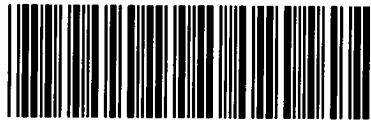


**Beacon Communication Services Ltd**

**Annual Report and Financial Statements  
Year Ended 30 April 2024**

**Registration number: 04186486**

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# **Beacon Communication Services Ltd**

## **Contents**

|   |                 |
|---|-----------------|
| <b>Company Information</b>                      | <b>1</b>        |
| <b>Strategic Report</b>                         | <b>2</b>        |
| <b>Director's Report</b>                        | <b>3</b>        |
| <b>Statement of Director's Responsibilities</b> | <b>4</b>        |
| <b>Independent Auditor's Report</b>             | <b>5 to 8</b>   |
| <b>Profit and Loss Account</b>                  | <b>9</b>        |
| <b>Balance Sheet</b>                            | <b>10</b>       |
| <b>Statement of Changes in Equity</b>           | <b>11</b>       |
| <b>Statement of Cash Flows</b>                  | <b>12</b>       |
| <b>Notes to the Financial Statements</b>        | <b>13 to 28</b> |

## **Beacon Communication Services Ltd**

### **Company Information**

**Director** M S Manton

**Company secretary** C Manton

**Registered office** Unit E3  
Pitts Cleave Industrial Estate  
Tavistock  
Devon  
PL19 OPW

**Auditors** PKF Francis Clark  
Unit 18, 23 Melville Building East  
Royal William Yard  
Plymouth  
Devon  
PL1 3GW

## Beacon Communication Services Ltd

### Strategic Report for the Year Ended 30 April 2024

The director presents his strategic report for the year ended 30 April 2024.

#### Principal activity

The principal activity of the company is the design, supply, installation, and maintenance of telecommunications infrastructure for mobile telecommunication providers and utility companies.

#### Fair review of the business

The telecommunications market remains in a transitional phase, however, this year the sector has been impacted by short-term changes to MNO (Mobile Network Operators) roll-out strategies and budget constraints, as operators have been required to continue to focus on the vendor equipment changes required by Government legislation.

The change of focus away from 5G and towards vendor swap continues to have a short-term impact on Group performance, as the revenue models are very different and this has been compounded by MNO second quarter budget constraints. Despite these strategic short-term changes in the market, the Beacon Group has once again delivered good returns and continues to demonstrate the resilience of its business model by reacting decisively to market conditions and optimising performance wherever possible.

Whilst the overall performance for 2023/24 has been suppressed by the challenges of changes to MNO strategies and budget constraints, the forecast for the medium to long term remains positively impacted by what will now be an extended peak in activities linked to the later than anticipated 5G roll-out, giving Beacon the benefit of a steadier growth pattern for future years.

#### Principal risks and uncertainties

The principal risk facing the company is the loss of major contracts or customers. The company mitigates this risk by maintaining good relationships with all key customers and ensures as much diversity in work streams as possible.

Approved by the Board on 27/01/2025 and signed on its behalf by:



M S Manton  
Director

## Beacon Communication Services Ltd

### Director's Report for the Year Ended 30 April 2024

The director presents his report and the financial statements for the year ended 30 April 2024.

#### **Director of the company**

The director who held office during the year was as follows:

M S Manton

#### ***Objectives and policies***

The company's activities expose it to a number of financial risks including credit risk, liquidity risk and cash flow risk. Each of these risks are monitored and managed on an on-going basis.

#### ***Price risk, credit risk, liquidity risk and cash flow risk***

##### **Credit risk**

The company mitigates credit risk through stringent credit checking procedures, adherence to credit limits and robust credit control procedures.

##### **Liquidity risk**

The company has reduced liquidity risk by maintaining healthy cash balances and using debt finance arrangements when it is advantageous to do so.

##### **Cash flow risk**

The company mitigates cash flow risk through careful management of working capital.

#### **Future developments**

Regeneration, diversification and expansion within the telecoms sector remain the cornerstone strategies for the business, supported by our continued focus on leading the market with our cutting-edge innovation. Our strategy continues to plan for growth within the telecommunications infrastructure arena which the company will continue to exploit whilst retaining profit.

#### **Research and development**

The holistic approach that Beacon uses to propagate the market leading position that the group has occupied for a number of years, continues to be driven by an ongoing commitment to its research and development software department.

#### **Disclosure of information to the auditors**

The director has taken steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information. The director confirms that there is no relevant information that he knows of and of which he knows the auditors are unaware.

Approved by the Board on 27/01/2025 and signed on its behalf by:



M S Manton  
Director

## Beacon Communication Services Ltd

### Statement of Director's Responsibilities

The director acknowledges his responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable United Kingdom Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Beacon Communication Services Ltd

### Independent Auditor's Report to the Members of Beacon Communication Services Ltd

#### Opinion

We have audited the financial statements of Beacon Communication Services Ltd (the 'company') for the year ended 30 April 2024, which comprise the Profit and Loss Account, Balance Sheet, Statement of Changes in Equity, Statement of Cash Flows, and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 April 2024 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the director's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the original financial statements were authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The director are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## **Beacon Communication Services Ltd**

### **Independent Auditor's Report to the Members of Beacon Communication Services Ltd**

#### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and Director's Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and Director's Report have been prepared in accordance with applicable legal requirements.

