliminated in consolidation.

During each of the years ended December 31, 2019 and 2018, the Company incurred \$0.1 million of television costs for production-related services performed by relatives of Mark Burnett, the Company's Chairman of Worldwide Television Group.

### Note 16—Commitments and Contingencies

*Litigation.* Various legal proceedings involving alleged breaches of contract, copyright infringement and other claims are now pending, which the Company considers routine to its business activities. The Company has provided an accrual for pending litigation as of December 31, 2019, for which an outcome is probable and reasonably estimable. Management believes that the outcome of any pending claim or legal proceeding in which the Company is currently involved will not materially affect the Company's consolidated financial statements.

*Creative Talent and Employment Agreements.* The Company has entered into contractual agreements for creative talent related to future film and television content development and production. The Company also has employment agreements with various officers and employees, which provide for minimum salary levels.

*Program Rights.* The Company has entered into contractual commitments under programming license agreements for its media networks business to license film and television content that is not available for exhibition until a future date. These licensing arrangements were entered into in the ordinary course of business and represent obligations that are payable over several years.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### Note 16—Commitments and Contingencies (Continued)

*Leases.* The Company has operating leases for offices and equipment through 2026. Certain property leases include provisions for increases over base year rents as well as for escalation clauses for maintenance and other building operations. Rent expense was approximately \$16.1 million and \$13.3 million during the years ended December 31, 2019 and 2018, respectively.

*Other Commitments.* The Company has various other commitments entered into in the ordinary course of business relating to operating leases for equipment, contractual marketing obligations for certain affiliate agreements, and contractual obligations under co-production arrangements. Where necessary, the Company has provided an accrual for such amounts as of December 31, 2019.

Future minimum cash commitments under corporate debt agreements, creative talent and employment agreements, non-cancelable operating leases net of subleasing income and other contractual obligations at December 31, 2019 were as follows (in thousands):

	Year Ended December 31,						Total
	2020	2021	2022	2023	2024	Thereafter	
Corporate debt <sup>(1)</sup>	\$ 4,000	\$ 4,000	\$ 4,000	\$ 1,049,000	\$ 4,000	\$ 775,000	\$ 1,840,000
Program Rights <sup>(2)</sup>	116,158	38,248	2,283	18	—	—	156,707
Creative talent and employment agreements <sup>(3)</sup>	142,260	42,192	20,863	2,532	888	—	208,735
Operating leases	21,274	22,042	20,041	15,728	14,988	32,135	126,208
Other contractual obligations <sup>(4)</sup>	29,091	7,774	3,537	43	—	—	40,445
	<u>\$ 312,783</u>	<u>\$ 114,256</u>	<u>\$ 50,724</u>	<u>\$ 1,067,321</u>	<u>\$ 19,876</u>	<u>\$ 807,135</u>	<u>\$ 2,372,095</u>

<sup>(1)</sup> Excludes interest costs.

<sup>(2)</sup> Program rights include contractual commitments under programming license agreements related to film and television content that is not available for exhibition until a future date.

<sup>(3)</sup> Creative talent and employment agreements include obligations to producers, directors, writers, actors and executives, as well as other creative costs involved in producing film and television content.

<sup>(4)</sup> Other contractual obligations primarily include contractual commitments related to operating leases for equipment and the Company's acquisition of film and distribution rights. Future payments for acquired film and distribution rights are based on anticipated delivery or availability dates of the related film or contractual due dates of the commitment.

The Company has a \$1.8 billion Revolving Credit Facility. At December 31, 2019, there was \$1.0 billion drawn against the Revolving Credit Facility and there were no outstanding letters of credit. The \$0.8 million of remaining funds were entirely available to the Company (see Note 9).

### Note 17—Supplementary Cash Flow Information

The Company paid interest of \$85.0 million and \$60.8 million during the years ended December 31, 2019 and 2018, respectively. The Company paid taxes of \$16.7 million and \$14.1 million during the years ended December 31, 2019 and 2018, respectively. In addition, the Company received a net federal income tax refund of \$21.8 million during the year ended December 31, 2019.

# MGM Holdings Inc.

## Notes to Consolidated Financial Statements (Continued)

### **Note 18—Subsequent Event**

In March 2020, the Company announced its decision to delay the worldwide theatrical release of *No Time To Die*, the 25th installment in the James Bond franchise. The Company moved the release date from April 2020 to November 2020 after careful consideration and thorough evaluation of the global theatrical marketplace and the significant downturn of business in key markets including China, Korea, Japan and Italy. Management believes that this move will best position the film and the James Bond franchise for success worldwide, although the Company will likely incur higher marketing costs as a result of the move.