#### **Matters on which we are required to report by exception**

In the light of our knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report and the Director's Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### **Responsibilities of the director**

As explained more fully in the Statement of Director's Responsibilities set out on page 4, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the director determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the director is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the director either intends to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### **Auditor Responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

## Beacon Communication Services Ltd

### Independent Auditor's Report to the Members of Beacon Communication Services Ltd

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

#### **Explanation as to what extent the audit was considered capable of detecting irregularities, including fraud**

The objectives of our audit, in respect to fraud, are: to identify and assess the risks of material misstatement of the financial statements due to fraud; to obtain sufficient appropriate audit evidence regarding the assessed risks of material misstatement due to fraud, through designing and implementing appropriate responses; and to respond appropriately to fraud or suspected fraud identified during the audit. However, the primary responsibility for the prevention and detection of fraud rests with both those charged with governance of the company and management.

We obtained an understanding of the legal and regulatory frameworks that are applicable to the Company at the planning stage of the audit. Firstly, the company is subject to laws and regulations that directly affect the financial statements including financial reporting legislation (including related company legislation) and taxation legislation and we assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items. Secondly, the company is subject to other laws and regulations where the consequences of non-compliance could have a material effect on amounts or disclosures in the financial statements, for instance through the imposition of fines or litigation or the loss of the company's licence to operate. In making this assessment we determined that the most significant elements of legislation include employment laws and regulations, and health and safety legislation.

We identified that the principal risks of non-compliance with laws and regulations related to acts by the company which were contrary to applicable laws and regulations, including fraud.

We considered those laws and regulations that have a direct impact on the preparation of the financial statements, including, but not limited to the reporting framework (FRS 102 and Companies Act 2006) and the relevant tax compliance regulations in the UK. We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to fraudulent financial reporting.

Audit procedures performed by the engagement team include, but were not limited to, discussion and inquiries with management of compliance with laws and regulations and review of correspondence and contracts with third parties. We also addressed the risk of management override of internal controls, including testing of journals and evaluating whether there was evidence of bias by the Directors that represented a risk of material misstatement due to fraud.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements. This risk increases the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements as we are less likely to become aware of instances of non-compliance. The risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment, collusion, omission or misrepresentation.

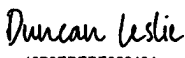
A further description of our responsibilities is available on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

## Beacon Communication Services Ltd

### Independent Auditor's Report to the Members of Beacon Communication Services Ltd

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Signed by:  


.....48B35D68E022404.....  
Duncan Leslie (Senior Statutory Auditor)  
PKF Francis Clark, Statutory Auditor

Unit 18, 23 Melville Building East  
Royal William Yard  
Plymouth  
Devon  
PL1 3GW

27 January 2025  
Date:.....

## Beacon Communication Services Ltd

### Profit and Loss Account

Year Ended 30 April 2024

|  | Note | 2024<br>£               | 2023<br>£               |
|--|------|-------------------------|-------------------------|
| Turnover                                     | 3    | 26,068,678              | 32,732,807              |
| Cost of sales                                |      | <u>(17,620,575)</u>     | <u>(21,526,634)</u>     |
| Gross profit                                 |      | 8,448,103               | 11,206,173              |
| Administrative expenses                      |      | <u>(3,404,184)</u>      | <u>(3,209,595)</u>      |
| Operating profit                             | 4    | <u>5,043,919</u>        | <u>7,996,578</u>        |
| Other interest receivable and similar income | 8    | 42,002                  | 2,164                   |
| Interest payable and similar expenses        |      | <u>(21,482)</u>         | <u>(13,168)</u>         |
|  |      | <u>20,520</u>           | <u>(11,004)</u>         |
| Profit before tax                            |      | 5,064,439               | 7,985,574               |
| Tax on profit                                | 9    | <u>(1,291,091)</u>      | <u>(1,551,084)</u>      |
| Profit for the financial year                |      | <u><u>3,773,348</u></u> | <u><u>6,434,490</u></u> |

The above results were derived from continuing operations.

The company has no recognised gains or losses for the year other than the results above.

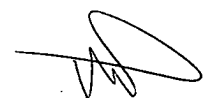
# Beacon Communication Services Ltd

## Balance Sheet

30 April 2024

|  | Note | 2024<br>£          | 2023<br>£          |
|--|------|--------------------|--------------------|
| <b>Fixed assets</b>  |      |                    |                    |
| Tangible assets  | 11   | 2,099,981          | 2,199,140          |
| Investment property  | 12   | 20,000             | 20,000             |
| Other financial assets   | 13   | <u>12,278,572</u>  | <u>11,515,000</u>  |
|  |      | <u>14,398,553</u>  | <u>13,734,140</u>  |
| <b>Current assets</b>  |      |                    |                    |
| Stocks   | 14   | 431,846            | 586,007            |
| Debtors  | 16   | 23,777,388         | 22,266,487         |
| Cash at bank and in hand                                       |      | <u>2,881,759</u>   | <u>2,835,749</u>   |
|  |      | 27,090,993         | 25,688,243         |
| <b>Creditors: Amounts falling due within one year</b>          | 17   | <u>(5,249,321)</u> | <u>(6,822,122)</u> |
| <b>Net current assets</b>                                      |      | <u>21,841,672</u>  | <u>18,866,121</u>  |
| <b>Total assets less current liabilities</b>                   |      | 36,240,225         | 32,600,261         |
| <b>Creditors: Amounts falling due after more than one year</b> | 17   | (86,970)           | (202,564)          |
| <b>Provisions for liabilities</b>                              | 18   | <u>(214,700)</u>   | <u>(232,490)</u>   |
| <b>Net assets</b>  |      | <u>35,938,555</u>  | <u>32,165,207</u>  |
| <b>Capital and reserves</b>                                    |      |                    |                    |
| Called up share capital  |      | 2                  | 2                  |
| Profit and loss account  |      | <u>35,938,553</u>  | <u>32,165,205</u>  |
| Shareholders' funds  |      | <u>35,938,555</u>  | <u>32,165,207</u>  |

Approved and authorised by the director on 27/01/2025



M S Manton  
Director

Company Registration Number: 04186486

## Beacon Communication Services Ltd

### Statement of Changes in Equity

Year Ended 30 April 2024

|                     | <b>Share<br/>capital<br/>£</b> | <b>Profit and<br/>loss<br/>account<br/>£</b> | <b>Total<br/>£</b> |
|---------------------|--------------------------------|--|--------------------|
| At 1 May 2023       | 2                              | 32,165,205                                   | 32,165,207         |
| Profit for the year | -                              | 3,773,348                                    | 3,773,348          |
| At 30 April 2024    | 2                              | 35,938,553                                   | 35,938,555         |

|                     | <b>Share<br/>capital<br/>£</b> | <b>Profit and<br/>loss<br/>account<br/>£</b> | <b>Total<br/>£</b> |
|---------------------|--------------------------------|--|--------------------|
| At 1 May 2022       | 2                              | 30,730,715                                   | 30,730,717         |
| Profit for the year | -                              | 6,434,490                                    | 6,434,490          |
| Dividends           | -                              | (5,000,000)                                  | (5,000,000)        |
| At 30 April 2023    | 2                              | 32,165,205                                   | 32,165,207         |

## Beacon Communication Services Ltd

### Statement of Cash Flows

Year Ended 30 April 2024

|   | Note | 2024<br>£               | 2023<br>£               |
|---|------|-------------------------|-------------------------|
| <b>Cash flows from operating activities</b>   |      |                         |                         |
| Profit for the year                           |      | 3,773,348               | 6,434,490               |
| Adjustments to cash flows from non-cash items |      |                         |                         |
| Depreciation and amortisation                 | 4    | 362,288                 | 364,117                 |
| Loss on disposal of tangible assets           |      | 73,974                  | 198,947                 |
| Finance income                                | 8    | (42,002)                | (2,164)                 |
| Finance costs                                 |      | 21,482                  | 13,168                  |
| Corporation tax                               | 9    | 1,291,091               | 1,551,084               |
|   |      | <u>5,480,181</u>        | <u>8,559,642</u>        |
| Working capital adjustments                   |      |                         |                         |
| Decrease in stocks                            | 14   | 154,161                 | 263,989                 |
| Increase in debtors                           | 16   | (1,510,901)             | (2,238,883)             |
| (Decrease)/increase in creditors              | 17   | <u>(1,367,753)</u>      | <u>1,814,430</u>        |
| Cash generated from operations                |      | 2,755,688               | 8,399,178               |
| Corporation tax paid                          | 9    | <u>(1,425,500)</u>      | <u>(1,099,399)</u>      |
| Net cash flow from operating activities       |      | <u>1,330,188</u>        | <u>7,299,779</u>        |
| <b>Cash flows from investing activities</b>   |      |                         |                         |
| Interest received                             |      | 42,002                  | 2,164                   |
| Acquisitions of tangible assets               |      | (264,528)               | (172,222)               |
| Proceeds from sale of tangible assets         |      | 94,761                  | 2,669                   |
| Purchase of investments                       |      | <u>(763,572)</u>        | <u>(40,000)</u>         |
| Net cash flows from investing activities      |      | <u>(891,337)</u>        | <u>(207,389)</u>        |
| <b>Cash flows from financing activities</b>   |      |                         |                         |
| Interest paid                                 |      | (21,482)                | (13,168)                |
| Payments to finance lease creditors           |      | (371,359)               | (188,274)               |
| Dividends paid                                | 21   | -                       | <u>(5,000,000)</u>      |
| Net cash flows from financing activities      |      | <u>(392,841)</u>        | <u>(5,201,442)</u>      |
| Net increase in cash and cash equivalents     |      | 46,010                  | 1,890,948               |
| Cash and cash equivalents at 1 May            |      | <u>2,835,749</u>        | <u>944,801</u>          |
| Cash and cash equivalents at 30 April         | 15   | <u><u>2,881,759</u></u> | <u><u>2,835,749</u></u> |

# Beacon Communication Services Ltd

## Notes to the Financial Statements

Year Ended 30 April 2024

### 1 General information

The company is a private company limited by share capital, incorporated in England and Wales.

The address of its registered office is:

Unit E3  
Pitts Cleave Industrial Estate  
Tavistock  
Devon  
PL19 OPW

These financial statements were authorised for issue by the director on 27/01/2025

### 2 Accounting policies

#### Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Statement of compliance

These financial statements were prepared in accordance with Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. There are no material departures from FRS102.

#### Basis of preparation

These financial statements have been prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

#### Going concern

During the year the company made a profit before tax of £5.0m, which is a decrease of £3.0m on the prior year profit before tax. Reserves have continued to increase to a significant £35.9m, an increase of £3.7m from the prior year. The company also holds cash reserves at year end of £2.9m and other financial assets valued at £12.3m.

The director therefore believes it is reasonable that the financial statements have been prepared on a going concern basis.

# Beacon Communication Services Ltd

## Notes to the Financial Statements

Year Ended 30 April 2024

### Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, which are described in this note, management is required to make judgements, estimates and assumptions about the carrying value of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are based on historically known factors and experience.

#### Valuation of accrued income:

The valuation of accrued income is based on the amount invoiced post year end, or where this has not occurred, the final account valuation submitted to the customer. This valuation method has a number of judgements applied to it and therefore has an element of uncertainty since the customer must agree the value before being invoiced. Management continually review the work completed and correspondence with the customer to ensure the amount accrued is accurate. The carrying amount is £1,555,269 (2023 -£3,149,013).

#### Other investments:

The other investments are sensitive to market demand and economic fluctuations. Other investments are valued annually at year end by an expert who assesses the fair value of those assets taking into consideration current demand and recent sale prices of similar assets. The carrying amount is £12,278,572 (2023 -£11,515,000).

Other estimates and underlying assumptions used by management such as depreciation rates are reviewed on an ongoing basis. Any revision deemed to be required to any accounting estimates would be recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods. No such changes or amendments are deemed necessary in either this or the prior period.

### Revenue recognition

Turnover represents amounts chargeable, net of value added tax, in respect of the sale of goods and services to customers. It is measured at the fair value of the consideration due. Invoices are raised once the contract is complete. The value of un-invoiced work done at the year end is included in accrued income in the balance sheet.

### Tax

Tax is recognised in profit or loss, except that a change attributable to an item of income or expense recognised as other comprehensive income is also recognised directly in other comprehensive income.

The current corporation tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the company operates and generates taxable income.

Deferred income tax is recognised on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements and on unused tax losses or tax credits in the Company. Deferred income tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

The carrying amount of deferred tax assets are reviewed at each reporting date and a valuation allowance is set up against deferred tax assets so that the net carrying amount equals the highest amount that is more likely than not to be recovered based on current or future taxable profits.

### Tangible assets

Tangible assets are stated in the Balance Sheet at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

## Beacon Communication Services Ltd

### Notes to the Financial Statements

#### Year Ended 30 April 2024

#### Depreciation

Depreciation is charged so as to write off the cost of an asset, less its estimated residual value, over its estimated useful lives as follows:

| Asset class                       | Depreciation method and rate  |
|-----------------------------------|-------------------------------|
| Buildings                         | 2% straight line              |
| Furniture, fittings & equipment   | 12.5%, 20%, 50% straight line |
| Motor vehicles                    | 25% reducing balance          |
| Other property, plant & equipment | 12.5%, 20%, 50% straight line |

#### Investment property

Investment property is carried at fair value. Changes in fair value are recognised in the profit or loss. No depreciation is provided in respect of investment properties applying the fair value model.

#### Other investments

Other investments are initially recognised at cost and subsequently carried at fair value. Changes in fair value are recognised in the profit or loss. No depreciation is provided in respect of other investments applying the fair value model.

#### Goodwill

Goodwill is amortised over its useful life, which shall not exceed ten years if a reliable estimate of the useful life cannot be made.

#### Amortisation

Amortisation is provided on intangible assets so as to write off the cost, less any estimated residual value, over their useful life as follows:

| Asset class | Amortisation method and rate |
|-------------|------------------------------|
| Goodwill    | 20% straight line            |

#### Stocks

Stock and work in progress are valued at the lower of cost and net realisable value, after due regards for obsolete and slow moving stocks. Net realisable value is based on selling price less anticipated costs to completion and selling costs. Cost includes all direct costs and an appropriate proportion of fixed variable overheads.

#### Leases

Leases in which substantially all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to profit or loss on a straight-line basis over the period of the lease. Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee.

Assets held under finance leases are recognised at the lower of their fair value at inception of the lease and the present value of the minimum lease payments. These assets are depreciated on a straight-line basis over the shorter of the useful life of the asset and the lease term. The corresponding liability to the lessor is included in the Balance Sheet as a finance lease obligation.

Lease payments are apportioned between finance costs in the Profit and Loss Account and reduction of the lease obligation so as to achieve a constant periodic rate of interest on the remaining balance of the liability.

# Beacon Communication Services Ltd

## Notes to the Financial Statements

Year Ended 30 April 2024

### **Defined contribution pension obligation**

A defined contribution plan is a pension plan under which fixed contributions are paid into a pension fund and the company has no legal or constructive obligation to pay further contributions even if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

Contributions to defined contribution plans are recognised as employee benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as a prepayment.

### **Financial Instruments**

The company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities.

#### ***Financial assets***

Basic financial assets, including trade and other receivables and cash and bank balances, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

Such assets are subsequently carried at amortised cost using the effective interest method.

At the end of each reporting period, financial assets measured at amortised cost are assessed for objective evidence of impairment. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment is recognised in profit or loss.

Financial assets are derecognised when (a) the contractual rights to the cash flows from the assets expire or are settled; or (b) substantially all the risks and rewards of the ownership of the asset are transferred to another party; or (c) control of the asset has been transferred to another party who has the practical ability to unilaterally sell the asset to an unrelated third party without imposing additional restrictions.

#### ***Financial liabilities***

Basic financial liabilities, including trade and other payables, loans from banks and other third parties and amounts due to fellow group companies are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest.

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

## Beacon Communication Services Ltd

### Notes to the Financial Statements

#### Year Ended 30 April 2024

#### 3 Revenue

The analysis of the company's revenue for the year from continuing operations is as follows:

|                       | 2024              | 2023              |
|-----------------------|-------------------|-------------------|
|                       | £                 | £                 |
| Rendering of services | <u>26,068,678</u> | <u>32,732,807</u> |

The analysis of the company's turnover for the year by market is as follows:

|    | 2024              | 2023              |
|----|-------------------|-------------------|
|    | £                 | £                 |
| UK | <u>26,068,678</u> | <u>32,732,807</u> |

#### 4 Operating profit

Arrived at after charging/(crediting)

|   | 2024          | 2023          |
|---|---------------|---------------|
|   | £             | £             |
| Depreciation expense                              | 362,288       | 364,117       |
| Loss on disposal of property, plant and equipment | 73,974        | 198,947       |
| Auditor's remuneration                            | <u>15,460</u> | <u>14,725</u> |

#### 5 Staff costs

The aggregate payroll costs (including director's remuneration) were as follows:

|  | 2024             | 2023             |
|--|------------------|------------------|
|  | £                | £                |
| Wages and salaries                         | 8,688,158        | 8,701,144        |
| Social security costs                      | 907,267          | 912,530          |
| Pension costs, defined contribution scheme | <u>341,101</u>   | <u>330,035</u>   |
|  | <u>9,936,526</u> | <u>9,943,709</u> |

## Beacon Communication Services Ltd

### Notes to the Financial Statements

#### Year Ended 30 April 2024

The average number of persons employed by the company (including the director) during the year, analysed by category was as follows:

|                            | <b>2024</b> | <b>2023</b> |
|----------------------------|-------------|-------------|
|                            | <b>No.</b>  | <b>No.</b>  |
| Production                 | 177         | 197         |
| Administration and support | 30          | 33          |
|                            | <u>207</u>  | <u>230</u>  |

#### 6 Director's remuneration

The director's remuneration for the year was as follows:

|  | <b>2024</b>   | <b>2023</b>   |
|--|---------------|---------------|
|  | <b>£</b>      | <b>£</b>      |
| Remuneration                                 | 18,000        | 18,000        |
| Contributions paid to money purchase schemes | 900           | 900           |
|  | <u>18,900</u> | <u>18,900</u> |

During the year the number of directors who were receiving benefits and share incentives was as follows:

|   | <b>2024</b> | <b>2023</b> |
|---|-------------|-------------|
|   | <b>No.</b>  | <b>No.</b>  |
| Accruing benefits under money purchase pension scheme | <u>1</u>    | <u>1</u>    |

#### 7 Auditor's remuneration

|                                   | <b>2024</b>   | <b>2023</b>   |
|-----------------------------------|---------------|---------------|
|                                   | <b>£</b>      | <b>£</b>      |
| Audit of the financial statements | <u>15,460</u> | <u>14,725</u> |

#### 8 Other interest receivable and similar income

|                                  | <b>2024</b>   | <b>2023</b>  |
|----------------------------------|---------------|--------------|
|                                  | <b>£</b>      | <b>£</b>     |
| Interest income on bank deposits | 42,002        | 1,456        |
| Other interest                   | -             | 708          |
|                                  | <u>42,002</u> | <u>2,164</u> |

## Beacon Communication Services Ltd

### Notes to the Financial Statements

Year Ended 30 April 2024

#### 9 Taxation

Tax charged/(credited) in the profit and loss account

|   | 2024<br>£        | 2023<br>£        |
|---|------------------|------------------|
| <b>Current taxation</b>                                     |                  |                  |
| UK corporation tax  | 1,308,881        | 1,495,520        |
| <b>Deferred taxation</b>                                    |                  |                  |
| Arising from origination and reversal of timing differences | <u>(17,790)</u>  | <u>55,564</u>    |
| Tax expense in the income statement                         | <u>1,291,091</u> | <u>1,551,084</u> |

The tax on profit before tax for the year is higher than the standard rate of corporation tax in the UK (2023 - lower than the standard rate of corporation tax in the UK) of 25% (2023 - 19.5%).

The differences are reconciled below:

|   | 2024<br>£        | 2023<br>£        |
|---|------------------|------------------|
| Profit before tax   | <u>5,064,439</u> | <u>7,985,574</u> |
| Corporation tax at standard rate  | 1,266,110        | 1,557,187        |
| Effect of expense not deductible in determining taxable profit (tax loss)     | 19,798           | 46,810           |
| Deferred tax expense relating to changes in tax rates or laws                 | -                | 11,081           |
| Increase/(decrease) from effect of tax incentives                             | 5,183            | (22,938)         |
| Tax decrease from effect of adjustment in research and development tax credit | <u>-</u>         | <u>(41,056)</u>  |
| Total tax charge  | <u>1,291,091</u> | <u>1,551,084</u> |

## Beacon Communication Services Ltd

### Notes to the Financial Statements

#### Year Ended 30 April 2024

#### Deferred tax

##### Deferred tax assets and liabilities

|  | Asset<br>£ | Liability<br>£ |
|--|------------|----------------|
| <b>2024</b>  |            |                |
| Difference between accumulated depreciation and capital allowances | -          | 221,701        |
| Other timing difference  | -          | (7,001)        |
|  | <u>-</u>   | <u>(7,001)</u> |
|  | <u>-</u>   | <u>214,700</u> |
| <b>2023</b>  |            |                |
| Difference between accumulated depreciation and capital allowances | -          | 239,644        |
| Other timing difference  | -          | (7,154)        |
|  | <u>-</u>   | <u>(7,154)</u> |
|  | <u>-</u>   | <u>232,490</u> |

#### 10 Intangible assets

|                          | Goodwill<br>£  | Total<br>£     |
|--------------------------|----------------|----------------|
| <b>Cost or valuation</b> |                |                |
| At 1 May 2023            | <u>272,360</u> | <u>272,360</u> |
| At 30 April 2024         | <u>272,360</u> | <u>272,360</u> |
| At 1 May 2023            | <u>272,360</u> | <u>272,360</u> |
| At 30 April 2024         | <u>272,360</u> | <u>272,360</u> |
| <b>Carrying amount</b>   |                |                |
| At 30 April 2024         | <u>-</u>       | <u>-</u>       |
| At 30 April 2023         | <u>-</u>       | <u>-</u>       |

## Beacon Communication Services Ltd

### Notes to the Financial Statements

Year Ended 30 April 2024

#### 11 Tangible assets

|                          | Land and<br>buildings<br>£ | Furniture,<br>fittings and<br>equipment<br>£ | Motor<br>vehicles<br>£ | Other<br>property,<br>plant and<br>equipment<br>£ | Total<br>£       |
|--------------------------|----------------------------|--|------------------------|---|------------------|
| <b>Cost or valuation</b> |                            |  |                        |   |                  |
| At 1 May 2023            | 1,239,827                  | 49,010                                       | 2,173,339              | 1,312,413   | 4,774,589        |
| Additions                | -                          | -  | 316,418                | 115,446   | 431,864          |
| Disposals                | (52,721)                   | -  | (286,109)              | -   | (338,830)        |
| At 30 April 2024         | <u>1,187,106</u>           | <u>49,010</u>                                | <u>2,203,648</u>       | <u>1,427,859</u>                                  | <u>4,867,623</u> |
| <b>Depreciation</b>      |                            |  |                        |   |                  |
| At 1 May 2023            | 183,759                    | 49,010                                       | 1,189,700              | 1,152,980   | 2,575,449        |
| Charge for the year      | 23,742                     | -  | 269,337                | 69,209  | 362,288          |
| Eliminated on disposal   | (2,608)                    | -  | (167,487)              | -   | (170,095)        |
| At 30 April 2024         | <u>204,893</u>             | <u>49,010</u>                                | <u>1,291,550</u>       | <u>1,222,189</u>                                  | <u>2,767,642</u> |
| <b>Carrying amount</b>   |                            |  |                        |   |                  |
| At 30 April 2024         | <u>982,213</u>             | <u>-</u>                                     | <u>912,098</u>         | <u>205,670</u>                                    | <u>2,099,981</u> |
| At 30 April 2023         | <u>1,056,068</u>           | <u>-</u>                                     | <u>983,639</u>         | <u>159,433</u>                                    | <u>2,199,140</u> |

## Beacon Communication Services Ltd

### Notes to the Financial Statements

#### Year Ended 30 April 2024

Included within the net book value of land and buildings above is £982,213 (2023 - £1,056,068) in respect of long leasehold land and buildings.

#### Assets held under finance leases and hire purchase contracts

The net carrying amount of tangible assets includes the following amounts in respect of assets held under finance leases and hire purchase contracts:

|                | 2024<br>£      | 2023<br>£      |
|----------------|----------------|----------------|
| Motor Vehicles | <u>487,240</u> | <u>571,400</u> |

#### 12 Investment properties

|                          | 2024<br>£     |
|--------------------------|---------------|
| At 1 May and at 30 April | <u>20,000</u> |

There has been no valuation of investment property by an independent valuer. The value shown in the accounts is based on a Director's valuation of the property.

#### 13 Other investments

|                          | Other<br>investments<br>£ |
|--------------------------|---------------------------|
| <b>Cost or valuation</b> |                           |
| At 1 May 2023            | 11,515,000                |
| Additions                | <u>763,572</u>            |
| At 30 April 2024         | <u>12,278,572</u>         |
| <b>Carrying amount</b>   |                           |
| At 30 April 2024         | <u>12,278,572</u>         |
| At 30 April 2023         | <u>11,515,000</u>         |

Other investments are initially recognised at cost to the company. The valuation at the balance sheet date represents the fair value of those assets, valued by independent valuers, who took into account the condition, specification and market demand for those assets.

## Beacon Communication Services Ltd

### Notes to the Financial Statements

Year Ended 30 April 2024

#### 14 Stocks

|                   | 2024<br>£      | 2023<br>£      |
|-------------------|----------------|----------------|
| Work in progress  | 248,785        | 399,727        |
| Other inventories | 183,061        | 186,280        |
|                   | <u>431,846</u> | <u>586,007</u> |

#### 15 Cash and cash equivalents

|              | 2024<br>£        | 2023<br>£        |
|--------------|------------------|------------------|
| Cash on hand | 500              | 500              |
| Cash at bank | 2,881,259        | 2,835,249        |
|              | <u>2,881,759</u> | <u>2,835,749</u> |

#### 16 Debtors

|                                  | Note | 2024<br>£         | 2023<br>£         |
|----------------------------------|------|-------------------|-------------------|
| Trade debtors                    |      | 8,320,807         | 7,031,155         |
| Amounts due from related parties | 24   | 13,563,045        | 11,781,155        |
| Other debtors                    |      | 100,000           | 101,555           |
| Prepayments                      |      | 238,267           | 203,609           |
| Accrued income                   |      | 1,555,269         | 3,149,013         |
|                                  |      | <u>23,777,388</u> | <u>22,266,487</u> |

#### Details of trade and other debtors

£Nil (2023 -£100,000) of Other debtors is classified as non current.

# Beacon Communication Services Ltd

## Notes to the Financial Statements

Year Ended 30 April 2024

### 17 Creditors

|  | 2024<br>£        | 2023<br>£        |
|--|------------------|------------------|
| <b>Due within one year</b>                     |                  |                  |
| Finance lease liability                        | 170,744          | 259,173          |
| Trade creditors                                | 1,916,454        | 1,368,890        |
| Corporation tax                                | 480,554          | 597,173          |
| Social security and other taxes                | 1,782,647        | 1,574,828        |
| Outstanding defined contribution pension costs | 52,393           | 53,204           |
| Other creditors                                | 690,359          | 660,989          |
| Accrued expenses                               | 87,720           | 21,306           |
| Director's current account                     | 68,450           | 2,286,559        |
|  | <u>5,249,321</u> | <u>6,822,122</u> |
| <b>Due after one year</b>                      |                  |                  |
| Finance lease liability                        | <u>86,970</u>    | <u>202,564</u>   |

### Finance lease liabilities

Finance lease liabilities are secured against the assets to which they relate.

### 18 Provisions for liabilities

|  | Deferred tax<br>£ |
|--|-------------------|
| At 1 May 2023                              | 232,490           |
| Increase (decrease) in existing provisions | <u>(17,790)</u>   |
| At 30 April 2024                           | <u>214,700</u>    |

### 19 Pension and other schemes

#### Defined contribution pension scheme

The company operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the company to the scheme and amounted to £341,101 (2023 - £330,035).

Contributions totalling £52,393 (2023 - £53,204) were payable to the scheme at the end of the year and are included in creditors.

## Beacon Communication Services Ltd

### Notes to the Financial Statements

Year Ended 30 April 2024

#### 20 Share capital

##### Allotted, called up and fully paid shares

|                                | No.      | 2024<br>£ | No.      | 2023<br>£ |
|--------------------------------|----------|-----------|----------|-----------|
| Ordinary shares of £1 each     | 1        | 1         | 1        | 1         |
| 'A' Ordinary shares of £1 each | 1        | 1         | 1        | 1         |
|                                | <u>2</u> | <u>2</u>  | <u>2</u> | <u>2</u>  |

#### 21 Dividends

##### Interim dividends paid

|  | 2024<br>£ | 2023<br>£        |
|--|-----------|------------------|
| Interim dividend of £Nil (2023 - £2,500.00) per each Ordinary shares     | -         | 2,500,000        |
| Interim dividend of £Nil (2023 - £2,500.00) per each 'A' Ordinary shares | -         | 2,500,000        |
|  | <u>-</u>  | <u>5,000,000</u> |

#### 22 Obligations under leases and hire purchase contracts

##### Operating leases

The total of future minimum lease payments is as follows:

|   | 2024<br>£      | 2023<br>£      |
|---|----------------|----------------|
| Not later than one year                           | 329,511        | 361,131        |
| Later than one year and not later than five years | <u>9,167</u>   | <u>333,221</u> |
|   | <u>338,678</u> | <u>694,352</u> |

The amount of non-cancellable operating lease payments recognised as an expense during the year was £408,434 (2023 - £406,843).

## Beacon Communication Services Ltd

### Notes to the Financial Statements

Year Ended 30 April 2024

#### 23 Net debt

|                           | At 1 May<br>2023<br>£ | Cash flow<br>£ | Other non<br>cash<br>changes<br>£ | At 30 April<br>2024<br>£ |
|---------------------------|-----------------------|----------------|-----------------------------------|--------------------------|
| Cash at bank and on hand  | 2,835,749             | 46,010         | -                                 | 2,881,759                |
| Bank overdrafts           | -                     | -              | -                                 | -                        |
| Cash and cash equivalents | 2,835,749             | 46,010         | -                                 | 2,881,759                |
| Finance leases            | (461,737)             | 371,359        | (167,336)                         | (257,714)                |
| Bank loans                | -                     | -              | -                                 | -                        |
| Net funds                 | <u>2,374,012</u>      | <u>417,369</u> | <u>(167,336)</u>                  | <u>2,624,045</u>         |

#### 24 Related party transactions

##### Key management compensation

|   | 2024<br>£      | 2023<br>£      |
|---|----------------|----------------|
| Salaries and other short term employee benefits | 681,211        | 652,301        |
| Post-employment benefits                        | 33,033         | 30,720         |
|   | <u>714,244</u> | <u>683,021</u> |

##### Summary of transactions with key management

##### Transactions with the director

|                                   | At 1 May<br>2023<br>£ | Advances to<br>director<br>£ | Repayments<br>by director<br>£ | At 30 April<br>2024<br>£ |
|-----------------------------------|-----------------------|------------------------------|--------------------------------|--------------------------|
| <b>2024<br/>Director</b>          |                       |                              |                                |                          |
| Unsecured and repayable on demand | 2,286,559             | (2,336,163)                  | 118,054                        | 68,450                   |
|                                   | <u>2,286,559</u>      | <u>(2,336,163)</u>           | <u>118,054</u>                 | <u>68,450</u>            |
| <b>2023<br/>Director</b>          |                       |                              |                                |                          |
| Unsecured and repayable on demand | 323,444               | (3,096,445)                  | 5,059,560                      | 2,286,559                |
|                                   | <u>323,444</u>        | <u>(3,096,445)</u>           | <u>5,059,560</u>               | <u>2,286,559</u>         |

## Beacon Communication Services Ltd

### Notes to the Financial Statements

Year Ended 30 April 2024

#### Expenditure with and payables to related parties

|                                  | <b>Other<br/>related<br/>parties<br/>£</b> |
|----------------------------------|--|
| <b>2024</b>                      |  |
| Rendering of services            | 133,349                                    |
| Leases                           | 518,453                                    |
|                                  | <u>651,802</u>                             |
| Amounts payable to related party | <u>17,382</u>                              |

|             | <b>Other<br/>related<br/>parties<br/>£</b> |
|-------------|--|
| <b>2023</b> |  |
| Leases      | 484,309                                    |

Amounts payable to related parties are included within trade creditors and accruals.

#### Loans to related parties

|                    | <b>Other<br/>related<br/>parties<br/>£</b> | <b>Total<br/>£</b> |
|--------------------|--|--------------------|
| <b>2024</b>        |  |                    |
| At start of period | 11,781,155                                 | 11,781,155         |
| Advanced           | 1,835,446                                  | 1,835,446          |
| Repaid             | (53,556)                                   | (53,556)           |
| At end of period   | <u>13,563,045</u>                          | <u>13,563,045</u>  |

|                    | <b>Other<br/>related<br/>parties<br/>£</b> | <b>Total<br/>£</b> |
|--------------------|--|--------------------|
| <b>2023</b>        |  |                    |
| At start of period | 11,464,696                                 | 11,464,696         |
| Advanced           | 359,390                                    | 359,390            |
| Repaid             | (42,931)                                   | (42,931)           |
| At end of period   | <u>11,781,155</u>                          | <u>11,781,155</u>  |

## Beacon Communication Services Ltd

### Notes to the Financial Statements

Year Ended 30 April 2024

#### Income and receivables from related parties

|                                       | Other<br>related<br>parties<br>£ |
|---------------------------------------|----------------------------------|
| <b>2024</b>                           |                                  |
| Receipt of services                   | 214,052                          |
|                                       | <hr/> <hr/>                      |
| <b>2023</b>                           |                                  |
| Receipt of services                   | 101,693                          |
| Amounts receivable from related party | 2,703                            |
|                                       | <hr/> <hr/>                      |

#### Summary of transactions with other related parties

Other related parties include close relations to the director and other companies in which the director of Beacon Communications Services limited is also a director.

#### 25 Parent and ultimate parent undertaking

The ultimate controlling party is Mr M Manton and Mrs C Manton by virtue of their ownership of 100% of the share capital of the company.